

REPORTE DE COMISIONES PARA EL COACH: DINO GAYTAN SUAREZ
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		
14/12/13	21/11/13	0159-QMU13	SILVERADO	CAB. REG. "W"	0.00	0.00	2008	45,583.83	0.00	729.34
	729.34	73	0.00	0.00						
14/12/13	26/11/13	0197-QMU13	AVEO 4 PTS	BASICO	0.00	0.00	2010	-23,275.86	0.00	-372.41
	-372.41	22	0.00	0.00						
14/12/13	26/11/13	0197-QMU13	AVEO 4 PTS	BASICO	0.00	0.00	2010	25,018.20	0.00	400.29
	400.29	22	0.00	0.00						
14/12/13	26/11/13	0198-QMU13	AVALANCHE	4X4	0.00	0.00	2009	-10,344.83	0.00	-165.52
	-165.52	18	0.00	0.00						
14/12/13	26/11/13	0198-QMU13	AVALANCHE	4X4	0.00	0.00	2009	10,544.83	0.00	168.72
	168.72	18	0.00	0.00						
2,508.60			0.00	0.00	0.00	0.00	0.00	0.00		2,508.60
CREDI CREDITO										
14/12/13	15/11/13	0186-QMU13	CLASE C TIPO	200 CGI SPORT	0.00	0.00	2012	-15,517.24	0.00	-248.28
	-248.28	31	0.00	0.00						
14/12/13	15/11/13	0186-QMU13	CLASE C TIPO	200 CGI SPORT	0.00	0.00	2012	16,833.82	0.00	269.34
	269.34	31	0.00	0.00						
21.06			0.00	0.00	0.00	0.00	0.00	0.00		21.06
SUBSI GMAC SUBSIDIADO										
03/12/13	28/11/13	0195-QMU13	SPARK PAQ	A	0.00	44.23	2011	19,395.41	0.00	470.93
	426.70	11	0.00							
06/12/13	30/11/13	0190-QMU13	CAMRY SE		0.00	78.21	2012	25,862.07	0.00	647.18
	568.97	17	0.00							
10/12/13	06/12/13	0178-QMU13	L200 PICK	UP DOBLE CAB 4X2	0.00	67.25	2012	23,787.22	0.00	590.57
	523.32	35	0.00							
14/12/13	14/11/13	0132-QMU13	CR-V EX		0.00	-84.52	2008	-34,118.36	0.00	-835.12
	-750.60	117	0.00							
14/12/13	14/11/13	0132-QMU13	CR-V EX		0.00	84.52	2008	36,058.43	0.00	877.81
	793.29	117	0.00							
14/12/13	07/11/13	0150-QMU13	OPTRA		0.00	-52.74	2008	-38,844.38	0.00	-907.32
	-854.58	92	0.00							
14/12/13	07/11/13	0150-QMU13	OPTRA		0.00	52.74	2008	39,044.38	0.00	911.72
	858.98	92	0.00							
14/12/13	28/11/13	0195-QMU13	SPARK PAQ	A	0.00	-44.23	2011	-19,395.41	0.00	-470.93
	-426.70	22	0.00							
14/12/13	28/11/13	0195-QMU13	SPARK PAQ	A	0.00	44.23	2011	19,595.41	0.00	475.33
	431.10	22	0.00							
17/12/13	14/12/13	0179-QMU13	TORNADO PAQ.	B	0.00	0.00	2013	18,017.38	0.00	396.38
	396.38	42	0.00							
17/12/13	14/12/13	0179-QMU13	TORNADO PAQ.	B	0.00	0.00	2013	-18,017.38	0.00	-396.38
	-396.38	42	0.00							
17/12/13	14/12/13	0179-QMU13	TORNADO PAQ.	B	0.00	90.45	2013	18,017.38	0.00	486.83
	396.38	42	0.00							
17/12/13	28/11/13	0195-QMU13	SPARK PAQ	A	0.00	-44.23	2011	-19,595.41	0.00	-475.33
	-431.10	25	0.00							
17/12/13	28/11/13	0195-QMU13	SPARK PAQ	A	0.00	44.23	2011	16,612.53	0.00	409.71
	365.48	25	0.00							
1,901.24			0.00	280.14	0.00	0.00	0.00	0.00		2,181.38
5,821.02			0.00	280.14	0.00	0.00	0.00	0.00		6,101.16

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	24	8	500.00	0.00
Bebacks	24	12	500.00	0.00
Entregas	30	14	3,000.00	0.00
Margen de utilidad	9.00	8.79	1,000.00	0.00
Porcentaje de Cierre 1	17.50	24.14	1,000.00	1,000.00
Porcentaje de Cierre 2	20.00	24.14	500.00	500.00
Share Financiera 1	30.00	28.57	1,000.00	0.00
Share Financiera 2	35.00	28.57	500.00	0.00
Objetivo Dias Venta Seminuevos	60	4,906,407.35	7,309,460.24	2,000.00
Objetivo Dias Venta Seminuevos	45	3,679,805.51	7,309,460.24	2,000.00
Descuento por 1 Unidad con mas de 75 dias	0	14	1,000.00	Descuento -1,000.00
Descuento por 2 Unidades con mas de 75 dias	0	14	1,000.00	Descuento -1,000.00
Objetivo por Venta de Unidades	25	5	3,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	8	1,000.00	1,000.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			11,000.00	0.00
Objetivo Venta de Garantia Extendida	0.00	0.00	0.00	0.00
Objetivo de Entregas Trimestral	63	47	10,000.00	0.00
TOTAL DE COMISIONES				6,601.16

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SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO
Semanas		03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas	
		0.00	5,231.14	1,370.02	0.00	0.00		6,601.16