

REPORTE DE COMISIONES PARA EL COACH: VICTOR BENJAMIN HERNANDEZ ESPINOZA
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO - BONO	- GASTOS ADMN	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
Total de Unidades Entregadas 19										
CONTA	CONTADO									
30/11/13	21/11/13 -29.36	0673-QMN14 9	TRAX PAQUETE B 0.00	0.00	0.00	0.00	2014	-10,484.92 -7.24	0.00	-36.60
30/11/13	21/11/13 29.64	0673-QMN14 9	TRAX PAQUETE B 0.00	0.00	0.00	0.00	2014	10,584.92 7.24	0.00	36.88
03/12/13	28/11/13 30.60	2653-QMN13 6	TORNADO LINEA NUEVA B 0.00	0.00	0.00	0.00	2013	10,929.30 0.00	0.00	30.60
10/12/13	09/12/13 26.15	2660-QMN13 1	CRUZE PAQUETE M 0.00	0.00	0.00	0.00	2013	9,340.96 0.00	0.00	26.15
17/12/13	17/12/13 36.63	0515-QMN14 42	AVEO PAQUETE J 0.00	0.00	0.00	0.00	2014	13,082.71 0.00	0.00	36.63
17/12/13	16/12/13 85.37	0980-QMN14 1	CAPTIVA PAQ A 0.00	0.00	0.00	0.00	2014	30,489.35 0.00	0.00	85.37
17/12/13	12/11/13 -56.14	2592-QMN13 76	TRAX PAQUETE C 0.00	0.00	0.00	0.00	2013	-20,048.37 0.00	0.00	-56.14
17/12/13	12/11/13 56.14	2592-QMN13 76	TRAX PAQUETE C 0.00	0.00	19.94	0.00	2013	20,048.37 0.00	0.00	76.08
23/12/13	19/12/13 60.34	0210-QMU13 4	SONIC PAQ F 0.00	0.00	0.00	0.00	2013	21,551.72 0.00	0.00	60.34
23/12/13	18/12/13 41.21	0338-QMN14 72	AVEO NUEVA LINEA PAQUETE C 0.00	0.00	0.00	0.00	2014	14,718.59 0.00	0.00	41.21
23/12/13	17/12/13 -36.63	0515-QMN14 48	AVEO PAQUETE J 0.00	0.00	0.00	0.00	2014	-13,082.71 0.00	0.00	-36.63
23/12/13	17/12/13 38.56	0515-QMN14 48	AVEO PAQUETE J 0.00	0.00	0.00	0.00	2014	13,772.71 0.00	0.00	38.56
23/12/13	21/11/13 -29.64	0673-QMN14 32	TRAX PAQUETE B 0.00	0.00	0.00	0.00	2014	-10,584.92 -7.24	0.00	-36.88
23/12/13	21/11/13 34.40	0673-QMN14 32	TRAX PAQUETE B 0.00	0.00	0.00	0.00	2014	12,284.92 7.24	0.00	41.64
23/12/13	18/12/13 52.07	1006-QMN14 5	TRAX PAQUETE B 0.00	0.00	0.00	0.00	2014	18,596.68 0.00	0.00	52.07
23/12/13	09/12/13 -26.15	2660-QMN13 14	CRUZE PAQUETE M 0.00	0.00	0.00	0.00	2013	-9,340.96 0.00	0.00	-26.15
23/12/13	09/12/13 28.09	2660-QMN13 14	CRUZE PAQUETE M 0.00	0.00	0.00	0.00	2013	10,030.96 0.00	0.00	28.09
	341.28		0.00	0.00	19.94	0.00		0.00	0.00	361.22
SUBSI	GMAC	SUBSIDIADO								
30/11/13	27/11/13 128.61	0349-QMN14 46	AVEO PAQUETE B 0.00	24.12	0.00	0.00	2014	12,861.32 0.00	0.00	152.73
30/11/13	22/11/13 107.39	0560-QMN14 18	AVEO PAQUETE B 0.00	34.24	0.00	0.00	2014	10,739.33 0.00	0.00	141.63
30/11/13	21/11/13 -126.40	0661-QMN14 9	AVEO PAQUETE E 0.00	-41.98	0.00	0.00	2014	-12,640.32 0.00	0.00	-168.38
30/11/13	21/11/13 133.30	0661-QMN14 9	AVEO PAQUETE E 0.00	41.98	0.00	0.00	2014	13,330.32 0.00	0.00	175.28
03/12/13	22/11/13 205.63	0644-QMN14 12	TRAX PAQUETE A 0.00	70.06	0.00	70.00	2014	20,563.04 0.00	0.00	345.69
03/12/13	26/11/13 109.82	0751-QMN14 7	AVEO PAQUETE M 0.00	48.50	0.00	82.40	2014	10,982.21 0.00	0.00	240.72
03/12/13	29/11/13 207.22	0821-QMN14 4	CRUZE PAQUETE A 0.00	46.47	0.00	0.00	2014	20,721.99 0.00	0.00	253.69
04/12/13	26/11/13 -109.82	0751-QMN14 8	AVEO PAQUETE M 0.00	-48.50	0.00	-82.40	2014	-10,982.21 0.00	0.00	-240.72
04/12/13	26/11/13 109.62	0751-QMN14 8	AVEO PAQUETE M 0.00	48.50	0.00	82.40	2014	10,962.21 0.00	0.00	240.52
09/12/13	22/11/13 -205.63	0644-QMN14 18	TRAX PAQUETE A 0.00	-70.06	0.00	-70.00	2014	-20,563.04 0.00	0.00	-345.69
09/12/13	22/11/13 212.53	0644-QMN14 18	TRAX PAQUETE A 0.00	70.06	0.00	70.00	2014	21,253.04 0.00	0.00	352.59
09/12/13	30/11/13 111.07	0790-QMN14 11	AVEO NUEVA LINEA PAQUETE C 0.00	50.61	0.00	134.00	2014	11,107.02 0.00	0.00	295.68
09/12/13	29/11/13 -207.22	0821-QMN14 10	CRUZE PAQUETE A 0.00	-46.47	0.00	0.00	2014	-20,721.99 0.00	0.00	-253.69
09/12/13	29/11/13 208.22	0821-QMN14 10	CRUZE PAQUETE A 0.00	46.47	0.00	0.00	2014	20,821.99 0.00	0.00	254.69

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10/12/13	29/11/13 91.64	0123-QMN14 119	AVEO PAQUETE B	0.00	29.78	0.00	0.00	2014	9,163.67	0.00	121.42
10/12/13	30/11/13 319.00	0636-QMN14 19	CAPTIVA PAQ A	0.00	29.93	0.00	102.42	2014	31,899.83	0.00	451.35
16/12/13	30/11/13 -319.00	0636-QMN14 25	CAPTIVA PAQ A	0.00	-29.93	0.00	-102.42	2014	-31,899.83	0.00	-451.35
17/12/13	30/11/13 319.00	0636-QMN14 26	CAPTIVA PAQ A	0.00	29.93	0.00	102.42	2014	31,899.83	0.00	464.28
17/12/13	17/12/13 41.15	2581-QMN13 80	AVEO PAQUETE B	0.00	53.24	0.00	65.00	2013	4,114.62	0.00	159.39
23/12/13	27/11/13 -128.61	0349-QMN14 69	AVEO PAQUETE B	0.00	-24.12	0.00	0.00	2014	-12,861.32	0.00	-152.73
23/12/13	27/11/13 135.51	0349-QMN14 69	AVEO PAQUETE B	0.00	24.12	0.00	0.00	2014	13,551.32	0.00	159.63
23/12/13	30/11/13 -319.00	0636-QMN14 32	CAPTIVA PAQ A	0.00	-29.93	0.00	-102.42	2014	-31,899.83	0.00	-464.28
23/12/13	30/11/13 330.40	0636-QMN14 32	CAPTIVA PAQ A	0.00	29.93	0.00	102.42	2014	33,039.83	0.00	475.68
23/12/13	04/12/13 176.84	0800-QMN14 25	SONIC PAQ E AUTOMATICO	0.00	42.03	0.00	82.47	2014	17,683.50	0.00	301.34
23/12/13	12/12/13 172.21	0852-QMN14 23	SONIC PAQ E AUTOMATICO	0.00	63.74	0.00	82.47	2014	17,220.96	0.00	318.42
23/12/13	06/12/13 109.69	0891-QMN14 17	CRUZE PAQUETE M	0.00	55.79	0.00	0.00	2014	10,968.75	0.00	178.41
23/12/13	17/12/13 -41.15	2581-QMN13 86	AVEO PAQUETE B	0.00	-53.24	0.00	-65.00	2013	-4,114.62	0.00	-159.39
23/12/13	17/12/13 95.42	2581-QMN13 86	AVEO PAQUETE B	0.00	53.24	0.00	65.00	2013	9,541.62	0.00	213.66
23/12/13	17/12/13 -95.42	2581-QMN13 86	AVEO PAQUETE B	0.00	-53.24	0.00	-65.00	2013	-9,541.62	0.00	-213.66
23/12/13	17/12/13 102.32	2581-QMN13 86	AVEO PAQUETE B	0.00	53.24	0.00	65.00	2013	10,231.62	0.00	220.56

1,874.34		0.00	548.51	0.00	618.76	25.86	0.00	0.00	3,067.47	-----	
2,215.62		0.00	548.51	19.94	618.76	25.86	0.00	0.00	3,428.69	-----	

	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	24	14	500.00	0.00		
Bebacks	24	14	500.00	0.00		
Entregas	24	19	3,500.00	0.00		
Margen de utilidad	7.50	8.45	2,000.00	2,000.00		
Porcentaje de Cierre 1	17.50	18.27	750.00	750.00		
Porcentaje de Cierre 2	20.00	18.27	250.00	0.00		
Share Financiera 1	50.00	63.16	1,000.00	1,000.00		
Share Financiera 2	55.00	63.16	2,000.00	2,000.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	4	2	2,000.00	0.00		
CAPTIVA	2	2	2,000.00	2,000.00		
MALIBU	1	0	2,000.00	0.00		
CRUZE	1	3	1,000.00	1,000.00		
AVALANCHE	1	0	4,000.00	0.00		
TAHOE	1	0	6,000.00	0.00		
SILVERADO 2500	1	0	3,000.00	0.00		
SUBURBAN	1	0	6,000.00	0.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	0	6,000.00	0.00		
COLORADO	1	0	3,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00		
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00		
PICKUP 1500	2	0	3,000.00	0.00		
Objetivo por Venta de Unidades	30	22	3,000.00	0.00		
Objetivo por Toma de Unidades Seminuevas	3	2	2,000.00	0.00		
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			10,000.00	0.00		
Objetivo Venta de Garantia Extendida	56,000.00	61,876.00	2,000.00	2,000.00		
Objetivo de Entregas Trimestral	30	25	3,000.00	0.00		
TOTAL DE COMISIONES				14,178.69		
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas
	7,922.24	152.30	2,314.26	3,789.89	0.00	14,178.69