

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO	-	COMISIONES	POR F&I	AÑO	BASE PARA CALCULO	-	TOTAL
SIN BONOS	COMISION	- BONO POR EDAD -	-	GASTOS	SEGURO	GARANTIA	ACCESORIOS	NOTA DE	DESCUENTO	
		EDAD	BONO	ADMON		EXTENDIDA				
Total de Unidades Entregadas 35										
BAN BANCOS										
30/11/13	06/11/13	0269-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	4,119.75	0.00	20.60
	20.60	60						0.00		
30/11/13	25/10/13	0331-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	-8,338.72	0.00	-41.69
	-41.69	49						0.00		
30/11/13	25/10/13	0331-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	9,028.72	0.00	45.14
	45.14	49						0.00		
17/12/13	27/11/13	0530-QMN14	SPARK PAQ B	0.00	0.00	0.00	2014	13,954.49	0.00	69.77
	69.77	41						0.00		
	93.82			0.00	0.00	0.00		0.00	0.00	93.82
CONTA CONTADO										
30/11/13	30/11/13	0002-QMN14	PICKUP CHEYENNE CREW CAB C	0.00	0.00	0.00	2014	62,996.03	0.00	182.69
	182.69	156						0.00		
30/11/13	23/11/13	0341-QMN14	MATIZ PAQ A	0.00	0.00	0.00	2014	3,758.92	0.00	10.90
	10.90	47						0.00		
30/11/13	21/11/13	0625-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	-14,816.21	0.00	-42.97
	-42.97	9						0.00		
30/11/13	21/11/13	0625-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	14,040.35	0.00	40.72
	40.72	9						0.00		
30/11/13	22/11/13	0680-QMN14	CRUZE PAQUETE A	0.00	0.00	0.00	2014	-19,090.52	0.00	-55.36
	-55.36	8						0.00		
30/11/13	22/11/13	0680-QMN14	CRUZE PAQUETE A	0.00	0.00	0.00	2014	19,190.52	0.00	55.65
	55.65	8						0.00		
30/11/13	16/11/13	2646-QMN13	TORNADO NUEVA VERSION PAQ C	0.00	0.00	0.00	2013	-8,430.70	0.00	-24.45
	-24.45	16						0.00		
30/11/13	16/11/13	2646-QMN13	TORNADO NUEVA VERSION PAQ C	0.00	0.00	0.00	2013	8,530.70	0.00	24.74
	24.74	16						0.00		
03/12/13	03/12/13	0142-QMN14	SUBURBAN PAQ C	0.00	0.00	0.00	2014	110,881.97	0.00	321.56
	321.56	103						0.00		
03/12/13	29/11/13	0390-QMN14	AVEO PAQ. A	0.00	0.00	0.00	2014	2,065.49	0.00	5.99
	5.99	40						0.00		
03/12/13	02/12/13	0554-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	9,238.07	0.00	26.79
	26.79	21						0.00		
04/12/13	21/11/13	2586-QMN13	AVEO PAQUETE B	0.00	0.00	0.00	2013	-7,473.00	0.00	-21.67
	-21.67	67						0.00		
04/12/13	21/11/13	2586-QMN13	AVEO PAQUETE B	0.00	0.00	0.00	2013	2,046.00	0.00	5.93
	5.93	67						0.00		
09/12/13	02/12/13	0495-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	14,949.31	0.00	43.35
	43.35	38						0.00		
09/12/13	02/12/13	0554-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	-9,238.07	0.00	-26.79
	-26.79	27						0.00		
09/12/13	02/12/13	0554-QMN14	AVEO PAQUETE M	0.00	0.00	20.17	2014	13,388.07	0.00	59.00
	38.83	27						0.00		
10/12/13	26/11/13	0108-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	8,338.73	0.00	24.18
	24.18	125						0.00		
10/12/13	09/12/13	0915-QMN14	TRAX PAQUETE B	0.00	0.00	0.00	2014	22,044.96	0.00	63.93
	63.93	1						0.00		
16/12/13	23/11/13	0341-QMN14	MATIZ PAQ A	0.00	0.00	0.00	2014	-3,758.92	0.00	-10.90
	-10.90	63						0.00		
17/12/13	20/11/13	0040-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	6,962.76	0.00	20.19
	20.19	150						0.00		
17/12/13	13/12/13	0392-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	2,723.08	0.00	7.90
	7.90	54						0.00		
17/12/13	10/12/13	0410-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	6,304.14	0.00	18.28
	18.28	54						0.00		
17/12/13	09/12/13	0912-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	5,324.38	0.00	15.44
	15.44	8						0.00		
17/12/13	17/12/13	0919-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	13,646.93	0.00	39.58
	39.58	6						0.00		
17/12/13	16/12/13	0977-QMN14	SONIC PAQUETE D	0.00	0.00	0.00	2014	11,272.68	0.00	32.69
	32.69	4						0.00		
17/12/13	06/12/13	2498-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G	0.00	0.00	0.00	2013	4,672.27	0.00	13.55
	13.55	102						0.00		
17/12/13	17/12/13	2647-QMN13	TORNADO NUEVA VERSION PAQ C	0.00	0.00	0.00	2013	8,430.70	0.00	24.45
	24.45	33						0.00		

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SIN BONOS	COMISION	- BONO POR EDAD	-	GASTOS	SEGURO	GARANTIA	ACCESORIOS	NOTA DE	TOTAL	
		EDAD	BONO	ADMON		EXTENDIDA		DESCUENTO		
	835.20		782.98	0.00	20.17	0.00	0.00	0.00	1,638.35	
CREDI CREDITO										
09/12/13	04/12/13	0099-QMN14	AVEO PAQUETE B				2014	12,649.07		
	36.68	125	126.49	0.00	0.00	0.00	0.00	0.00	163.17	
	36.68		126.49	0.00	0.00	0.00	0.00	0.00	163.17	
SUBSI GMAC SUBSIDIADO										
30/11/13	28/10/13	0352-QMN14	MATIZ PAQ B				2014	-6,382.54		
	-79.78	45	0.00	-53.59	0.00	-122.50	0.00	0.00	-255.87	
30/11/13	28/10/13	0352-QMN14	MATIZ PAQ B				2014	5,623.92		
	70.30	45	0.00	53.59	0.00	122.50	0.00	0.00	246.39	
30/11/13	12/11/13	0430-QMN14	SPARK PAQ. C				2014	14,559.57		
	181.99	32	0.00	62.75	0.00	87.50	0.00	0.00	332.24	
30/11/13	06/11/13	0508-QMN14	MATIZ PAQ B				2014	10,398.90		
	129.99	25	0.00	49.14	0.00	115.00	0.00	0.00	294.13	
30/11/13	14/11/13	0544-QMN14	SILVERADO 2500 EXTENDIDA PAQ A				2014	-14,834.00		
	-185.43	19	0.00	-77.59	0.00	-110.00	0.00	0.00	-373.02	
30/11/13	14/11/13	0544-QMN14	SILVERADO 2500 EXTENDIDA PAQ A				2014	19,534.00		
	244.18	19	0.00	77.59	0.00	110.00	0.00	0.00	431.77	
09/12/13	20/11/13	0350-QMN14	AVEO NUEVA LINEA PAQUETE C				2014	13,890.66		
	173.63	55	0.00	63.07	0.00	161.25	0.00	0.00	397.95	
09/12/13	16/11/13	0354-QMN14	MATIZ PAQ B				2014	9,356.00		
	116.95	54	0.00	29.57	0.00	0.00	0.00	0.00	146.52	
09/12/13	01/08/13	0590-QMN13	AVEO PAQ. F				2013	13,144.03		
	164.30	394	394.32	66.76	0.00	0.00	0.00	0.00	625.38	
09/12/13	22/11/13	0706-QMN14	CAPTIVA PAQ B				2014	21,199.71		
	265.00	17	0.00	114.40	0.00	0.00	0.00	0.00	379.40	
09/12/13	29/11/13	0813-QMN14	CAPTIVA PAQ A				2014	30,489.35		
	381.12	10	0.00	75.64	0.00	122.50	0.00	0.00	579.26	
10/12/13	30/11/13	0185-QMN14	AVEO PAQUETE M				2014	8,548.83		
	106.86	91	0.00	57.00	0.00	0.00	0.00	0.00	163.86	
10/12/13	27/11/13	0268-QMN14	AVEO PAQ. A				2014	7,952.35		
	99.40	54	0.00	37.85	0.00	0.00	0.00	0.00	137.25	
10/12/13	28/11/13	0596-QMN14	SPARK PAQ. C				2014	14,026.21		
	175.33	24	0.00	63.07	0.00	0.00	0.00	0.00	238.40	
10/12/13	29/11/13	0763-QMN14	AVEO PAQUETE B				2014	12,627.26		
	157.84	13	0.00	31.19	0.00	0.00	0.00	0.00	189.03	
10/12/13	02/12/13	0778-QMN14	AVEO PAQUETE B				2014	10,058.27		
	125.73	12	0.00	42.80	0.00	0.00	0.00	0.00	168.53	
10/12/13	30/11/13	0829-QMN14	SONIC PAQ F				2014	16,802.12		
	210.03	10	0.00	93.43	0.00	73.75	0.00	0.00	377.21	
17/12/13	05/12/13	0329-QMN14	TRAX PAQUETE B				2014	22,042.06		
	275.53	66	0.00	95.77	0.00	161.25	0.00	0.00	532.55	
17/12/13	03/12/13	0469-QMN14	CAPTIVA PAQ A				2014	26,190.69		
	327.38	47	0.00	84.19	0.00	0.00	0.00	0.00	411.57	
17/12/13	30/11/13	0779-QMN14	AVEO PAQUETE B				2014	9,132.71		
	114.16	19	0.00	45.15	0.00	0.00	0.00	0.00	159.31	
17/12/13	09/12/13	0914-QMN14	TRAX PAQUETE A				2014	19,428.04		
	242.85	8	0.00	74.67	0.00	160.00	0.00	0.00	477.52	
	3,297.36		394.32	1,086.45	0.00	881.25	0.00	0.00	5,659.38	
	4,263.06		1,303.79	1,086.45	20.17	881.25	0.00	0.00	7,554.72	

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	35	1,000.00	0.00
Bebacks	90	29	1,000.00	0.00
Entregas	60	35	2,500.00	0.00
Margen de utilidad	7.50	8.76	4,000.00	4,000.00
Porcentaje de Cierre 1	17.50	24.65	750.00	750.00
Porcentaje de Cierre 2	20.00	24.65	250.00	250.00
Share Financiera 1	50.00	48.57	1,000.00	0.00
Share Financiera 2	55.00	48.57	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	9	3	3,000.00	0.00
CAPTIVA	3	3	3,000.00	3,000.00
MALIBU	1	0	2,000.00	0.00
CRUZE	4	0	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	1	6,000.00	6,000.00

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 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO GARANTIA EXTENDIDA	ACCESORIOS	-	NOTA DE DESCUENTO	
SILVERADO	3500				1	0	3,000.00		0.00
CARGO VAN Y EXPRESS VAN					1	0	3,000.00		0.00
TRAVERSE					1	0	4,000.00		0.00
PICK UP CREW CAB					1	1	6,000.00		6,000.00
COLORADO					1	0	3,000.00		0.00
PICKUP CABINA EXTENDIDA					1	0	3,000.00		0.00
PICKUP CABINA SENCILLA					1	0	3,000.00		0.00
PICKUP 1500					2	1	3,000.00		0.00
Objetivo por Venta de Unidades					68	45	4,000.00		0.00
Objetivo por Toma de Unidades Seminuevas					6	1	4,000.00		0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							12,000.00		0.00
Objetivo Venta de Garantia Extendida				139,000.00		70,500.00	3,000.00		0.00
Objetivo de Entregas Trimestral				164		127	8,000.00		0.00
TOTAL DE COMISIONES									27,554.72
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas			
	17,721.93	7,189.20	2,643.59	0.00	0.00				27,554.72