

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO	AÑO	BASE PARA CALCULO				
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	COMISIONES POR F&I	ACCESORIOS	NOTA DE DESCUENTO	TOTAL		
		EDAD	EDAD	SEGURO	EXTENDIDA				
30/11/13	22/11/13	0692-QMN14	AVEO PAQUETE B	2014	9,734.78	0.00	142.62		
	97.35	8	0.00	45.27	0.00	0.00			
03/12/13	27/11/13	0710-QMN14	AVEO PAQUETE M	2014	8,001.22	0.00	117.46		
	80.01	10	0.00	37.45	0.00	0.00			
03/12/13	28/11/13	0771-QMN14	SONIC PAQ F	2014	12,032.95	0.00	254.21		
	120.33	6	0.00	54.88	0.00	79.00			
03/12/13	27/11/13	1748-QMN13	SPARK PAQ. C	2013	8,720.75	0.00	390.87		
	87.21	241	261.62	42.04	0.00	0.00			
04/12/13	28/11/13	0597-QMN14	AVEO NUEVA LINEA PAQ D	2014	-21,523.00	0.00	-215.23		
	-215.23	18	0.00	0.00	0.00	0.00			
04/12/13	28/11/13	0597-QMN14	AVEO NUEVA LINEA PAQ D	2014	16,092.00	0.00	160.92		
	160.92	18	0.00	0.00	0.00	0.00			
09/12/13	23/11/13	0274-QMN14	SPARK PAQ A	2014	4,373.49	0.00	71.09		
	43.73	69	0.00	27.36	0.00	0.00			
09/12/13	21/11/13	0387-QMN14	AVEO PAQUETE M	2014	3,199.94	0.00	173.51		
	32.00	46	0.00	32.51	0.00	109.00			
09/12/13	30/11/13	0773-QMN14	AVEO PAQUETE E	2014	9,640.51	0.00	153.93		
	96.41	12	0.00	57.52	0.00	0.00			
10/12/13	29/11/13	0639-QMN14	AVEO PAQUETE J	2014	6,423.80	0.00	99.90		
	64.24	19	0.00	35.66	0.00	0.00			
10/12/13	29/11/13	0820-QMN14	AVEO PAQUETE B	2014	7,551.68	0.00	105.86		
	75.52	11	0.00	30.34	0.00	0.00			
10/12/13	02/12/13	0853-QMN14	AVEO PAQUETE B	2014	6,103.87	0.00	96.25		
	61.04	10	0.00	35.21	0.00	0.00			
1,555.55			474.40	559.22	0.00	290.40	-19.83	0.00	2,859.74
1,749.53			1,507.47	559.22	0.00	290.40	-19.83	0.00	4,086.79

	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	90	23	1,000.00	0.00		
Bebacks	90	15	1,000.00	0.00		
Entregas	78	25	2,500.00	0.00		
Margen de utilidad	7.50	4.13	4,000.00	0.00		
Porcentaje de Cierre 1	17.50	28.41	750.00	750.00		
Porcentaje de Cierre 2	20.00	28.41	250.00	250.00		
Share Financiera 1	50.00	64.00	1,000.00	1,000.00		
Share Financiera 2	55.00	64.00	2,000.00	2,000.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	9	1	3,000.00	0.00		
CAPTIVA	3	1	3,000.00	0.00		
MALIBU	1	0	2,000.00	0.00		
CRUZE	4	0	2,000.00	0.00		
AVALANCHE	1	0	4,000.00	0.00		
TAHOE	1	1	6,000.00	6,000.00		
SUBURBAN	1	0	6,000.00	0.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	0	6,000.00	0.00		
COLORADO	1	0	3,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00		
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00		
PICKUP 1500	4	0	3,000.00	0.00		
Objetivo por Venta de Unidades	68	22	4,000.00	0.00		
Objetivo por Toma de Unidades Seminuevas	6	1	4,000.00	0.00		
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00		
Objetivo Venta de Garantia Extendida	180,000.00	29,040.00	3,000.00	0.00		
Objetivo de Entregas Trimestral	186	94	8,000.00	0.00		
TOTAL DE COMISIONES				14,086.79		
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas
	6,798.99	7,287.80	0.00	0.00	0.00	14,086.79