

REPORTE DE COMISIONES PARA EL COACH: VICTOR BENJAMIN HERNANDEZ ESPINOZA
 ENTRE 01/01/14 Y 28/01/14

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	-	-	SEGURO	GARANTIA		ACCESORIOS	NOTA DE	
		EDAD	BONO	GASTOS		EXTENDIDA			DESCUENTO	
				ADMON						
Total de Unidades Entregadas 19										
BAN BANCOS										
14/01/14	20/12/13	1029-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	14,336.93	0.00	71.68
	71.68	25						0.00		
20/01/14	14/01/14	0809-QMN14	TRAX PAQUETE B	0.00	0.00	0.00	2014	22,151.10	0.00	110.76
	110.76	52						0.00		
	182.44		0.00	0.00	0.00	0.00		0.00	0.00	182.44
CONTA CONTADO										
07/01/14	31/12/13	0932-QMN14	TRAX PAQUETE A	0.00	0.00	0.00	2014	19,428.04	0.00	54.40
	54.40	27						0.00		
07/01/14	30/12/13	1092-QMN14	MATIZ PAQ A	0.00	0.00	0.00	2014	8,134.76	0.00	22.78
	22.78	8						0.00		
07/01/14	31/12/13	1095-QMN14	SONIC PAQ F	0.00	0.00	0.00	2014	18,686.49	0.00	52.32
	52.32	8						0.00		
08/01/14	26/12/13	0067-QMN14	AVEO PAQUETE J	-66.15	0.00	0.00	2014	-6,614.61	0.00	-18.52
	-18.52	161						0.00		
08/01/14	26/12/13	0067-QMN14	AVEO PAQUETE J	104.94	0.00	0.00	2014	10,493.61	0.00	29.38
	29.38	161						0.00		
14/01/14	06/01/14	0101-QMN14	AVEO NUEVA LINEA PAQ D	202.53	0.00	0.00	2014	20,253.19	0.00	56.71
	56.71	161						0.00		
14/01/14	31/12/13	1095-QMN14	SONIC PAQ F	0.00	0.00	0.00	2014	-18,686.49	0.00	-52.32
	-52.32	15						0.00		
14/01/14	31/12/13	1095-QMN14	SONIC PAQ F	0.00	0.00	0.00	2014	19,376.49	0.00	54.25
	54.25	15						0.00		
14/01/14	07/01/14	2667-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	0.00	0.00	0.00	2013	4,318.86	0.00	12.09
	12.09	7						7.18		
21/01/14	10/01/14	0961-QMN14	TRAX PAQUETE A	0.00	0.00	0.00	2014	15,005.83	0.00	42.02
	42.02	39						0.00		
21/01/14	15/01/14	1197-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	10,065.76	0.00	28.18
	28.18	10						0.00		
21/01/14	17/01/14	1198-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	12,651.97	0.00	35.43
	35.43	10						3.62		
28/01/14	09/01/14	1162-QMN14	EXPRESS CARGO VAN PAQ. B	0.00	0.00	0.00	2014	7,713.81	0.00	21.60
	21.60	19						0.00		
	338.32		241.32	0.00	0.00	0.00		10.80	0.00	590.44
SUBSI GMAC SUBSIDIADO										
14/01/14	31/12/13	0403-QMN14	PICKUP SILVERADO 1500 CAB. REG. "E"	0.00	81.33	0.00	2014	25,491.50	0.00	254.92
	254.92	82						0.00		
14/01/14	31/12/13	0484-QMN14	MATIZ PAQ B	0.00	18.72	0.00	2014	8,511.17	0.00	85.11
	85.11	74						0.00		
14/01/14	17/12/13	0715-QMN14	SPARK PAQ B	0.00	-40.27	0.00	2014	-11,845.21	0.00	-118.45
	-118.45	52						0.00		
14/01/14	17/12/13	0715-QMN14	SPARK PAQ B	0.00	40.27	0.00	2014	12,635.21	0.00	126.35
	126.35	52						0.00		
14/01/14	31/12/13	0815-QMN14	AVEO PAQUETE M	0.00	31.32	0.00	2014	8,978.12	0.00	89.78
	89.78	46						0.00		
14/01/14	31/12/13	0863-QMN14	TRAX PAQUETE A	0.00	61.50	0.00	2014	20,118.04	0.00	201.18
	201.18	42						0.00		
14/01/14	07/01/14	1049-QMN14	AVEO PAQUETE B	0.00	45.13	0.00	2014	12,651.97	0.00	126.52
	126.52	18						0.00		
21/01/14	27/12/13	1056-QMN14	SONIC PAQ E AUTOMATICO	0.00	47.89	0.00	2014	17,220.96	0.00	172.21
	172.21	25						0.00		
21/01/14	14/01/14	1220-QMN14	CAPTIVA PAQ D	0.00	68.40	0.00	2014	23,263.14	0.00	232.63
	232.63	7						0.00		
22/01/14	14/01/14	1220-QMN14	CAPTIVA PAQ D	0.00	-68.40	0.00	2014	-23,263.14	0.00	-232.63
	-232.63	8						0.00		
27/01/14	16/01/14	0877-QMN14	SPARK PAQ. C	0.00	41.82	0.00	2014	13,552.86	0.00	135.53
	135.53	53						0.00		
27/01/14	14/01/14	1220-QMN14	CAPTIVA PAQ D	0.00	68.40	0.00	2014	33,158.14	0.00	331.58
	331.58	13						0.00		
	1,404.73		0.00	396.11	0.00	436.47		0.00	0.00	2,237.31
	1,925.49		241.32	396.11	0.00	436.47		10.80	0.00	3,010.19

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					SEGURO	GARANTIA EXTENDIDA		ACCESORIOS	NOTA DE DESCUENTO	
				Objetivo	Real	Bono			Comision	
Pruebas de Manejo				24		11		500.00		0.00
Bebacks				24		10		500.00		0.00
Entregas				28		19		2,000.00		0.00
Margen de utilidad				7.50		8.32		2,000.00		2,000.00
Porcentaje de Cierre 1				17.50		12.58		750.00		0.00
Porcentaje de Cierre 2				20.00		12.58		250.00		0.00
Share Financiera 1				50.00		42.11		1,000.00		0.00
Share Financiera 2				55.00		42.11		2,000.00		0.00
CAMARO Z-28 PIEL DE LUJO				1		0		2,000.00		0.00
TRAXX				3		4		2,000.00		2,000.00
CAPTIVA				1		1		1,000.00		1,000.00
MALIBU				1		0		2,000.00		0.00
CRUZE				1		0		1,000.00		0.00
AVALANCHE				1		0		4,000.00		0.00
TAHOE				1		0		6,000.00		0.00
SUBURBAN				1		0		6,000.00		0.00
SILVERADO 3500				1		0		3,000.00		0.00
CARGO VAN Y EXPRESS VAN				1		1		3,000.00		3,000.00
TRAVERSE				1		0		4,000.00		0.00
PICK UP CREW CAB				1		0		6,000.00		0.00
COLORADO				1		0		3,000.00		0.00
PICKUP CABINA EXTENDIDA				1		0		3,000.00		0.00
PICKUP CABINA SENCILLA				1		0		3,000.00		0.00
PICKUP 1500				1		1		2,000.00		2,000.00
Objetivo por Venta de Unidades				28		17		3,000.00		0.00
Objetivo por Toma de Unidades Seminuevas				0		1		2,000.00		2,000.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad								6,000.00		0.00
Objetivo Venta de Garantia Extendida				65,000.00		43,647.00		2,000.00		0.00
Objetivo de Entregas Trimestral				58		52		3,000.00		0.00

TOTAL DE COMISIONES										15,010.19

Semanas	07/01/14	14/01/14	21/01/14	28/01/14	28/01/14	Total de Semanas				
	2,129.50	3,576.98	3,923.81	5,379.90	0.00			15,010.19		