

REPORTE DE COMISIONES PARA EL COACH: VICTOR BENJAMIN HERNANDEZ ESPINOZA
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD -	-	-	SEGURO	GARANTIA	ACCESORIOS	NOTA DE		
		EDAD	BONO	GASTOS		EXTENDIDA		DESCUENTO		
				ADMON						
Total de Unidades Entregadas 10										
CONTA	CONTADO									
30/11/13	21/11/13	0673-QMN14	TRAX PAQUETE B	0.00	0.00	0.00	2014	-10,484.92	0.00	-36.60
	-29.36	9	0.00	0.00	0.00	0.00		-7.24	0.00	
30/11/13	21/11/13	0673-QMN14	TRAX PAQUETE B	0.00	0.00	0.00	2014	10,584.92	0.00	36.88
	29.64	9	0.00	0.00	0.00	0.00		7.24	0.00	
03/12/13	28/11/13	2653-QMN13	TORNADO LINEA NUEVA B	0.00	0.00	0.00	2013	10,929.30	0.00	30.60
	30.60	6	0.00	0.00	0.00	0.00		0.00	0.00	
10/12/13	09/12/13	2660-QMN13	CRUZE PAQUETE M	0.00	0.00	0.00	2013	9,340.96	0.00	26.15
	26.15	1	0.00	0.00	0.00	0.00		0.00	0.00	
	57.03		0.00	0.00	0.00	0.00		0.00	0.00	57.03
SUBSI GMAC SUBSIDIADO										
30/11/13	27/11/13	0349-QMN14	AVEO PAQUETE B	0.00	24.12	0.00	2014	12,861.32	0.00	152.73
	128.61	46	0.00	24.12	0.00	0.00		0.00	0.00	
30/11/13	22/11/13	0560-QMN14	AVEO PAQUETE B	0.00	34.24	0.00	2014	10,739.33	0.00	141.63
	107.39	18	0.00	34.24	0.00	0.00		0.00	0.00	
30/11/13	21/11/13	0661-QMN14	AVEO PAQUETE E	0.00	-41.98	0.00	2014	-12,640.32	0.00	-168.38
	-126.40	9	0.00	-41.98	0.00	0.00		0.00	0.00	
30/11/13	21/11/13	0661-QMN14	AVEO PAQUETE E	0.00	41.98	0.00	2014	13,330.32	0.00	175.28
	133.30	9	0.00	41.98	0.00	0.00		0.00	0.00	
03/12/13	22/11/13	0644-QMN14	TRAX PAQUETE A	0.00	70.06	0.00	2014	20,563.04	0.00	345.69
	205.63	12	0.00	70.06	0.00	70.00		0.00	0.00	
03/12/13	26/11/13	0751-QMN14	AVEO PAQUETE M	0.00	48.50	0.00	2014	10,982.21	0.00	240.72
	109.82	7	0.00	48.50	0.00	82.40		0.00	0.00	
03/12/13	29/11/13	0821-QMN14	CRUZE PAQUETE A	0.00	46.47	0.00	2014	20,721.99	0.00	253.69
	207.22	4	0.00	46.47	0.00	0.00		0.00	0.00	
04/12/13	26/11/13	0751-QMN14	AVEO PAQUETE M	0.00	-48.50	0.00	2014	-10,982.21	0.00	-240.72
	-109.82	8	0.00	-48.50	0.00	-82.40		0.00	0.00	
04/12/13	26/11/13	0751-QMN14	AVEO PAQUETE M	0.00	48.50	0.00	2014	10,962.21	0.00	240.52
	109.62	8	0.00	48.50	0.00	82.40		0.00	0.00	
09/12/13	22/11/13	0644-QMN14	TRAX PAQUETE A	0.00	-70.06	0.00	2014	-20,563.04	0.00	-345.69
	-205.63	18	0.00	-70.06	0.00	-70.00		0.00	0.00	
09/12/13	22/11/13	0644-QMN14	TRAX PAQUETE A	0.00	70.06	0.00	2014	21,253.04	0.00	352.59
	212.53	18	0.00	70.06	0.00	70.00		0.00	0.00	
09/12/13	30/11/13	0790-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	50.61	0.00	2014	11,107.02	0.00	295.68
	111.07	11	0.00	50.61	0.00	134.00		0.00	0.00	
09/12/13	29/11/13	0821-QMN14	CRUZE PAQUETE A	0.00	-46.47	0.00	2014	-20,721.99	0.00	-253.69
	-207.22	10	0.00	-46.47	0.00	0.00		0.00	0.00	
09/12/13	29/11/13	0821-QMN14	CRUZE PAQUETE A	0.00	46.47	0.00	2014	20,821.99	0.00	254.69
	208.22	10	0.00	46.47	0.00	0.00		0.00	0.00	
10/12/13	29/11/13	0123-QMN14	AVEO PAQUETE B	0.00	29.78	0.00	2014	9,163.67	0.00	121.42
	91.64	119	0.00	29.78	0.00	0.00		0.00	0.00	
10/12/13	30/11/13	0636-QMN14	CAPTIVA PAQ A	0.00	29.93	0.00	2014	31,899.83	0.00	451.35
	319.00	19	0.00	29.93	0.00	102.42		0.00	0.00	
	1,294.98		0.00	333.71	0.00	388.82		0.00	0.00	2,017.51
	1,352.01		0.00	333.71	0.00	388.82		0.00	0.00	2,074.54

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	24	9	500.00	0.00
Bebacks	24	8	500.00	0.00
Entregas	24	10	1,500.00	0.00
Margen de utilidad	7.50	8.23	2,000.00	2,000.00
Porcentaje de Cierre 1	17.50	16.95	750.00	0.00
Porcentaje de Cierre 2	20.00	16.95	250.00	0.00
Share Financiera 1	50.00	80.00	1,000.00	1,000.00
Share Financiera 2	55.00	80.00	2,000.00	2,000.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	4	1	2,000.00	0.00
CAPTIVA	2	1	2,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	1	2	1,000.00	1,000.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SILVERADO 2500	1	0	3,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	0	3,000.00	0.00

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SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO GARANTIA EXTENDIDA	-	ACCESORIOS	NOTA DE DESCUENTO	
PICKUP CABINA EXTENDIDA				1	0	3,000.00			0.00
PICKUP CABINA SENCILLA				1	0	3,000.00			0.00
PICKUP 1500				3	0	3,000.00			0.00
Objetivo por Venta de Unidades				30	9	3,000.00			0.00
Objetivo por Toma de Unidades Seminuevas				3	0	2,000.00			0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad						7,000.00			0.00
Objetivo Venta de Garantia Extendida			56,000.00		38,882.00	2,000.00			0.00
Objetivo de Entregas Trimestral				30	16	3,000.00			0.00
TOTAL DE COMISIONES									8,074.54
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas			
	7,922.24	152.30	0.00	0.00	0.00	8,074.54			