



REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR  
 ENTRE 01/01/14 Y 28/01/14

ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO EDAD - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
14/01/14	06/01/14 -34.34	1143-QMN14 10	AVEO NUEVA LINEA 0.00	0.00	PAQUETE C 0.00	0.00	2014	-11,445.06 0.00	0.00	-34.34
14/01/14	06/01/14 36.41	1143-QMN14 10	AVEO NUEVA LINEA 0.00	0.00	PAQUETE C 0.00	0.00	2014	12,135.06 0.00	0.00	36.41
14/01/14	13/01/14 27.63	1211-QMN14 1	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	9,209.21 0.00	0.00	27.63
14/01/14	14/01/14 33.82	1234-QMN14 0	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	11,272.66 0.00	0.00	33.82
16/01/14	10/01/14 -48.04	0685-QMN14 55	SONIC PAQUETE D 0.00	0.00	0.00	0.00	2014	-16,014.06 0.00	0.00	-48.04
16/01/14	10/01/14 42.87	0685-QMN14 55	SONIC PAQUETE D 0.00	0.00	0.00	0.00	2014	14,289.92 0.00	0.00	42.87
20/01/14	26/10/13 -26.05	0262-QMN14 114	SONIC PAQUETE D 0.00	0.00	0.00	0.00	2014	-8,683.57 0.00	0.00	-26.05
20/01/14	09/12/13 -40.03	0612-QMN14 62	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	-13,341.97 0.00	0.00	-40.03
20/01/14	16/01/14 14.56	1109-QMN14 20	SPARK PAQ A 0.00	0.00	0.00	0.00	2014	4,853.38 0.00	0.00	14.56
20/01/14	14/09/13 -14.02	2501-QMN13 143	PICKUP SILVERADO 1500 -46.72	0.00	CAB. REG. PAQ. G 0.00	0.00	2013	-4,672.27 0.00	0.00	-60.74
20/01/14	16/11/13 -25.59	2646-QMN13 67	TORNADO NUEVA VERSION 0.00	0.00	PAQ C 0.00	0.00	2013	-8,530.70 0.00	0.00	-25.59
21/01/14	26/10/13 26.05	0262-QMN14 115	SONIC PAQUETE D 0.00	0.00	0.00	0.00	2014	8,683.57 0.00	0.00	26.05
21/01/14	04/01/14 0.00	0471-QMN14 82	CRUZE PAQUETE A 0.00	0.00	0.00	0.00	2014	0.00 0.00	0.00	0.00
21/01/14	06/01/14 38.99	1046-QMN14 26	SONIC PAQUETE D 0.00	0.00	0.00	0.00	2014	12,996.82 0.00	0.00	38.99
21/01/14	14/09/13 14.02	2501-QMN13 144	PICKUP SILVERADO 1500 46.72	0.00	CAB. REG. PAQ. G 0.00	0.00	2013	4,672.27 0.00	0.00	60.74
21/01/14	16/11/13 16.54	2646-QMN13 68	TORNADO NUEVA VERSION 0.00	0.00	PAQ C 0.00	0.00	2013	5,513.46 0.00	0.00	16.54
22/01/14	04/01/14 0.00	0471-QMN14 83	CRUZE PAQUETE A 0.00	0.00	0.00	0.00	2014	0.00 0.00	0.00	0.00
27/01/14	23/01/14 14.42	0836-QMN14 58	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	4,807.14 0.00	0.00	14.42
27/01/14	16/01/14 29.94	1236-QMN14 12	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	9,979.56 0.00	0.00	29.94
28/01/14	20/11/13 -20.89	0040-QMN14 192	AVEO PAQUETE B -139.26	0.00	0.00	0.00	2014	-6,962.76 0.00	0.00	-160.15
28/01/14	20/11/13 4.69	0040-QMN14 192	AVEO PAQUETE B 31.28	0.00	0.00	0.00	2014	1,563.76 0.00	0.00	35.97
28/01/14	20/11/13 -4.69	0040-QMN14 192	AVEO PAQUETE B -31.28	0.00	0.00	0.00	2014	-1,563.76 0.00	0.00	-35.97
28/01/14	20/11/13 4.69	0040-QMN14 192	AVEO PAQUETE B 31.28	0.00	0.00	0.00	2014	1,563.76 0.00	0.00	35.97
28/01/14	26/10/13 53.36	0630-QMN13 437	TRAX PAQUETE A 533.62	0.00	0.00	0.00	2013	17,787.24 0.00	0.00	586.98
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	554.63		425.64	0.00	20.63	0.00	0.00	0.00	0.00	1,000.90

SUBSI GMAC SUBSIDIADO

07/01/14	18/12/13 77.52	0659-QMN14 47	AVEO NUEVA LINEA 0.00	51.19	PAQUETE C 0.00	99.06	2014	6,103.55 0.00	0.00	227.77
07/01/14	14/12/13 247.13	0818-QMN14 39	TRAX PAQUETE B 0.00	98.98	0.00	0.00	2014	19,458.75 0.00	0.00	346.11
07/01/14	26/12/13 181.59	1037-QMN14 17	TRAX PAQUETE A 0.00	91.49	0.00	0.00	2014	14,298.26 0.00	0.00	273.08
14/01/14	07/01/14 109.38	0353-QMN14 90	MATIZ PAQ B 0.00	53.26	0.00	0.00	2014	8,612.22 0.00	0.00	162.64
14/01/14	08/01/14 159.54	0363-QMN14 88	SPARK PAQ B 0.00	61.34	0.00	71.12	2014	12,562.14 0.00	0.00	292.00
14/01/14	28/12/13 112.53	0738-QMN14 49	AVEO PAQUETE M 0.00	47.89	0.00	0.00	2014	8,860.80 0.00	0.00	160.42
14/01/14	30/12/13 145.82	0888-QMN14 39	SPARK PAQ. C 0.00	67.90	0.00	104.74	2014	11,481.59 0.00	0.00	318.46
14/01/14	28/12/13 106.03	1003-QMN14 27	AVEO PAQUETE B 0.00	52.33	0.00	91.44	2014	8,348.47 0.00	0.00	249.80

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14/01/14	26/12/13 -181.59	1037-QMN14 24	TRAX PAQUETE A 0.00	-91.49	0.00	0.00	2014	-14,298.26	0.00	-273.08
14/01/14	26/12/13 190.35	1037-QMN14 24	TRAX PAQUETE A 0.00	91.49	0.00	0.00	2014	14,988.26	0.00	281.84
14/01/14	31/12/13 61.09	1119-QMN14 14	AVEO PAQUETE B 0.00	51.73	0.00	104.14	2014	4,809.91	0.00	216.96
14/01/14	06/01/14 267.24	1122-QMN14 14	TRAX PAQUETE C 0.00	86.10	0.00	162.56	2014	21,042.29	0.00	515.90
14/01/14	06/01/14 280.93	1144-QMN14 10	CAPTIVA PAQ A 0.00	97.42	0.00	100.08	2014	22,120.09	0.00	478.43
21/01/14	20/12/13 32.92	0256-QMN14 115	SONIC PAQUETE D 0.00	44.97	0.00	0.00	2014	2,591.75	0.00	77.89
22/01/14	20/12/13 -32.92	0256-QMN14 116	SONIC PAQUETE D 0.00	-44.97	0.00	0.00	2014	-2,591.75	0.00	-77.89
24/01/14	09/01/14 144.52	0900-QMN14 49	CRUZE PAQUETE M 0.00	34.80	0.00	0.00	2014	11,379.57	0.00	179.32
27/01/14	09/01/14 170.13	0367-QMN14 101	SPARK PAQ. C 0.00	66.50	0.00	104.74	2014	13,396.22	0.00	341.37
27/01/14	30/12/13 88.73	0490-QMN14 87	MATIZ PAQ B 0.00	20.22	0.00	91.12	2014	6,986.40	0.00	200.07
27/01/14	10/01/14 118.09	0564-QMN14 76	AVEO PAQUETE M 0.00	62.01	0.00	104.14	2014	9,298.39	0.00	284.24
27/01/14	07/01/14 160.68	0907-QMN14 52	AVEO PAQUETE B 0.00	54.97	0.00	104.74	2014	12,651.97	0.00	320.39
27/01/14	16/01/14 143.16	1247-QMN14 11	AVEO PAQUETE M 0.00	53.58	0.00	104.14	2014	11,272.66	0.00	300.88
28/01/14	20/12/13 137.65	0256-QMN14 122	SONIC PAQUETE D 108.39	60.12	0.00	104.74	2014	10,838.75	0.00	410.90
28/01/14	13/01/14 497.49	1210-QMN14 15	TAHOE PAQ D 0.00	180.09	0.00	0.00	2014	39,172.24	0.00	677.58
28/01/14	18/01/14 205.53	1245-QMN14 12	TRAX PAQUETE A 0.00	39.39	0.00	124.46	2014	16,183.23	0.00	369.38
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3,423.54		108.39	1,331.31		0.00	1,471.22	0.00	0.00		6,334.46
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4,269.79		534.03	1,331.31		20.63	1,471.22	0.00	0.00		7,626.98
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	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	90	15	1,000.00	0.00		
Bebacks	90	25	1,000.00	0.00		
Entregas	40	39	2,500.00	0.00		
Margen de utilidad	7.50	7.57	4,000.00	4,000.00		
Porcentaje de Cierre 1	17.50	28.26	750.00	750.00		
Porcentaje de Cierre 2	20.00	28.26	250.00	250.00		
Share Financiera 1	50.00	51.28	1,000.00	1,000.00		
Share Financiera 2	55.00	51.28	2,000.00	0.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	5	6	2,000.00	2,000.00		
CAPTIVA	2	1	2,000.00	0.00		
MALIBU	1	0	2,000.00	0.00		
CRUZE	2	1	1,000.00	0.00		
AVALANCHE	1	0	3,000.00	0.00		
TAHOE	1	1	6,000.00	6,000.00		
SUBURBAN	1	1	6,000.00	6,000.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	0	6,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00		
PICKUP CABINA SENCILLA	2	0	3,000.00	0.00		
PICKUP 1500	2	0	3,000.00	0.00		
Objetivo por Venta de Unidades	40	31	4,000.00	0.00		
Objetivo por Toma de Unidades Seminuevas	0	0	4,000.00	4,000.00		
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00		
Objetivo Venta de Garantia Extendida	104,250.00	115,843.00	3,000.00	3,000.00		
Objetivo de Entregas Trimestral	146	154	8,000.00	8,000.00		
TOTAL DE COMISIONES				42,626.98		
Semanas	07/01/14	14/01/14	21/01/14	28/01/14	28/01/14	Total de Semanas
	12,006.60	3,055.27	0.00	27,565.11	0.00	42,626.98