

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO EDAD - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
20/12/13	10/12/13 -25.22	0410-QMN14 57	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	-6,304.14	0.00	-25.22
21/12/13	20/12/13 43.84	0410-QMN14 58	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	10,959.31	0.00	43.84
23/12/13	26/11/13 -33.35	0108-QMN14 138	AVEO PAQUETE B -83.39	0.00	0.00	0.00	2014	-8,338.73	0.00	-116.74
23/12/13	26/11/13 36.11	0108-QMN14 138	AVEO PAQUETE B 90.29	0.00	0.00	0.00	2014	9,028.73	0.00	126.40
23/12/13	07/12/13 198.84	0324-QMN14 73	SUBURBAN PAQ B 0.00	0.00	0.00	0.00	2014	49,711.05	0.00	198.84
23/12/13	29/11/13 -8.26	0390-QMN14 60	AVEO PAQ. A 0.00	0.00	0.00	0.00	2014	-2,065.49	0.00	-8.26
23/12/13	29/11/13 10.40	0390-QMN14 60	AVEO PAQ. A 0.00	0.00	0.00	0.00	2014	2,600.93	0.00	10.40
23/12/13	20/12/13 -43.84	0410-QMN14 60	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	-10,959.31	0.00	-43.84
23/12/13	20/12/13 58.40	0410-QMN14 60	AVEO PAQUETE M 0.00	0.00	0.00	0.00	2014	14,599.31	0.00	58.40
23/12/13	20/12/13 86.43	0449-QMN14 53	MALIBU 4 PTAS PAQ N LT 0.00	0.00	0.00	0.00	2014	21,608.26	0.00	86.43
23/12/13	14/12/13 59.25	0563-QMN14 41	AVEO PAQUETE J 0.00	0.00	0.00	0.00	2014	14,812.71	0.00	59.25
23/12/13	05/12/13 19.03	0588-QMN14 39	MATIZ PAQ A 0.00	0.00	0.00	0.00	2014	4,756.41	0.00	19.03
23/12/13	09/12/13 53.37	0612-QMN14 34	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	13,341.97	0.00	53.37
23/12/13	21/11/13 -47.15	0678-QMN14 32	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	-11,787.00	0.00	-47.15
23/12/13	21/11/13 49.91	0678-QMN14 32	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	12,477.00	0.00	49.91
23/12/13	22/11/13 -47.16	0696-QMN14 31	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	-11,789.90	0.00	-47.16
23/12/13	22/11/13 49.92	0696-QMN14 31	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	12,479.90	0.00	49.92
23/12/13	14/12/13 58.89	0814-QMN14 24	AVEO NUEVA LINEA PAQUETE C 0.00	0.00	0.00	0.00	2014	14,721.27	0.00	58.89
23/12/13	17/12/13 -54.59	0919-QMN14 12	SPARK PAQ. C 0.00	0.00	0.00	0.00	2014	-13,646.93	0.00	-54.59
23/12/13	17/12/13 57.35	0919-QMN14 12	SPARK PAQ. C 0.00	0.00	0.00	0.00	2014	14,336.93	0.00	57.35
23/12/13	18/12/13 70.82	0925-QMN14 12	TRAX PAQUETE A 0.00	0.00	0.00	0.00	2014	17,703.90	0.00	70.82
23/12/13	17/12/13 77.71	0929-QMN14 12	TRAX PAQUETE A 0.00	0.00	0.00	0.00	2014	19,428.04	0.00	77.71
23/12/13	16/12/13 56.11	0987-QMN14 7	AVEO NUEVA LINEA PAQUETE C 0.00	0.00	0.00	0.00	2014	14,028.58	0.00	56.11
23/12/13	16/12/13 41.30	0989-QMN14 7	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	10,324.73	0.00	41.30
23/12/13	19/12/13 31.88	2629-QMN13 51	TORNADO NUEVA VERSION PAQ A 0.00	0.00	0.00	0.00	2013	7,970.10	0.00	31.88
23/12/13	17/12/13 -33.72	2647-QMN13 39	TORNADO NUEVA VERSION PAQ C 0.00	0.00	0.00	0.00	2013	-8,430.70	0.00	-33.72
23/12/13	17/12/13 36.88	2647-QMN13 39	TORNADO NUEVA VERSION PAQ C 0.00	0.00	0.00	0.00	2013	9,220.70	0.00	36.88

1,955.14			789.88	0.00	27.81	0.00	0.00	0.00	0.00	2,772.83
CREDI CREDITO										
09/12/13	04/12/13 50.60	0099-QMN14 125	AVEO PAQUETE B 126.49	0.00	0.00	0.00	2014	12,649.07	0.00	177.09
23/12/13	18/12/13 154.67	0879-QMN14 18	PICKUP CHEYENNE CREW CAB C 0.00	0.00	0.00	0.00	2014	38,667.15	0.00	154.67
23/12/13	16/12/13 17.26	2566-QMN13 89	PICKUP SILVERADO 1500 CAB. REG. PAQ. E 0.00	0.00	0.00	0.00	2013	4,315.96	0.00	17.26

222.53			126.49	0.00	0.00	0.00	0.00	0.00	0.00	349.02
SUBSI GMAC SUBSIDIADO										
30/11/13	28/10/13 -92.55	0352-QMN14 45	MATIZ PAQ B 0.00	-62.16	0.00	-142.10	2014	-6,382.54	0.00	-296.81

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30/11/13	28/10/13 81.55	0352-QMN14 45	MATIZ PAQ B 0.00	62.16	0.00	142.10	2014	5,623.92	0.00	285.81
30/11/13	12/11/13 211.11	0430-QMN14 32	SPARK PAQ. C 0.00	72.79	0.00	101.50	2014	14,559.57	0.00	385.40
30/11/13	06/11/13 150.78	0508-QMN14 25	MATIZ PAQ B 0.00	57.00	0.00	133.40	2014	10,398.90	0.00	341.18
30/11/13	14/11/13 -215.09	0544-QMN14 19	SILVERADO 2500 EXTENDIDA PAQ A 0.00	-90.01	0.00	-127.60	2014	-14,834.00	0.00	-432.70
30/11/13	14/11/13 283.24	0544-QMN14 19	SILVERADO 2500 EXTENDIDA PAQ A 0.00	90.01	0.00	127.60	2014	19,534.00	0.00	500.85
09/12/13	20/11/13 201.41	0350-QMN14 55	AVEO NUEVA LINEA PAQUETE C 0.00	73.16	0.00	187.05	2014	13,890.66	0.00	461.62
09/12/13	16/11/13 135.66	0354-QMN14 54	MATIZ PAQ B 0.00	34.30	0.00	0.00	2014	9,356.00	0.00	169.96
09/12/13	01/08/13 190.59	0590-QMN13 394	AVEO PAQ. F 394.32	77.44	0.00	0.00	2013	13,144.03	0.00	662.35
09/12/13	22/11/13 307.40	0706-QMN14 17	CAPTIVA PAQ B 0.00	132.70	0.00	0.00	2014	21,199.71	0.00	440.10
09/12/13	29/11/13 442.10	0813-QMN14 10	CAPTIVA PAQ A 0.00	87.74	0.00	142.10	2014	30,489.35	0.00	671.94
10/12/13	30/11/13 123.96	0185-QMN14 91	AVEO PAQUETE M 0.00	66.12	0.00	0.00	2014	8,548.83	0.00	190.08
10/12/13	27/11/13 115.31	0268-QMN14 54	AVEO PAQ. A 0.00	43.91	0.00	0.00	2014	7,952.35	0.00	159.22
10/12/13	28/11/13 203.38	0596-QMN14 24	SPARK PAQ. C 0.00	73.16	0.00	0.00	2014	14,026.21	0.00	276.54
10/12/13	29/11/13 183.10	0763-QMN14 13	AVEO PAQUETE B 0.00	36.18	0.00	0.00	2014	12,627.26	0.00	219.28
10/12/13	02/12/13 145.84	0778-QMN14 12	AVEO PAQUETE B 0.00	49.65	0.00	0.00	2014	10,058.27	0.00	195.49
10/12/13	30/11/13 243.63	0829-QMN14 10	SONIC PAQ F 0.00	108.37	0.00	85.55	2014	16,802.12	0.00	437.55
17/12/13	05/12/13 319.61	0329-QMN14 66	TRAX PAQUETE B 0.00	111.09	0.00	187.05	2014	22,042.06	0.00	617.75
17/12/13	03/12/13 379.77	0469-QMN14 47	CAPTIVA PAQ A 0.00	97.66	0.00	0.00	2014	26,190.69	0.00	477.43
17/12/13	30/11/13 132.42	0779-QMN14 19	AVEO PAQUETE B 0.00	52.37	0.00	0.00	2014	9,132.71	0.00	184.79
17/12/13	09/12/13 281.71	0914-QMN14 8	TRAX PAQUETE A 0.00	86.61	0.00	185.60	2014	19,428.04	0.00	553.92
23/12/13	31/08/12 -395.51	0133-QMN13 494	AVEO PAQUETE E -818.30	-54.49	0.00	0.00	2013	-27,276.56	0.00	-1,268.30
23/12/13	31/08/12 405.52	0133-QMN13 494	AVEO PAQUETE E 839.00	54.49	0.00	0.00	2013	27,966.56	0.00	1,299.01
23/12/13	30/11/13 -123.96	0185-QMN14 104	AVEO PAQUETE M 0.00	-66.12	0.00	0.00	2014	-8,548.83	0.00	-190.08
23/12/13	30/11/13 166.73	0185-QMN14 104	AVEO PAQUETE M 0.00	66.12	0.00	0.00	2014	11,498.83	0.00	232.85
23/12/13	27/11/13 -115.31	0268-QMN14 67	AVEO PAQ. A 0.00	-43.91	0.00	0.00	2014	-7,952.35	0.00	-159.22
23/12/13	27/11/13 130.39	0268-QMN14 67	AVEO PAQ. A 0.00	43.91	0.00	0.00	2014	8,992.35	0.00	174.30
23/12/13	16/11/13 -135.66	0354-QMN14 68	MATIZ PAQ B 0.00	-34.30	0.00	0.00	2014	-9,356.00	0.00	-169.96
23/12/13	16/11/13 160.75	0354-QMN14 68	MATIZ PAQ B 0.00	34.30	0.00	0.00	2014	11,086.00	0.00	195.05
23/12/13	13/12/13 145.67	0486-QMN14 52	MATIZ PAQ B 0.00	61.15	0.00	103.68	2014	10,046.00	0.00	310.50
23/12/13	28/11/13 -203.38	0596-QMN14 37	SPARK PAQ. C 0.00	-73.16	0.00	0.00	2014	-14,026.21	0.00	-276.54
23/12/13	28/11/13 213.39	0596-QMN14 37	SPARK PAQ. C 0.00	73.16	0.00	0.00	2014	14,716.21	0.00	286.55
23/12/13	05/12/13 173.26	0760-QMN14 26	TRAX PAQUETE A 0.00	0.00	0.00	0.00	2014	11,948.96	0.00	173.26
23/12/13	05/12/13 -173.26	0760-QMN14 26	TRAX PAQUETE A 0.00	0.00	0.00	0.00	2014	-11,948.96	0.00	-173.26

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 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	-	NOTA DE DESCUENTO	
23/12/13	05/12/13	0760-QMN14	TRAX PAQUETE A	0.00	38.72	0.00	0.00	2014	3,200.62	85.13
	46.41	26					0.00	0.00	0.00	
23/12/13	29/11/13	0763-QMN14	AVEO PAQUETE B	0.00	-36.18	0.00	0.00	2014	-12,627.26	-219.28
	-183.10	26					0.00	0.00	0.00	
23/12/13	29/11/13	0763-QMN14	AVEO PAQUETE B	0.00	36.18	0.00	0.00	2014	13,317.26	229.28
	193.10	26					0.00	0.00	0.00	
23/12/13	30/11/13	0779-QMN14	AVEO PAQUETE B	0.00	-52.37	0.00	0.00	2014	-9,132.71	-184.79
	-132.42	25					0.00	0.00	0.00	
23/12/13	30/11/13	0779-QMN14	AVEO PAQUETE B	0.00	52.37	0.00	0.00	2014	9,822.71	194.80
	142.43	25					0.00	0.00	0.00	
	4,139.98		415.02	1,360.12	0.00	1,125.93	0.00	0.00	0.00	7,041.05
	6,411.47	1,331.39	1,360.12	27.81	1,125.93	0.00	0.00	0.00	0.00	10,256.72

	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	90	37	1,000.00	0.00		
Bebacks	90	32	1,000.00	0.00		
Entregas	60	50	7,500.00	0.00		
Margen de utilidad	7.50	7.90	4,000.00	4,000.00		
Porcentaje de Cierre 1	17.50	29.07	750.00	750.00		
Porcentaje de Cierre 2	20.00	29.07	250.00	250.00		
Share Financiera 1	50.00	38.00	1,000.00	0.00		
Share Financiera 2	55.00	38.00	2,000.00	0.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	9	6	3,000.00	0.00		
CAPTIVA	3	3	3,000.00	3,000.00		
MALIBU	1	1	2,000.00	2,000.00		
CRUZE	4	0	2,000.00	0.00		
AVALANCHE	1	0	4,000.00	0.00		
TAHOE	1	0	6,000.00	0.00		
SUBURBAN	1	2	6,000.00	6,000.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	2	6,000.00	6,000.00		
COLORADO	1	0	3,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00		
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00		
PICKUP 1500	2	2	3,000.00	3,000.00		
Objetivo por Venta de Unidades	68	57	4,000.00	0.00		
Objetivo por Toma de Unidades Seminuevas	6	3	4,000.00	0.00		
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			17,000.00	0.00		
Objetivo Venta de Garantia Extendida	139,000.00	77,650.00	3,000.00	0.00		
Objetivo de Entregas Trimestral	164	142	8,000.00	0.00		
		TOTAL DE COMISIONES		35,256.72		
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas
	17,721.93	7,189.20	2,643.59	7,702.00	0.00	35,256.72