

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES
 ENTRE 30/10/13 Y 26/11/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
	COMISION	- BONO POR	EDAD -	-	GASTOS	SEGURO	GARANTIA		-	NOTA DE	
	SIN BONOS	EDAD	BONO	ADMN			EXTENDIDA	ACCESORIOS		DESCUENTO	
31/10/13	22/10/13	0119-QMN14	AVEO PAQUETE B					2014	12,218.84		
	152.74	83	0.00	56.12	0.00	0.00		0.00	0.00	0.00	208.86
31/10/13	25/10/13	0408-QMN14	AVEO PAQUETE B					2014	-10,719.53		
	-133.99	7	0.00	-75.59	0.00	-210.05		0.00	0.00	0.00	-419.63
31/10/13	25/10/13	0408-QMN14	AVEO PAQUETE B					2014	11,409.53		
	142.62	7	0.00	75.59	0.00	210.05		0.00	0.00	0.00	428.26
04/11/13	09/10/13	1593-QMN13	CAPTIVA PAQ A					2013	-40,833.49		
	-510.42	234	-816.67	-90.55	0.00	-302.50		0.00	0.00	0.00	-1,720.14
04/11/13	09/10/13	1593-QMN13	CAPTIVA PAQ A					2013	15,372.49		
	192.16	234	307.45	90.55	0.00	302.50		0.00	0.00	0.00	892.66
05/11/13	28/10/13	2480-QMN13	SPARK PAQ. C					2013	10,079.16		
	125.99	68	0.00	0.00	0.00	0.00		0.00	0.00	0.00	125.99
05/11/13	28/10/13	2480-QMN13	SPARK PAQ. C					2013	-10,079.16		
	-125.99	68	0.00	0.00	0.00	0.00		0.00	0.00	0.00	-125.99
05/11/13	28/10/13	2480-QMN13	SPARK PAQ. C					2013	10,079.16		
	125.99	68	0.00	41.26	0.00	102.50		0.00	0.00	0.00	269.75
12/11/13	31/10/13	0222-QMN14	TRAX PAQUETE A					2014	6,075.17		
	75.94	56	0.00	36.28	0.00	0.00		0.00	0.00	0.00	112.22
12/11/13	23/10/13	1806-QMN13	AVEO NUEVA LINEA PAQ D					2013	8,912.46		
	111.41	208	178.25	60.57	0.00	87.50		0.00	0.00	0.00	437.73
12/11/13	23/10/13	2433-QMN13	SPARK PAQ. C					2013	10,769.16		
	134.61	47	0.00	54.89	0.00	150.00		0.00	0.00	0.00	339.50
12/11/13	24/10/13	2582-QMN13	AVEO PAQUETE B					2013	9,541.62		
	119.27	45	0.00	64.15	0.00	0.00		0.00	0.00	0.00	183.42
12/11/13	21/10/13	2591-QMN13	CRUZE PAQUETE M					2013	7,306.30		
	91.33	22	0.00	30.23	0.00	0.00		0.00	0.00	0.00	121.56
19/11/13	06/11/13	0191-QMN14	AVEO PAQUETE B					2014	12,229.24		
	152.87	69	0.00	63.65	0.00	86.25		0.00	0.00	0.00	302.77
19/11/13	29/10/13	0330-QMN14	TRAX PAQUETE C					2014	26,698.69		
	333.73	38	0.00	137.96	0.00	250.00		0.00	0.00	0.00	721.69
19/11/13	08/11/13	0532-QMN14	PICKUP SILVERADO 1500 CAB. REG. "G"					2014	18,227.79		
	227.85	12	0.00	32.54	0.00	0.00		0.00	0.00	0.00	260.39
19/11/13	12/11/13	0572-QMN14	SPARK PAQ A					2014	5,402.62		
	67.53	7	0.00	53.27	0.00	68.74		0.00	0.00	0.00	189.54
19/11/13	22/10/13	2598-QMN13	CRUZE PAQUETE M					2013	-10,127.40		
	-126.59	29	0.00	-48.79	0.00	0.00		0.00	0.00	0.00	-175.38
19/11/13	22/10/13	2598-QMN13	CRUZE PAQUETE M					2013	12,127.40		
	151.59	29	0.00	48.79	0.00	0.00		0.00	0.00	0.00	200.38
25/11/13	12/11/13	0541-QMN14	SPARK PAQ. C					2014	12,469.65		
	155.87	17	0.00	64.14	0.00	68.75		0.00	0.00	0.00	288.76
25/11/13	12/11/13	0572-QMN14	SPARK PAQ A					2014	-5,402.62		
	-67.53	13	0.00	-53.27	0.00	-68.74		0.00	0.00	0.00	-189.54
25/11/13	12/11/13	0572-QMN14	SPARK PAQ A					2014	7,802.62		
	97.53	13	0.00	53.27	0.00	68.74		0.00	0.00	0.00	219.54
26/11/13	08/11/13	0260-QMN14	AVEO PAQUETE M					2014	7,959.86		
	99.50	59	0.00	17.22	0.00	0.00		24.78	0.00	0.00	141.50
26/11/13	14/11/13	0413-QMN14	AVEO PAQUETE B					2014	9,730.18		
	121.63	33	0.00	65.22	0.00	198.75		0.00	0.00	0.00	385.60

	1,571.53		-330.97	721.38	0.00	1,012.49		24.78	0.00	0.00	2,999.21
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	2,126.83		-384.68	721.38	0.00	1,012.49		24.78	0.00	0.00	3,500.80
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	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	25	1,000.00	0.00
Bebacks	90	20	1,000.00	0.00
Entregas	50	27	2,500.00	0.00
Margen de utilidad	7.50	5.29	4,000.00	0.00
Porcentaje de Cierre 1	17.50	14.36	750.00	0.00
Porcentaje de Cierre 2	20.00	14.36	250.00	0.00

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COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		
Share Financiera 1			50.00		48.15	1,000.00		0.00	
Share Financiera 2			55.00		48.15	2,000.00		0.00	
CAMARO Z-28 PIEL DE LUJO			1		0	2,000.00		0.00	
TRAXX			6		5	3,000.00		0.00	
CAPTIVA			3		0	3,000.00		0.00	
MALIBU			1		0	2,000.00		0.00	
CRUZE			3		1	2,000.00		0.00	
AVALANCHE			1		0	4,000.00		0.00	
TAHOE			1		0	6,000.00		0.00	
SUBURBAN			1		0	6,000.00		0.00	
SILVERADO 3500			1		1	3,000.00		3,000.00	
CARGO VAN Y EXPRESS VAN			1		0	3,000.00		0.00	
TRAVERSE			1		0	4,000.00		0.00	
PICK UP CREW CAB			1		0	6,000.00		0.00	
COLORADO			1		0	3,000.00		0.00	
PICKUP CABINA EXTENDIDA			1		0	3,000.00		0.00	
PICKUP CABINA SENCILLA			2		0	3,000.00		0.00	
PICKUP 1500			4		2	3,000.00		0.00	
Objetivo por Venta de Unidades			50		29	4,000.00		0.00	
Objetivo por Toma de Unidades Seminuevas			6		4	4,000.00		0.00	
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad						12,000.00		0.00	
Objetivo Venta de Garantia Extendida			116,000.00		80,999.00	3,000.00		0.00	
Objetivo de Entregas Trimestral			153		101	8,000.00		0.00	
TOTAL DE COMISIONES								6,500.80	
Semanas	05/11/13	12/11/13	19/11/13	26/11/13	26/11/13	Total de Semanas			
	0.00	3,856.18	877.97	7,766.65	0.00			12,500.80	