

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES  
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO	AÑO	BASE PARA CALCULO						
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	COMISIONES POR SEGURO	POR F&I GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO	TOTAL		
Total de Unidades Entregadas 36											
BAN BANCOS											
17/12/13	26/11/13	0752-QMN14	AVEO PAQUETE M	2014	10,959.31						
	54.80	21	0.00	0.00	0.00	0.00	0.00	0.00	54.80		
17/12/13	19/07/13	2073-QMN13	AVEO PAQUETE M	2013	11,011.13						
	55.06	151	110.11	0.00	0.00	0.00	0.00	0.00	165.17		
19/12/13	23/11/13	2549-QMN13	PICKUP SILVERADO 3500 PAQ. A	2013	-22,955.34						
	-114.78	49	0.00	0.00	0.00	0.00	0.00	0.00	-114.78		
23/12/13	26/11/13	0752-QMN14	AVEO PAQUETE M	2014	-10,959.31						
	-54.80	27	0.00	0.00	0.00	0.00	0.00	0.00	-54.80		
23/12/13	26/11/13	0752-QMN14	AVEO PAQUETE M	2014	14,159.31						
	70.80	27	0.00	0.00	0.00	0.00	0.00	0.00	70.80		
	11.08		110.11	0.00	0.00	0.00	0.00	0.00	121.19		
CONTA CONTADO											
30/11/13	26/11/13	0085-QMN14	AVEO PAQUETE E	2014	14,361.48						
	43.08	121	143.61	0.00	0.00	0.00	0.00	0.00	186.69		
30/11/13	28/11/13	0282-QMN14	SONIC PAQUETE D	2014	3,080.13						
	9.24	60	0.00	0.00	0.00	0.00	0.00	0.00	9.24		
30/11/13	14/11/13	2436-QMN13	TORNADO LINEA NUEVA B	2013	4,710.91						
	14.13	99	0.00	0.00	0.00	0.00	0.00	0.00	14.13		
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	2013	11,580.57						
	34.74	315	347.42	0.00	0.00	0.00	0.00	0.00	382.16		
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	2013	-11,580.57						
	-34.74	315	-347.42	0.00	0.00	0.00	0.00	0.00	-382.16		
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	2013	12,270.57						
	36.81	315	368.12	0.00	0.00	0.00	0.00	0.00	404.93		
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	2013	-12,270.57						
	-36.81	315	-368.12	0.00	0.00	0.00	0.00	0.00	-404.93		
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	2013	11,580.57						
	34.74	315	347.42	0.00	0.00	0.00	0.00	0.00	382.16		
04/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	2013	-4,315.97						
	-12.95	36	0.00	0.00	0.00	0.00	0.00	0.00	-12.95		
04/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	2013	0.00						
	0.00	36	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
06/12/13	23/11/13	0643-QMN14	TRAX PAQUETE A	2014	-20,563.04						
	-61.69	15	0.00	0.00	0.00	0.00	0.00	0.00	-61.69		
09/12/13	06/12/13	0270-QMN14	AVEO PAQUETE J	2014	4,459.12						
	13.38	69	0.00	0.00	0.00	0.00	0.00	0.00	13.38		
09/12/13	06/12/13	0643-QMN14	TRAX PAQUETE A	2014	16,841.83						
	50.53	18	0.00	0.00	0.00	0.00	0.00	0.00	50.53		
09/12/13	06/12/13	1919-QMN13	TAHOE PAQ D	2013	26,109.87						
	78.33	208	522.20	0.00	0.00	0.00	0.00	0.00	600.53		
09/12/13	30/08/13	2314-QMN13	MATIZ PAQ A	2013	0.00						
	0.00	144	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
10/12/13	06/12/13	0270-QMN14	AVEO PAQUETE J	2014	-4,459.12						
	-13.38	70	0.00	0.00	0.00	0.00	0.00	0.00	-13.38		
10/12/13	06/12/13	0270-QMN14	AVEO PAQUETE J	2014	5,451.36						
	16.35	70	0.00	0.00	0.00	0.00	0.00	0.00	16.35		
10/12/13	29/11/13	0629-QMN14	SPARK PAQ A	2014	962.72						
	2.89	19	0.00	0.00	0.00	0.00	0.00	0.00	2.89		
10/12/13	05/12/13	0878-QMN14	AVEO PAQUETE B	2014	10,065.76						
	30.20	5	0.00	0.00	0.00	0.00	0.00	0.00	30.20		
10/12/13	06/12/13	1919-QMN13	TAHOE PAQ D	2013	-26,109.87						
	-78.33	209	-522.20	0.00	0.00	0.00	0.00	0.00	-600.53		
10/12/13	06/12/13	1919-QMN13	TAHOE PAQ D	2013	27,102.11						
	81.31	209	542.04	0.00	0.00	0.00	0.00	0.00	623.35		
17/12/13	30/11/13	0576-QMN14	AVEO PAQUETE B	2014	6,186.45						
	18.56	34	0.00	0.00	0.00	0.00	0.00	0.00	18.56		
17/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	2013	0.00						
	0.00	49	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
17/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	2013	0.00						
	0.00	49	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
19/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	2013	0.00						
	0.00	51	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
23/12/13	11/12/13	0070-QMN14	SONIC PAQ A	2014	4,200.82						
	12.60	118	0.00	0.00	0.00	0.00	0.00	0.00	12.60		

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES  
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO EDAD - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANZIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
23/12/13	11/12/13 22.54	0578-QMN14 40	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	7,513.93 0.00	0.00	22.54
23/12/13	16/12/13 35.79	0638-QMN14 32	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	11,929.45 0.00	0.00	35.79
23/12/13	05/12/13 -30.20	0878-QMN14 18	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	-10,065.76 0.00	0.00	-30.20
23/12/13	05/12/13 34.34	0878-QMN14 18	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	11,445.76 0.00	0.00	34.34
23/12/13	16/12/13 42.61	0988-QMN14 7	SONIC PAQ A 0.00	0.00	0.00	0.00	2014	14,203.72 0.00	0.00	42.61
23/12/13	16/12/13 14.76	2489-QMN13 58	PICKUP SILVERADO 0.00	0.00	1500 CAB. REG.	PAQ. E 0.00	2013	4,919.41 0.00	0.00	14.76
	358.83	1,033.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,391.90

SUBSI GMAC SUBSIDIADO

30/11/13	19/11/13 270.23	0064-QMN14 126	CAPTIVA PAQ A 212.78	82.69	0.00	130.05	2014	21,277.90 0.00	0.00	695.75
30/11/13	21/11/13 158.70	0150-QMN14 93	AVEO PAQUETE J 0.00	28.66	0.00	0.00	2014	12,495.81 0.00	0.00	187.36
30/11/13	08/11/13 -101.09	0260-QMN14 63	AVEO PAQUETE M 0.00	-17.49	0.00	0.00	2014	-7,959.86 -25.18	0.00	-143.76
30/11/13	08/11/13 97.80	0260-QMN14 63	AVEO PAQUETE M 0.00	17.49	0.00	0.00	2014	7,701.02 0.00	0.00	115.29
30/11/13	14/11/13 -123.57	0413-QMN14 37	AVEO PAQUETE B 0.00	-66.27	0.00	-201.93	2014	-9,730.18 0.00	0.00	-391.77
30/11/13	14/11/13 133.61	0413-QMN14 37	AVEO PAQUETE B 0.00	66.27	0.00	201.93	2014	10,520.18 0.00	0.00	401.81
30/11/13	15/11/13 134.99	0482-QMN14 30	AVEO PAQUETE J 0.00	34.63	0.00	0.00	2014	10,629.49 0.00	0.00	169.62
30/11/13	21/11/13 164.31	0540-QMN14 22	TRAX PAQUETE B 0.00	26.20	0.00	0.00	2014	12,938.15 0.00	0.00	190.51
30/11/13	19/11/13 73.74	0566-QMN14 18	AVEO NUEVA LINEA 0.00	32.28	PAQUETE C 0.00	0.00	2014	5,806.53 0.00	0.00	106.02
30/11/13	28/11/13 273.34	0597-QMN14 14	AVEO NUEVA LINEA 0.00	0.00	PAQ D 0.00	0.00	2014	21,523.00 0.00	0.00	273.34
30/11/13	22/11/13 123.63	0692-QMN14 8	AVEO PAQUETE B 0.00	57.50	0.00	0.00	2014	9,734.78 0.00	0.00	181.13
03/12/13	27/11/13 101.62	0710-QMN14 10	AVEO PAQUETE M 0.00	47.57	0.00	0.00	2014	8,001.22 0.00	0.00	149.19
03/12/13	28/11/13 152.82	0771-QMN14 6	SONIC PAQ F 0.00	69.70	0.00	100.33	2014	12,032.95 0.00	0.00	322.85
03/12/13	27/11/13 110.75	1748-QMN13 241	SPARK PAQ. C 261.62	53.39	0.00	0.00	2013	8,720.75 0.00	0.00	425.76
04/12/13	28/11/13 -273.34	0597-QMN14 18	AVEO NUEVA LINEA 0.00	0.00	PAQ D 0.00	0.00	2014	-21,523.00 0.00	0.00	-273.34
04/12/13	28/11/13 204.37	0597-QMN14 18	AVEO NUEVA LINEA 0.00	0.00	PAQ D 0.00	0.00	2014	16,092.00 0.00	0.00	204.37
09/12/13	23/11/13 55.54	0274-QMN14 69	SPARK PAQ A 0.00	34.74	0.00	0.00	2014	4,373.49 0.00	0.00	90.28
09/12/13	21/11/13 40.64	0387-QMN14 46	AVEO PAQUETE M 0.00	41.28	0.00	138.43	2014	3,199.94 0.00	0.00	220.35
09/12/13	30/11/13 122.43	0773-QMN14 12	AVEO PAQUETE E 0.00	73.05	0.00	0.00	2014	9,640.51 0.00	0.00	195.48
10/12/13	29/11/13 81.58	0639-QMN14 19	AVEO PAQUETE J 0.00	45.29	0.00	0.00	2014	6,423.80 0.00	0.00	126.87
10/12/13	29/11/13 95.91	0820-QMN14 11	AVEO PAQUETE B 0.00	38.53	0.00	0.00	2014	7,551.68 0.00	0.00	134.44
10/12/13	02/12/13 77.52	0853-QMN14 10	AVEO PAQUETE B 0.00	44.72	0.00	0.00	2014	6,103.87 0.00	0.00	122.24
17/12/13	05/12/13 124.89	0528-QMN14 41	AVEO PAQUETE M 0.00	54.28	0.00	203.20	2014	9,833.63 0.00	0.00	382.37
17/12/13	19/11/13 -73.74	0566-QMN14 35	AVEO NUEVA LINEA 0.00	-32.28	PAQUETE C 0.00	0.00	2014	-5,806.53 0.00	0.00	-106.02
17/12/13	19/11/13 0.00	0566-QMN14 35	AVEO NUEVA LINEA 0.00	32.28	PAQUETE C 0.00	0.00	2014	0.00 0.00	0.00	32.28
17/12/13	28/11/13 137.77	0750-QMN14 21	TRAX PAQUETE B 0.00	76.93	0.00	0.00	2014	10,847.97 0.00	0.00	214.70

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES  
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
17/12/13	28/11/13 70.01	0776-QMN14 19	SONIC PAQ E AUTOMATICO 0.00	70.99	0.00	0.00	2014	5,512.82	0.00	141.00
17/12/13	06/12/13 160.68	0834-QMN14 17	AVEO PAQUETE B 0.00	66.94	0.00	104.74	2014	12,651.97	0.00	332.36
17/12/13	07/12/13 172.28	2659-QMN13 10	CRUZE PAQUETE M 0.00	32.80	0.00	101.60	2013	13,565.10	0.00	306.68
23/12/13	21/11/13 -158.70	0150-QMN14 116	AVEO PAQUETE J 0.00	-28.66	0.00	0.00	2014	-12,495.81	0.00	-187.36
23/12/13	21/11/13 175.71	0150-QMN14 116	AVEO PAQUETE J 0.00	28.66	0.00	0.00	2014	13,835.81	0.00	204.37
23/12/13	08/11/13 -97.80	0260-QMN14 86	AVEO PAQUETE M 0.00	-17.49	0.00	0.00	2014	-7,701.02	0.00	-115.29
23/12/13	08/11/13 114.82	0260-QMN14 86	AVEO PAQUETE M 0.00	17.49	0.00	0.00	2014	9,041.02	0.00	132.31
23/12/13	21/11/13 -40.64	0387-QMN14 60	AVEO PAQUETE M 0.00	-41.28	0.00	-138.43	2014	-3,199.94	0.00	-220.35
23/12/13	21/11/13 81.28	0387-QMN14 60	AVEO PAQUETE M 0.00	41.28	0.00	138.43	2014	6,399.94	0.00	260.99
23/12/13	15/11/13 -134.99	0482-QMN14 53	AVEO PAQUETE J 0.00	-34.63	0.00	0.00	2014	-10,629.49	0.00	-169.62
23/12/13	15/11/13 156.58	0482-QMN14 53	AVEO PAQUETE J 0.00	34.63	0.00	0.00	2014	12,329.49	0.00	191.21
23/12/13	05/12/13 -124.89	0528-QMN14 47	AVEO PAQUETE M 0.00	-54.28	0.00	-203.20	2014	-9,833.63	0.00	-382.37
23/12/13	05/12/13 133.65	0528-QMN14 47	AVEO PAQUETE M 0.00	54.28	0.00	203.20	2014	10,523.63	0.00	391.13
23/12/13	19/11/13 0.00	0566-QMN14 41	AVEO NUEVA LINEA PAQUETE C 0.00	-32.28	0.00	0.00	2014	0.00	0.00	-32.28
23/12/13	19/11/13 5.86	0566-QMN14 41	AVEO NUEVA LINEA PAQUETE C 0.00	32.28	0.00	0.00	2014	461.77	0.00	38.14
23/12/13	28/11/13 -152.82	0771-QMN14 26	SONIC PAQ F 0.00	-69.70	0.00	-100.33	2014	-12,032.95	0.00	-322.85
23/12/13	28/11/13 186.98	0771-QMN14 26	SONIC PAQ F 0.00	69.70	0.00	100.33	2014	14,722.95	0.00	357.01
23/12/13	29/11/13 -95.91	0820-QMN14 24	AVEO PAQUETE B 0.00	-38.53	0.00	0.00	2014	-7,551.68	0.00	-134.44
23/12/13	29/11/13 104.67	0820-QMN14 24	AVEO PAQUETE B 0.00	38.53	0.00	0.00	2014	8,241.68	0.00	143.20
2,721.22			474.40	1,012.17	0.00	778.35	-25.18	0.00		4,960.96
3,091.13			1,617.58	1,012.17	0.00	778.35	-25.18	0.00		6,474.05

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	33	1,000.00	0.00
Bebacks	90	23	1,000.00	0.00
Entregas	68	36	7,500.00	0.00
Margen de utilidad	7.50	4.84	4,000.00	0.00
Porcentaje de Cierre 1	17.50	25.35	750.00	750.00
Porcentaje de Cierre 2	20.00	25.35	250.00	250.00
Share Financiera 1	50.00	58.33	1,000.00	1,000.00
Share Financiera 2	55.00	58.33	2,000.00	2,000.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	9	2	3,000.00	0.00
CAPTIVA	3	1	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	4	1	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	1	6,000.00	6,000.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	-1	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	2	0	3,000.00	0.00
Objetivo por Venta de Unidades	68	37	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	3	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			17,000.00	0.00
Objetivo Venta de Garantia Extendida	157,000.00	61,287.00	3,000.00	0.00
Objetivo de Entregas Trimestral	176	105	8,000.00	0.00
TOTAL DE COMISIONES				16,474.05

Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas
	6,798.99	7,287.80	2,123.99	263.27	0.00	16,474.05