

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ
 ENTRE 01/01/14 Y 28/01/14

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	-	-	SEGURO	GARANTIA			NOTA DE	
		EDAD	BONO	GASTOS		EXTENDIDA	ACCESORIOS		DESCUENTO	
				ADMON						
Total de Unidades Entregadas 10										
CONTA CONTADO										
14/01/14	08/01/14	1157-QMN14	AVEO NUEVA LINEA	PAQUETE C	0.00	0.00	2014	14,950.58	0.00	41.86
	41.86	7	0.00	0.00						
21/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	13,260.47	0.00	37.13
	37.13	11	0.00	0.00						
22/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	-13,260.47	0.00	-37.13
	-37.13	12	0.00	0.00						
22/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	19,958.47	0.00	55.88
	55.88	12	0.00	0.00						
22/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	-19,958.47	0.00	-55.88
	-55.88	12	0.00	0.00						
22/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	12,516.47	0.00	35.05
	35.05	12	0.00	0.00						
27/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	-12,516.47	0.00	-35.05
	-35.05	17	0.00	0.00						
27/01/14	17/01/14	1178-QMN14	TRAX PAQUETE B		0.00	0.00	2014	12,516.47	0.00	35.05
	35.05	17	0.00	0.00			13.28			48.33
28/01/14	09/01/14	1165-QMN14	EXPRESS CARGO VAN PAQ. B		0.00	0.00	2014	7,713.81	0.00	21.60
	21.60	19	0.00	0.00						
	98.51		0.00	0.00	0.00	0.00		13.28	0.00	111.79
SUBSI GMAC SUBSIDIADO										
07/01/14	30/12/13	1001-QMN14	SONIC PAQUETE D		0.00	57.30	2014	15,959.15	0.00	216.89
	159.59	20	0.00	57.30	0.00	0.00				
07/01/14	20/12/13	1028-QMN14	SPARK PAQ. C		0.00	41.26	2014	13,646.93	0.00	232.72
	136.47	18	0.00	41.26	0.00	54.99				
14/01/14	09/01/14	0055-QMN14	AVEO NUEVA LINEA	PAQ D	0.00	0.00	2014	9,229.38	0.00	229.32
	92.29	178	92.29	44.74						
14/01/14	09/12/13	0397-QMN14	PICKUP SILVERADO 1500	CAB. REG. "G"	0.00	0.00	2014	-3,790.85	0.00	-154.60
	-37.91	81	0.00	-89.48			-27.21			
14/01/14	09/12/13	0397-QMN14	PICKUP SILVERADO 1500	CAB. REG. "G"	0.00	0.00	2014	3,790.85	0.00	163.22
	37.91	81	0.00	89.48			35.83			
14/01/14	26/12/13	0740-QMN14	AVEO PAQUETE M		0.00	49.11	2014	3,344.63	0.00	135.15
	33.45	49	0.00	49.11			52.59			
14/01/14	30/12/13	1001-QMN14	SONIC PAQUETE D		0.00	-57.30	2014	-15,959.15	0.00	-216.89
	-159.59	27	0.00	-57.30						
14/01/14	30/12/13	1001-QMN14	SONIC PAQUETE D		0.00	57.30	2014	16,649.15	0.00	223.79
	166.49	27	0.00	57.30						
14/01/14	31/12/13	1019-QMN14	TRAX PAQUETE A		0.00	20.41	2014	11,117.85	0.00	179.00
	111.18	26	0.00	20.41			47.41			
14/01/14	06/01/14	1148-QMN14	SONIC PAQ A		0.00	11.34	2014	8,455.50	0.00	95.90
	84.56	8	0.00	11.34						
14/01/14	28/12/13	1961-QMN13	SONIC PAQ F		0.00	53.84	2013	9,392.06	0.00	335.60
	93.92	236	187.84	53.84						
20/01/14	16/12/13	0658-QMN14	AVEO PAQUETE B		0.00	-36.32	2014	-10,080.86	0.00	-137.13
	-100.81	60	0.00	-36.32						
28/01/14	16/12/13	0658-QMN14	AVEO PAQUETE B		0.00	36.32	2014	4,017.70	0.00	76.50
	40.18	68	0.00	36.32						
	657.73		280.13	278.00	0.00	54.99		108.62	0.00	1,379.47
	756.24		280.13	278.00	0.00	54.99		121.90	0.00	1,491.26

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	33	13	500.00	0.00
Bebacks	30	2	500.00	0.00
Entregas	12	10	2,000.00	0.00
Margen de utilidad	7.50	5.32	2,000.00	0.00
Porcentaje de Cierre 1	17.50	41.67	500.00	500.00
Porcentaje de Cierre 2	20.00	41.67	250.00	250.00
Share Financiera 1	40.00	70.00	500.00	500.00
Share Financiera 2	45.00	70.00	500.00	500.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	3	2	3,000.00	0.00
CAPTIVA	1	0	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	2	0	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00

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SIN BONOS	COMISION	- BONO POR EDAD	-	-	SEGURO	POR F&I	EXTENDIDA	ACCESORIOS	NOTA DE	DESCUENTO	
		EDAD	BONO	GASTOS		GARANTIA					
				ADMON							
SILVERADO	3500				1	0	3,000.00				0.00
CARGO VAN Y EXPRESS	VAN				1	1	3,000.00				3,000.00
TRAVERSE					1	0	4,000.00				0.00
PICK UP CREW CAB					1	0	6,000.00				0.00
COLORADO					1	0	3,000.00				0.00
PICKUP CABINA	EXTENDIDA				1	0	3,000.00				0.00
PICKUP CABINA	SENCILLA				1	0	3,000.00				0.00
PICKUP	1500				1	0	3,000.00				0.00
Objetivo por Venta de Unidades					12	9	3,000.00				0.00
Objetivo por Toma de Unidades Seminuevas					0	0	3,000.00				3,000.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							8,000.00				0.00
Objetivo Venta de Garantia Extendida				25,000.00		5,499.00	2,000.00				0.00
Objetivo de Entregas Trimestral					35	33	3,000.00				0.00
TOTAL DE COMISIONES										9,241.26	
Semanas	07/01/14	14/01/14	21/01/14	28/01/14	28/01/14	Total de Semanas					
	4,199.61	0.00	0.00	5,041.65	0.00	9,241.26					