

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES  
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO	-	COMISIONES	POR F&I	AÑO	BASE PARA CALCULO	-	TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	EDAD - BONO	GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		
Total de Unidades Entregadas 14										
CONTA CONTADO										
30/11/13	26/11/13	0085-QMN14	AVEO PAQUETE E				2014	14,361.48		
	40.21	121	143.61	0.00	0.00	0.00		0.00	0.00	183.82
30/11/13	28/11/13	0282-QMN14	SONIC PAQUETE D				2014	3,080.13		
	8.62	60	0.00	0.00	0.00	0.00		0.00	0.00	8.62
30/11/13	14/11/13	2436-QMN13	TORNADO LINEA NUEVA B				2013	4,710.91		
	13.19	99	0.00	0.00	0.00	0.00		0.00	0.00	13.19
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C				2013	11,580.57		
	32.43	315	347.42	0.00	0.00	0.00		0.00	0.00	379.85
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C				2013	-11,580.57		
	-32.43	315	-347.42	0.00	0.00	0.00		0.00	0.00	-379.85
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C				2013	12,270.57		
	34.36	315	368.12	0.00	0.00	0.00		0.00	0.00	402.48
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C				2013	-12,270.57		
	-34.36	315	-368.12	0.00	0.00	0.00		0.00	0.00	-402.48
03/12/13	28/05/13	1225-QMN13	SPARK PAQ. C				2013	11,580.57		
	32.43	315	347.42	0.00	0.00	0.00		0.00	0.00	379.85
	94.45		491.03	0.00	0.00	0.00		0.00	0.00	585.48
SUBSI GMAC SUBSIDIADO										
30/11/13	19/11/13	0064-QMN14	CAPTIVA PAQ A				2014	21,277.90		
	212.78	126	212.78	65.11	0.00	102.40		0.00	0.00	593.07
30/11/13	21/11/13	0150-QMN14	AVEO PAQUETE J				2014	12,495.81		
	124.96	93	0.00	22.56	0.00	0.00		0.00	0.00	147.52
30/11/13	08/11/13	0260-QMN14	AVEO PAQUETE M				2014	-7,959.86		
	-79.60	63	0.00	-13.77	0.00	0.00		-19.83	0.00	-113.20
30/11/13	08/11/13	0260-QMN14	AVEO PAQUETE M				2014	7,701.02		
	77.01	63	0.00	13.77	0.00	0.00		0.00	0.00	90.78
30/11/13	14/11/13	0413-QMN14	AVEO PAQUETE B				2014	-9,730.18		
	-97.30	37	0.00	-52.18	0.00	-159.00		0.00	0.00	-308.48
30/11/13	14/11/13	0413-QMN14	AVEO PAQUETE B				2014	10,520.18		
	105.20	37	0.00	52.18	0.00	159.00		0.00	0.00	316.38
30/11/13	15/11/13	0482-QMN14	AVEO PAQUETE J				2014	10,629.49		
	106.29	30	0.00	27.26	0.00	0.00		0.00	0.00	133.55
30/11/13	21/11/13	0540-QMN14	TRAX PAQUETE B				2014	12,938.15		
	129.38	22	0.00	20.63	0.00	0.00		0.00	0.00	150.01
30/11/13	19/11/13	0566-QMN14	AVEO NUEVA LINEA PAQUETE C				2014	5,806.53		
	58.07	18	0.00	25.42	0.00	0.00		0.00	0.00	83.49
30/11/13	28/11/13	0597-QMN14	AVEO NUEVA LINEA PAQ D				2014	21,523.00		
	215.23	14	0.00	0.00	0.00	0.00		0.00	0.00	215.23
30/11/13	22/11/13	0692-QMN14	AVEO PAQUETE B				2014	9,734.78		
	97.35	8	0.00	45.27	0.00	0.00		0.00	0.00	142.62
03/12/13	27/11/13	0710-QMN14	AVEO PAQUETE M				2014	8,001.22		
	80.01	10	0.00	37.45	0.00	0.00		0.00	0.00	117.46
03/12/13	28/11/13	0771-QMN14	SONIC PAQ F				2014	12,032.95		
	120.33	6	0.00	54.88	0.00	79.00		0.00	0.00	254.21
03/12/13	27/11/13	1748-QMN13	SPARK PAQ. C				2013	8,720.75		
	87.21	241	261.62	42.04	0.00	0.00		0.00	0.00	390.87
	1,236.92		474.40	340.62	0.00	181.40		-19.83	0.00	2,213.51
	1,331.37		965.43	340.62	0.00	181.40		-19.83	0.00	2,798.99

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	13	1,000.00	0.00
Bebacks	90	8	1,000.00	0.00
Entregas	78	14	2,500.00	0.00
Margen de utilidad	7.50	6.39	4,000.00	0.00

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COMISION SIN BONOS	- BONO POR EDAD	- BONO POR EDAD	- BONO	GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO	
Porcentaje de Cierre 1				17.50		28.57	750.00		750.00
Porcentaje de Cierre 2				20.00		28.57	250.00		250.00
Share Financiera 1				50.00		71.43	1,000.00		1,000.00
Share Financiera 2				55.00		71.43	2,000.00		2,000.00
CAMARO Z-28 PIEL DE LUJO				1		0	2,000.00		0.00
TRAXX				9		1	3,000.00		0.00
CAPTIVA				3		1	3,000.00		0.00
MALIBU				1		0	2,000.00		0.00
CRUZE				4		0	2,000.00		0.00
AVALANCHE				1		0	4,000.00		0.00
TAHOE				1		0	6,000.00		0.00
SUBURBAN				1		0	6,000.00		0.00
SILVERADO 3500				1		0	3,000.00		0.00
CARGO VAN Y EXPRESS VAN				1		0	3,000.00		0.00
TRAVERSE				1		0	4,000.00		0.00
PICK UP CREW CAB				1		0	6,000.00		0.00
COLORADO				1		0	3,000.00		0.00
PICKUP CABINA EXTENDIDA				1		0	3,000.00		0.00
PICKUP CABINA SENCILLA				1		0	3,000.00		0.00
PICKUP 1500				4		0	3,000.00		0.00
Objetivo por Venta de Unidades				68		19	4,000.00		0.00
Objetivo por Toma de Unidades Seminuevas				6		0	4,000.00		0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							12,000.00		0.00
Objetivo Venta de Garantia Extendida				180,000.00		18,140.00	3,000.00		0.00
Objetivo de Entregas Trimestral				186		83	8,000.00		0.00
TOTAL DE COMISIONES									6,798.99
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas			
	6,798.99	0.00	0.00	0.00	0.00				6,798.99