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AHORRO ABAJO DE PRESUPUESTO

PRESUPUESTO 765,000.00
GASTOS 768,191.33

AHORRO -3,191.33

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	1.00000	10,000.00000	2,500.00000	0.00	0.00
2	10,000.00000	15,000.00000	3,000.00000	0.00	0.00
3	15,000.00000	1,000,000.00000	3,500.00000	0.00	0.00
					----- 0.00

UTILIDAD BRUTA DE SERVICIO

VENTAS DE SERVICIO 2,587,535.68
COSTO DE SERVICIO -1,286,611.93
DESCUENTOS DE SERVICIO 0.00

1,300,923.75

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	650,000.00000	700,000.00000	4,000.00000	0.00	0.00
2	700,000.00000	750,000.00000	10,000.00000	0.00	0.00
3	750,000.00000	850,000.00000	12,000.00000	0.00	0.00
4	850,000.00000	900,000.00000	14,000.00000	0.00	0.00
5	900,000.00000	950,000.00000	15,500.00000	0.00	0.00
6	950,000.00000	1,000,000.00000	17,000.00000	0.00	0.00
7	1,000,000.00000	1,050,000.00000	18,000.00000	0.00	0.00
8	1,050,000.00000	1,500,000.00000	20,000.00000	0.00	20,000.00
					----- 20,000.00

DIAS VENTA DE CARTERA DE SERVICIO Y REFACCIONES

TOTAL DE CARTERA: 2,377,120.37
VENTAS DE SERVICIO: 2,587,535.68
VENTAS MOSTRADOR REFACCIONES: 819,746.51
DIAS VENTA CARTERA: 20.93

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	25.00000	30.00000	2,500.00000	0.00	0.00
2	20.00000	25.00000	4,750.00000	0.00	4,750.00
3	15.00000	20.00000	5,500.00000	0.00	0.00
4	0.00000	15.00000	7,000.00000	0.00	0.00
					----- 4,750.00

DIAS VENTA DE INVENTARIO DE REFACCIONES

INVENTARIO DE REFACCIONES 1,606,151.79
COSTO DE REFACCIONES 1,457,764.20
DIAS VENTA 33.05

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	30.00000	45.00000	2,500.00000	0.00	2,500.00
2	20.00000	30.00000	3,500.00000	0.00	0.00
3	10.00000	20.00000	4,500.00000	0.00	0.00
4	0.00000	10.00000	5,000.00000	0.00	0.00
					----- 2,500.00

UTILIDAD BRUTA DE REFACCIONES

VENTAS DE REFACCIONES 819,746.51
COSTO DE REFACCIONES -772,845.61
DESCUENTOS DE REFACCIONES 33.05

46,933.95

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	25,000.00000	50,000.00000	1,000.00000	0.00	1,000.00
2	50,000.00000	100,000.00000	2,500.00000	0.00	0.00
3	100,000.00000	150,000.00000	3,000.00000	0.00	0.00
4	150,000.00000	250,000.00000	3,250.00000	0.00	0.00
5	250,000.00000	350,000.00000	3,500.00000	0.00	0.00
6	350,000.00000	450,000.00000	3,750.00000	0.00	0.00
7	450,000.00000	550,000.00000	4,000.00000	0.00	0.00
8	550,000.00000	1,000,000.00000	4,250.00000	0.00	0.00
					----- 1,000.00

CSI SERVICIO INTERNO

CSI SERVICIO INTERNO 97.00 %

REPORTE DE COMISIONES: FVA
 AÑO: 14 MES: 01

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	80.00000	84.90000	2,000.00000	0.00	0.00
2	85.00000	89.90000	3,000.00000	0.00	0.00
3	90.00000	100.00000	4,000.00000	0.00	4,000.00
					4,000.00

UTILIDAD BRUTA DE AUTOMOVILES NUEVOS

UTILIDAD BRUTA 1,255,097.92

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	800,000.00000	900,000.00000	5,000.00000	0.00	0.00
2	900,000.00000	1,000,000.00000	8,000.00000	0.00	0.00
3	1,000,000.00000	1,100,000.00000	12,500.00000	0.00	0.00
4	1,100,000.00000	1,200,000.00000	14,000.00000	0.00	0.00
5	1,200,000.00000	1,300,000.00000	16,000.00000	0.00	16,000.00
6	1,300,000.00000	1,400,000.00000	18,000.00000	0.00	0.00
7	1,400,000.00000	1,600,000.00000	20,000.00000	0.00	0.00
8	1,600,000.00000	1,800,000.00000	22,000.00000	0.00	0.00
9	1,800,000.00000	2,000,000.00000	24,000.00000	0.00	0.00
10	2,000,000.00000	5,000,000.00000	26,000.00000	0.00	0.00
					16,000.00

UTILIDAD BRUTA DE AUTOMOVILES SEMINUEVOS

UTILIDAD BRUTA 290,606.75

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	180,000.00000	200,000.00000	3,000.00000	0.00	0.00
2	200,000.00000	300,000.00000	4,000.00000	0.00	4,000.00
3	300,000.00000	500,000.00000	7,000.00000	0.00	0.00
4	500,000.00000	1,000,000.00000	9,000.00000	0.00	0.00
					4,000.00

UTILIDAD BRUTA DE PVA

UTILIDAD PVA 312,989.60

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	200,000.00000	300,000.00000	3,000.00000	0.00	0.00
2	300,000.00000	600,000.00000	4,000.00000	0.00	4,000.00
3	600,000.00000	3,000,000.00000	4,500.00000	0.00	0.00
					4,000.00

CSI VENTAS INTERNO

CSI INTERNO 87.00 %

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	80.00000	84.99000	2,000.00000	0.00	0.00
2	85.00000	89.99000	3,000.00000	0.00	3,000.00
3	90.00000	100.00000	4,000.00000	0.00	0.00
					3,000.00

TOTAL DE COMISIONES: ----- 59,250.00
 SUELDO BASE: ----- 30,000.00
 TOTAL PERCIBIDO: ----- 89,250.00