

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	-	-	SEGURO	GARANTIA	ACCESORIOS	NOTA DE		
		EDAD	BONO	GASTOS		EXTENDIDA		DESCUENTO		
				ADMON						
Total de Unidades Entregadas 33										
BAN BANCOS										
17/12/13	26/11/13	0752-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	10,959.31	0.00	54.80
	54.80	21								
17/12/13	19/07/13	2073-QMN13	AVEO PAQUETE M	0.00	0.00	0.00	2013	11,011.13	0.00	55.06
	55.06	151								
	109.86		110.11	0.00	0.00	0.00	0.00	0.00	0.00	219.97
CONTA CONTADO										
30/11/13	26/11/13	0085-QMN14	AVEO PAQUETE E	0.00	0.00	0.00	2014	14,361.48	0.00	41.65
	41.65	121	143.61							185.26
30/11/13	28/11/13	0282-QMN14	SONIC PAQUETE D	0.00	0.00	0.00	2014	3,080.13	0.00	8.93
	8.93	60	0.00							
30/11/13	14/11/13	2436-QMN13	TORNADO LINEA NUEVA B	0.00	0.00	0.00	2013	4,710.91	0.00	13.66
	13.66	99	0.00							
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	0.00	0.00	0.00	2013	11,580.57	0.00	33.58
	33.58	315	347.42							381.00
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	0.00	0.00	0.00	2013	-11,580.57	0.00	-33.58
	-33.58	315	-347.42							-381.00
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	0.00	0.00	0.00	2013	12,270.57	0.00	35.58
	35.58	315	368.12							403.70
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	0.00	0.00	0.00	2013	-12,270.57	0.00	-35.58
	-35.58	315	-368.12							-403.70
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C	0.00	0.00	0.00	2013	11,580.57	0.00	33.58
	33.58	315	347.42							381.00
04/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	0.00	0.00	0.00	2013	-4,315.97	0.00	-12.52
	-12.52	36	0.00							
04/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	0.00	0.00	0.00	2013	0.00	0.00	0.00
	0.00	36	0.00							0.00
06/12/13	23/11/13	0643-QMN14	TRAX PAQUETE A	0.00	0.00	0.00	2014	-20,563.04	0.00	-59.63
	-59.63	15	0.00							
09/12/13	06/12/13	0270-QMN14	AVEO PAQUETE J	0.00	0.00	0.00	2014	4,459.12	0.00	12.93
	12.93	69	0.00							
09/12/13	06/12/13	0643-QMN14	TRAX PAQUETE A	0.00	0.00	0.00	2014	16,841.83	0.00	48.84
	48.84	18	0.00							
09/12/13	06/12/13	1919-QMN13	TAHOE PAQ D	0.00	0.00	0.00	2013	26,109.87	0.00	75.72
	75.72	208	522.20							597.92
09/12/13	30/08/13	2314-QMN13	MATIZ PAQ A	0.00	0.00	0.00	2013	0.00	0.00	0.00
	0.00	144	0.00							0.00
10/12/13	06/12/13	0270-QMN14	AVEO PAQUETE J	0.00	0.00	0.00	2014	-4,459.12	0.00	-12.93
	-12.93	70	0.00							
10/12/13	06/12/13	0270-QMN14	AVEO PAQUETE J	0.00	0.00	0.00	2014	5,451.36	0.00	15.81
	15.81	70	0.00							
10/12/13	29/11/13	0629-QMN14	SPARK PAQ A	0.00	0.00	0.00	2014	962.72	0.00	2.79
	2.79	19	0.00							
10/12/13	05/12/13	0878-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	10,065.76	0.00	29.19
	29.19	5	0.00							
10/12/13	06/12/13	1919-QMN13	TAHOE PAQ D	0.00	0.00	0.00	2013	-26,109.87	0.00	-75.72
	-75.72	209	-522.20							-597.92
10/12/13	06/12/13	1919-QMN13	TAHOE PAQ D	0.00	0.00	0.00	2013	27,102.11	0.00	78.60
	78.60	209	542.04							620.64
17/12/13	30/11/13	0576-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	6,186.45	0.00	17.94
	17.94	34	0.00							
17/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	0.00	0.00	0.00	2013	0.00	0.00	0.00
	0.00	49	0.00							0.00
17/12/13	23/11/13	2491-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	0.00	0.00	0.00	2013	0.00	0.00	0.00
	0.00	49	0.00							0.00
	218.84		1,033.07	0.00	0.00	0.00	0.00	0.00	0.00	1,251.91
SUBSI GMAC SUBSIDIADO										
30/11/13	19/11/13	0064-QMN14	CAPTIVA PAQ A	81.39	0.00	128.00	2014	21,277.90	0.00	265.97
	265.97	126	212.78							688.14
30/11/13	21/11/13	0150-QMN14	AVEO PAQUETE J	28.21	0.00	0.00	2014	12,495.81	0.00	156.20
	156.20	93	0.00							184.41
30/11/13	08/11/13	0260-QMN14	AVEO PAQUETE M	-17.22	0.00	0.00	2014	-7,959.86	0.00	-99.50
	-99.50	63	0.00				-24.78			-141.50

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ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO EDAD - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
30/11/13	08/11/13 96.26	0260-QMN14 63	AVEO PAQUETE M 0.00	17.22	0.00	0.00	2014	7,701.02	0.00	113.48
30/11/13	14/11/13 -121.63	0413-QMN14 37	AVEO PAQUETE B 0.00	-65.22	0.00	-198.75	2014	-9,730.18	0.00	-385.60
30/11/13	14/11/13 131.50	0413-QMN14 37	AVEO PAQUETE B 0.00	65.22	0.00	198.75	2014	10,520.18	0.00	395.47
30/11/13	15/11/13 132.87	0482-QMN14 30	AVEO PAQUETE J 0.00	34.08	0.00	0.00	2014	10,629.49	0.00	166.95
30/11/13	21/11/13 161.73	0540-QMN14 22	TRAX PAQUETE B 0.00	25.78	0.00	0.00	2014	12,938.15	0.00	187.51
30/11/13	19/11/13 72.58	0566-QMN14 18	AVEO NUEVA LINEA PAQUETE C 0.00	31.77	0.00	0.00	2014	5,806.53	0.00	104.35
30/11/13	28/11/13 269.04	0597-QMN14 14	AVEO NUEVA LINEA PAQ D 0.00	0.00	0.00	0.00	2014	21,523.00	0.00	269.04
30/11/13	22/11/13 121.68	0692-QMN14 8	AVEO PAQUETE B 0.00	56.59	0.00	0.00	2014	9,734.78	0.00	178.27
03/12/13	27/11/13 100.02	0710-QMN14 10	AVEO PAQUETE M 0.00	46.82	0.00	0.00	2014	8,001.22	0.00	146.84
03/12/13	28/11/13 150.41	0771-QMN14 6	SONIC PAQ F 0.00	68.60	0.00	98.75	2014	12,032.95	0.00	317.76
03/12/13	27/11/13 109.01	1748-QMN13 241	SPARK PAQ. C 261.62	52.55	0.00	0.00	2013	8,720.75	0.00	423.18
04/12/13	28/11/13 -269.04	0597-QMN14 18	AVEO NUEVA LINEA PAQ D 0.00	0.00	0.00	0.00	2014	-21,523.00	0.00	-269.04
04/12/13	28/11/13 201.15	0597-QMN14 18	AVEO NUEVA LINEA PAQ D 0.00	0.00	0.00	0.00	2014	16,092.00	0.00	201.15
09/12/13	23/11/13 54.67	0274-QMN14 69	SPARK PAQ A 0.00	34.19	0.00	0.00	2014	4,373.49	0.00	88.86
09/12/13	21/11/13 40.00	0387-QMN14 46	AVEO PAQUETE M 0.00	40.63	0.00	136.25	2014	3,199.94	0.00	216.88
09/12/13	30/11/13 120.51	0773-QMN14 12	AVEO PAQUETE E 0.00	71.90	0.00	0.00	2014	9,640.51	0.00	192.41
10/12/13	29/11/13 80.30	0639-QMN14 19	AVEO PAQUETE J 0.00	44.58	0.00	0.00	2014	6,423.80	0.00	124.88
10/12/13	29/11/13 94.40	0820-QMN14 11	AVEO PAQUETE B 0.00	37.92	0.00	0.00	2014	7,551.68	0.00	132.32
10/12/13	02/12/13 76.30	0853-QMN14 10	AVEO PAQUETE B 0.00	44.01	0.00	0.00	2014	6,103.87	0.00	120.31
17/12/13	05/12/13 122.92	0528-QMN14 41	AVEO PAQUETE M 0.00	53.43	0.00	200.00	2014	9,833.63	0.00	376.35
17/12/13	19/11/13 -72.58	0566-QMN14 35	AVEO NUEVA LINEA PAQUETE C 0.00	-31.77	0.00	0.00	2014	-5,806.53	0.00	-104.35
17/12/13	19/11/13 0.00	0566-QMN14 35	AVEO NUEVA LINEA PAQUETE C 0.00	31.77	0.00	0.00	2014	0.00	0.00	31.77
17/12/13	28/11/13 135.60	0750-QMN14 21	TRAX PAQUETE B 0.00	75.72	0.00	0.00	2014	10,847.97	0.00	211.32
17/12/13	28/11/13 68.91	0776-QMN14 19	SONIC PAQ E AUTOMATICO 0.00	69.87	0.00	0.00	2014	5,512.82	0.00	138.78
17/12/13	06/12/13 158.15	0834-QMN14 17	AVEO PAQUETE B 0.00	65.88	0.00	103.09	2014	12,651.97	0.00	327.12
17/12/13	07/12/13 169.56	2659-QMN13 10	CRUZE PAQUETE M 0.00	32.28	0.00	100.00	2013	13,565.10	0.00	301.84

2,526.99			474.40	996.20	0.00	766.09	-24.78	0.00		4,738.90
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2,855.69			1,617.58	996.20	0.00	766.09	-24.78	0.00		6,210.78
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	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	31	1,000.00	0.00
Bebacks	90	21	1,000.00	0.00
Entregas	78	33	2,500.00	0.00
Margen de utilidad	7.50	4.56	4,000.00	0.00
Porcentaje de Cierre 1	17.50	26.19	750.00	750.00
Porcentaje de Cierre 2	20.00	26.19	250.00	250.00
Share Financiera 1	50.00	63.64	1,000.00	1,000.00
Share Financiera 2	55.00	63.64	2,000.00	2,000.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	9	2	3,000.00	0.00
CAPTIVA	3	1	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00

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 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD -	-	-	SEGURO	GARANTIA		ACCESORIOS	NOTA DE	
		EDAD	BONO	GASTOS	EXTENDIDA	EXTENDIDA			DESCUENTO	
				ADMN						
CRUZE				4		1		2,000.00		0.00
AVALANCHE				1		0		4,000.00		0.00
TAHOE				1		1		6,000.00		6,000.00
SUBURBAN				1		0		6,000.00		0.00
SILVERADO 3500				1		0		3,000.00		0.00
CARGO VAN Y EXPRESS VAN				1		0		3,000.00		0.00
TRAVERSE				1		0		4,000.00		0.00
PICK UP CREW CAB				1		0		6,000.00		0.00
COLORADO				1		0		3,000.00		0.00
PICKUP CABINA EXTENDIDA				1		0		3,000.00		0.00
PICKUP CABINA SENCILLA				1		0		3,000.00		0.00
PICKUP 1500				2		0		3,000.00		0.00
Objetivo por Venta de Unidades				68		32		4,000.00		0.00
Objetivo por Toma de Unidades Seminuevas				6		1		4,000.00		0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad								12,000.00		0.00
Objetivo Venta de Garantia Extendida				180,000.00		61,287.00		3,000.00		0.00
Objetivo de Entregas Trimestral				186		102		8,000.00		0.00
TOTAL DE COMISIONES										16,210.78
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas				
	6,798.99	7,287.80	2,123.99	0.00	0.00	16,210.78				