

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ
 ENTRE 30/10/13 Y 26/11/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES POR F&I	AÑO	BASE PARA CALCULO		TOTAL	
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	-	SEGURO GARANTIA EXTENDIDA	ACCESORIOS	-	NOTA DE DESCUENTO		
Total de Unidades Entregadas 11											
CONTA CONTADO											
31/10/13	28/10/13	0328-QMN14	TRAX PAQUETE B				2014	21,573.19			
	60.40	13	0.00	0.00		0.00		0.00	0.00	60.40	
12/11/13	30/10/13	0437-QMN14	TRAX PAQUETE C				2014	14,678.41			
	41.10	14	0.00	0.00		0.00		0.00	0.00	41.10	
26/11/13	11/11/13	0109-QMN14	AVEO PAQUETE M				2014	7,338.97			
	20.55	111	0.00	0.00		0.00		0.00	0.00	20.55	

	122.05		0.00	0.00		0.00		0.00	0.00	122.05	
SUBSI GMAC SUBSIDIADO											
31/10/13	24/10/13	0023-QMN14	AVEO PAQUETE B				2014	13,252.55			
	132.53	103	0.00	43.00		0.00		10.34	0.00	185.87	
31/10/13	22/10/13	2508-QMN13	SONIC PAQ F				2013	6,225.45			
	62.25	62	0.00	58.51		0.00		54.99	0.00	175.75	
31/10/13	09/10/13	2567-QMN13	PICKUP SILVERADO 1500	CAB. REG. PAQ. E			2013	-4,315.96			
	-43.16	36	0.00	-49.03		0.00		0.00	0.00	-92.19	
31/10/13	09/10/13	2567-QMN13	PICKUP SILVERADO 1500	CAB. REG. PAQ. E			2013	4,315.96			
	43.16	36	0.00	49.03		0.00		66.97	0.00	159.16	
31/10/13	23/10/13	2610-QMN13	SPARK PAQ. C				2013	5,269.25			
	52.69	9	0.00	39.86		0.00		0.00	0.00	92.55	
12/11/13	04/11/13	0458-QMN14	CRUZE PAQUETE A				2014	21,152.03			
	211.52	13	0.00	54.59		0.00		0.00	0.00	266.11	
12/11/13	05/11/13	0526-QMN14	AVEO PAQUETE B				2014	7,227.09			
	72.27	7	0.00	43.46		0.00		54.99	0.00	170.72	
19/11/13	24/10/13	0023-QMN14	AVEO PAQUETE B				2014	-13,252.55			
	-132.53	122	-132.53	-43.00		0.00		-10.34	0.00	-318.40	
19/11/13	24/10/13	0023-QMN14	AVEO PAQUETE B				2014	13,942.55			
	139.43	122	139.43	43.00		0.00		10.34	0.00	332.20	
19/11/13	05/11/13	0526-QMN14	AVEO PAQUETE B				2014	-7,227.09			
	-72.27	14	0.00	-43.46		0.00		-54.99	0.00	-170.72	
19/11/13	05/11/13	0526-QMN14	AVEO PAQUETE B				2014	7,917.09			
	79.17	14	0.00	43.46		0.00		54.99	0.00	177.62	
19/11/13	11/11/13	2605-QMN13	SPARK PAQ. C				2013	10,868.17			
	108.68	19	0.00	44.84		0.00		0.00	0.00	153.52	
19/11/13	08/11/13	2637-QMN13	SPARK PAQ. C				2013	4,113.70			
	41.14	11	0.00	46.31		0.00		0.00	0.00	87.45	
26/11/13	13/11/13	0542-QMN14	SONIC PAQUETE D				2014	15,959.94			
	159.60	18	0.00	65.04		0.00		49.14	0.00	273.78	

	854.48		6.90	395.61		0.00		176.95	59.48	0.00	1,493.42

	976.53		6.90	395.61		0.00		176.95	59.48	0.00	1,615.47

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	33	5	500.00	0.00
Bebacks	30	2	500.00	0.00
Entregas	11	11	1,500.00	1,500.00
Margen de utilidad	7.50	6.43	2,000.00	0.00
Porcentaje de Cierre 1	17.50	91.67	500.00	500.00
Porcentaje de Cierre 2	20.00	91.67	250.00	250.00
Share Financiera 1	40.00	72.73	500.00	500.00
Share Financiera 2	45.00	72.73	500.00	500.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	2	2	3,000.00	3,000.00
CAPTIVA	1	0	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	2	1	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00

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ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES POR F&I			AÑO	BASE PARA CALCULO	TOTAL
COMISION	- BONO POR	EDAD -	-	GASTOS	SEGURO	GARANTIA	-	NOTA DE	
SIN BONOS	EDAD	BONO		ADMON		EXTENDIDA	ACCESORIOS	DESCUENTO	
PICK UP CREW CAB				1		0	6,000.00		0.00
COLORADO				1		0	3,000.00		0.00
PICKUP CABINA EXTENDIDA				1		0	3,000.00		0.00
PICKUP CABINA SENCILLA				1		0	3,000.00		0.00
PICKUP 1500				1		0	3,000.00		0.00
Objetivo por Venta de Unidades				12		7	3,000.00		0.00
Objetivo por Toma de Unidades Seminuevas				2		1	3,000.00		0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							9,000.00		0.00
Objetivo Venta de Garantia Extendida				25,000.00		17,694.51	2,000.00		0.00
Objetivo de Entregas Trimestral				42		25	3,000.00		0.00
TOTAL DE COMISIONES									7,865.47
Semanas	05/11/13	12/11/13	19/11/13	26/11/13	26/11/13	Total de Semanas			
	2,331.54	3,477.93	261.67	1,794.33	0.00				7,865.47