

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	- NOTA DE DESCUENTO		

Total de Unidades Entregadas 8										

BAN BANCOS										
30/11/13	06/11/13	0269-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	4,119.75	0.00	20.60
	20.60	60						0.00	0.00	
30/11/13	25/10/13	0331-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	-8,338.72	0.00	-41.69
	-41.69	49						0.00	0.00	
30/11/13	25/10/13	0331-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	9,028.72	0.00	45.14
	45.14	49						0.00	0.00	

	24.05		0.00	0.00	0.00	0.00		0.00	0.00	24.05

CONTA CONTADO										
30/11/13	30/11/13	0002-QMN14	PICKUP CHEYENNE CREW CAB C	629.96	0.00	0.00	2014	62,996.03	0.00	806.35
	176.39	156						0.00	0.00	
30/11/13	23/11/13	0341-QMN14	MATIZ PAQ A	0.00	0.00	0.00	2014	3,758.92	0.00	10.52
	10.52	47						0.00	0.00	
30/11/13	21/11/13	0625-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	-14,816.21	0.00	-41.49
	-41.49	9						0.00	0.00	
30/11/13	21/11/13	0625-QMN14	SPARK PAQ. C	0.00	0.00	0.00	2014	14,040.35	0.00	39.31
	39.31	9						0.00	0.00	
30/11/13	22/11/13	0680-QMN14	CRUZE PAQUETE A	0.00	0.00	0.00	2014	-19,090.52	0.00	-53.45
	-53.45	8						0.00	0.00	
30/11/13	22/11/13	0680-QMN14	CRUZE PAQUETE A	0.00	0.00	0.00	2014	19,190.52	0.00	53.73
	53.73	8						0.00	0.00	
30/11/13	16/11/13	2646-QMN13	TORNADO NUEVA VERSION PAQ C	0.00	0.00	0.00	2013	-8,430.70	0.00	-23.61
	-23.61	16						0.00	0.00	
30/11/13	16/11/13	2646-QMN13	TORNADO NUEVA VERSION PAQ C	0.00	0.00	0.00	2013	8,530.70	0.00	23.89
	23.89	16						0.00	0.00	
03/12/13	03/12/13	0142-QMN14	SUBURBAN PAQ C	0.00	0.00	0.00	2014	110,881.97	0.00	310.47
	310.47	103						0.00	0.00	
03/12/13	29/11/13	0390-QMN14	AVEO PAQ. A	0.00	0.00	0.00	2014	2,065.49	0.00	5.78
	5.78	40						0.00	0.00	
03/12/13	02/12/13	0554-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	9,238.07	0.00	25.87
	25.87	21						0.00	0.00	

	527.41		629.96	0.00	0.00	0.00		0.00	0.00	1,157.37

SUBSI GMAC SUBSIDIADO										
30/11/13	28/10/13	0352-QMN14	MATIZ PAQ B	0.00	-42.87	0.00	2014	-6,382.54	0.00	-204.70
	-63.83	45						0.00	0.00	
30/11/13	28/10/13	0352-QMN14	MATIZ PAQ B	0.00	42.87	0.00	2014	5,623.92	0.00	197.11
	56.24	45						0.00	0.00	
30/11/13	12/11/13	0430-QMN14	SPARK PAQ. C	0.00	50.20	0.00	2014	14,559.57	0.00	265.80
	145.60	32						0.00	0.00	
30/11/13	06/11/13	0508-QMN14	MATIZ PAQ B	0.00	39.31	0.00	2014	10,398.90	0.00	235.30
	103.99	25						0.00	0.00	
30/11/13	14/11/13	0544-QMN14	SILVERADO 2500 EXTENDIDA PAQ A	0.00	-62.08	0.00	2014	-14,834.00	0.00	-298.42
	-148.34	19						0.00	0.00	
30/11/13	14/11/13	0544-QMN14	SILVERADO 2500 EXTENDIDA PAQ A	0.00	62.08	0.00	2014	19,534.00	0.00	345.42
	195.34	19						0.00	0.00	

	289.00		0.00	89.51	0.00	162.00		0.00	0.00	540.51

	840.46		629.96	89.51	0.00	162.00		0.00	0.00	1,721.93

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	11	1,000.00	0.00
Bebacks	90	8	1,000.00	0.00
Entregas	60	8	2,500.00	0.00
Margen de utilidad	7.50	11.98	4,000.00	4,000.00
Porcentaje de Cierre 1	17.50	17.02	750.00	0.00
Porcentaje de Cierre 2	20.00	17.02	250.00	0.00

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COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		
Share Financiera 1			50.00		25.00	1,000.00		0.00	
Share Financiera 2			55.00		25.00	2,000.00		0.00	
CAMARO Z-28 PIEL DE LUJO			1		0	2,000.00		0.00	
TRAXX			9		0	3,000.00		0.00	
CAPTIVA			3		0	3,000.00		0.00	
MALIBU			1		0	2,000.00		0.00	
CRUZE			4		0	2,000.00		0.00	
AVALANCHE			1		0	4,000.00		0.00	
TAHOE			1		0	6,000.00		0.00	
SUBURBAN			1		1	6,000.00		6,000.00	
SILVERADO 3500			1		0	3,000.00		0.00	
CARGO VAN Y EXPRESS VAN			1		0	3,000.00		0.00	
TRAVERSE			1		0	4,000.00		0.00	
PICK UP CREW CAB			1		1	6,000.00		6,000.00	
COLORADO			1		0	3,000.00		0.00	
PICKUP CABINA EXTENDIDA			1		0	3,000.00		0.00	
PICKUP CABINA SENCILLA			1		0	3,000.00		0.00	
PICKUP 1500			4		0	3,000.00		0.00	
Objetivo por Venta de Unidades			68		24	4,000.00		0.00	
Objetivo por Toma de Unidades Seminuevas			6		0	4,000.00		0.00	
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad						12,000.00		0.00	
Objetivo Venta de Garantia Extendida			139,000.00		16,200.00	3,000.00		0.00	
Objetivo de Entregas Trimestral			164		100	8,000.00		0.00	
TOTAL DE COMISIONES								17,721.93	
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas			
	17,721.93	0.00	0.00	0.00	0.00			17,721.93	