

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ  
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	-	-	SEGURO	GARANTIA		ACCESORIOS	NOTA DE	
		EDAD	BONO	GASTOS	EXTENDIDA	EXTENDIDA			DESCUENTO	
				ADMON						
Total de Unidades Entregadas 4										
CONTA CONTADO										
30/11/13	20/11/13	0543-QMN14	SILVERADO	2500	EXTENDIDA	PAQ A		2014	25,531.51	
	71.49	21	0.00	0.00	0.00	0.00		0.00	0.00	71.49
30/11/13	20/11/13	0543-QMN14	SILVERADO	2500	EXTENDIDA	PAQ A		2014	-25,531.51	
	-71.49	21	0.00	0.00	0.00	0.00		0.00	0.00	-71.49
30/11/13	20/11/13	0543-QMN14	SILVERADO	2500	EXTENDIDA	PAQ A		2014	27,731.51	
	77.65	21	0.00	0.00	0.00	0.00		0.00	0.00	77.65
16/12/13	11/11/13	0109-QMN14	AVEO	PAQUETE M				2014	-7,338.97	
	-20.55	131	-73.39	0.00	0.00	0.00		0.00	0.00	-93.94
16/12/13	11/11/13	0109-QMN14	AVEO	PAQUETE M				2014	5,270.00	
	14.76	131	52.70	0.00	0.00	0.00		0.00	0.00	67.46
17/12/13	10/12/13	0704-QMN14	MATIZ	PAQ A				2014	8,134.76	
	22.78	25	0.00	0.00	0.00	0.00		0.00	0.00	22.78
	94.64		-20.69	0.00	0.00	0.00		0.00	0.00	73.95
SUBSI GMAC SUBSIDIADO										
03/12/13	27/11/13	0753-QMN14	SONIC	PAQUETE D				2014	11,272.67	
	112.73	7	0.00	17.17	0.00	0.00		39.66	0.00	169.56
09/12/13	27/11/13	0753-QMN14	SONIC	PAQUETE D				2014	-11,272.67	
	-112.73	13	0.00	-17.17	0.00	0.00		-39.66	0.00	-169.56
09/12/13	27/11/13	0753-QMN14	SONIC	PAQUETE D				2014	11,962.67	
	119.63	13	0.00	17.17	0.00	0.00		39.66	0.00	176.46
17/12/13	06/12/13	0485-QMN14	MATIZ	PAQ B				2014	6,246.81	
	62.47	46	0.00	31.41	0.00	0.00		0.00	0.00	93.88
	182.10		0.00	48.58	0.00	0.00		39.66	0.00	270.34
	276.74		-20.69	48.58	0.00	0.00		39.66	0.00	344.29

	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	33	7	500.00	0.00		
Bebacks	30	2	500.00	0.00		
Entregas	12	4	1,500.00	0.00		
Margen de utilidad	7.50	6.71	2,000.00	0.00		
Porcentaje de Cierre 1	17.50	33.33	500.00	500.00		
Porcentaje de Cierre 2	20.00	33.33	250.00	250.00		
Share Financiera 1	40.00	50.00	500.00	500.00		
Share Financiera 2	45.00	50.00	500.00	500.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	2	0	3,000.00	0.00		
CAPTIVA	1	0	3,000.00	0.00		
MALIBU	1	0	2,000.00	0.00		
CRUZE	2	0	2,000.00	0.00		
AVALANCHE	1	0	4,000.00	0.00		
TAHOE	1	0	6,000.00	0.00		
SUBURBAN	1	0	6,000.00	0.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	0	6,000.00	0.00		
COLORADO	1	0	3,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	1	3,000.00	3,000.00		
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00		
PICKUP 1500	1	0	3,000.00	0.00		
Objetivo por Venta de Unidades	12	8	3,000.00	0.00		
Objetivo por Toma de Unidades Seminuevas	2	0	3,000.00	0.00		
Combinado Ventas, Entregas, Tomas y Margen de Utilidad			9,000.00	0.00		
Objetivo Venta de Garantia Extendida	25,000.00	0.00	2,000.00	0.00		
Objetivo de Entregas Trimestral	42	21	3,000.00	0.00		
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		TOTAL DE COMISIONES		5,094.29		
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas
	4,997.21	6.90	90.18	0.00	0.00	5,094.29