



REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR  
 ENTRE 30/10/13 Y 26/11/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
	COMISION	- BONO POR	EDAD -	-	SEGURO	GARANTIA		-	NOTA DE	
	SIN BONOS	EDAD	BONO	GASTOS		EXTENDIDA	ACCESORIOS		DESCUENTO	
				ADMON						
26/11/13	21/11/13	0514-QMN14	AVEO PAQUETE B				2014	11,789.90		
	47.16	21	0.00	0.00	0.00	0.00		0.00	0.00	47.16
26/11/13	21/11/13	0589-QMN14	CRUZE PAQUETE A				2014	13,626.56		
	54.51	11	0.00	0.00	0.00	0.00		0.00	0.00	54.51
26/11/13	19/11/13	0600-QMN14	CAPTIVA PAQ D				2014	20,537.06		
	82.15	10	0.00	0.00	0.00	0.00		0.00	0.00	82.15
26/11/13	21/11/13	0625-QMN14	SPARK PAQ. C				2014	14,026.21		
	56.10	5	0.00	0.00	0.00	0.00		0.00	0.00	56.10
26/11/13	21/11/13	0625-QMN14	SPARK PAQ. C				2014	-14,026.21		
	-56.10	5	0.00	0.00	0.00	0.00		0.00	0.00	-56.10
26/11/13	21/11/13	0625-QMN14	SPARK PAQ. C				2014	14,816.21		
	59.26	5	0.00	0.00	0.00	0.00		0.00	0.00	59.26
26/11/13	21/11/13	0678-QMN14	AVEO PAQUETE B				2014	11,787.00		
	47.15	5	0.00	0.00	0.00	0.00		0.00	0.00	47.15
26/11/13	22/11/13	0680-QMN14	CRUZE PAQUETE A				2014	19,090.52		
	76.36	4	0.00	0.00	0.00	0.00		0.00	0.00	76.36
26/11/13	22/11/13	0694-QMN14	AVEO PAQUETE B				2014	11,789.90		
	47.16	4	0.00	0.00	0.00	0.00		0.00	0.00	47.16
26/11/13	22/11/13	0696-QMN14	AVEO PAQUETE B				2014	11,789.90		
	47.16	4	0.00	0.00	0.00	0.00		0.00	0.00	47.16
26/11/13	21/11/13	2586-QMN13	AVEO PAQUETE B				2013	7,473.00		
	29.89	59	0.00	0.00	0.00	0.00		0.00	0.00	29.89
26/11/13	16/11/13	2646-QMN13	TORNADO NUEVA VERSION PAQ C				2013	8,430.70		
	33.72	12	0.00	0.00	0.00	0.00		0.00	0.00	33.72
	1,443.29		0.00	0.00	0.00	0.00		68.97	0.00	1,512.26
CREDI CREDITO										
31/10/13	16/10/12	1485-QMN12	CAPTIVA PAQ D				2012	-24,474.01		
	-97.90	530	-734.22	0.00	0.00	0.00		0.00	0.00	-832.12
31/10/13	16/10/12	1485-QMN12	CAPTIVA PAQ D				2012	24,474.01		
	97.90	530	734.22	0.00	0.00	0.00		0.00	0.00	832.12
	0.00		0.00	0.00	0.00	0.00		0.00	0.00	0.00
SUBSI GMAC SUBSIDIADO										
31/10/13	24/10/13	2512-QMN13	SPARK PAQ A				2013	-6,592.81		
	-92.30	61	0.00	-51.71	0.00	0.00		0.00	0.00	-144.01
31/10/13	24/10/13	2512-QMN13	SPARK PAQ A				2013	7,632.81		
	106.86	61	0.00	51.71	0.00	0.00		0.00	0.00	158.57
05/11/13	29/10/13	0323-QMN14	CRUZE PAQUETE M				2014	16,431.68		
	230.04	25	0.00	107.16	0.00	109.20		0.00	0.00	446.40
05/11/13	26/10/13	0377-QMN14	TRAX PAQUETE C				2014	21,738.63		
	304.34	11	0.00	121.50	0.00	137.20		0.00	0.00	563.04
05/11/13	28/10/13	2579-QMN13	AVEO PAQUETE B				2013	7,645.12		
	107.03	8	0.00	103.47	0.00	77.00		0.00	0.00	287.50
05/11/13	25/10/13	2585-QMN13	AVEO PAQUETE B				2013	3,080.23		
	43.12	38	0.00	63.54	0.00	77.00		0.00	0.00	183.66
12/11/13	31/10/13	0305-QMN14	TRAX PAQUETE B				2014	8,916.79		
	124.84	21	0.00	93.76	0.00	322.00		0.00	0.00	540.60
12/11/13	28/10/13	0352-QMN14	MATIZ PAQ B				2014	6,382.54		
	89.36	27	0.00	60.02	0.00	137.20		0.00	0.00	286.58
12/11/13	29/10/13	0365-QMN14	SONIC PAQ E AUTOMATICO				2014	17,218.08		
	241.05	25	0.00	84.25	0.00	151.20		0.00	0.00	476.50
12/11/13	04/11/13	0438-QMN14	MATIZ PAQ B				2014	2,826.54		
	39.57	14	0.00	49.98	0.00	98.00		0.00	0.00	187.55
12/11/13	28/05/13	1585-QMN13	SPARK PAQ. C				2013	8,593.03		
	120.30	243	257.79	0.00	0.00	0.00		0.00	0.00	378.09
12/11/13	29/10/13	2570-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E				2013	4,315.96		
	60.42	48	0.00	104.43	0.00	0.00		0.00	0.00	164.85
15/11/13	25/10/13	2585-QMN13	AVEO PAQUETE B				2013	-3,080.23		
	-43.12	48	0.00	-63.54	0.00	-77.00		0.00	0.00	-183.66

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	COMISION	- BONO POR	EDAD -	-	GASTOS	SEGURO	GARANTIA		-	NOTA DE	
	SIN BONOS	EDAD	BONO	ADMON			EXTENDIDA	ACCESORIOS		DESCUENTO	
15/11/13	25/10/13	2585-QMN13	AVEO PAQUETE B					2013	8,507.23		
	119.10	48	0.00	63.54	0.00	77.00		0.00	0.00	0.00	259.64
19/11/13	06/11/13	0307-QMN14	TRAX PAQUETE C					2014	17,312.25		
	242.37	41	0.00	99.50	0.00	100.80		0.00	0.00	0.00	442.67
21/11/13	10/12/12	0269-QMN13	AVEO PAQUETE J					2013	-10,813.68		
	-151.39	426	-324.41	-78.90	0.00	-137.20		0.00	0.00	0.00	-691.90
21/11/13	05/02/13	1280-QMN13	TRAX PAQUETE C					2013	-7,784.02		
	-108.98	296	-233.52	-101.62	0.00	0.00		0.00	0.00	0.00	-444.12
21/11/13	05/02/13	1280-QMN13	TRAX PAQUETE C					2013	884.02		
	12.38	296	26.52	101.62	0.00	0.00		0.00	0.00	0.00	140.52
21/11/13	29/06/13	1428-QMN13	MATIZ PAQ B					2013	-2,575.00		
	-36.05	272	-77.25	-53.79	0.00	-114.80		0.00	0.00	0.00	-281.89
21/11/13	29/06/13	1428-QMN13	MATIZ PAQ B					2013	5,506.00		
	77.08	272	165.18	53.79	0.00	114.80		0.00	0.00	0.00	410.85
22/11/13	10/12/12	0269-QMN13	AVEO PAQUETE J					2013	10,813.68		
	151.39	427	324.41	78.90	0.00	137.20		0.00	0.00	0.00	691.90
25/11/13	15/10/13	0257-QMN14	SONIC PAQUETE D					2014	-16,161.16		
	-226.26	58	0.00	-75.68	0.00	0.00		0.00	0.00	0.00	-301.94
25/11/13	15/10/13	0257-QMN14	SONIC PAQUETE D					2014	13,573.30		
	190.03	58	0.00	75.68	0.00	0.00		0.00	0.00	0.00	265.71
25/11/13	12/11/13	0574-QMN14	AVEO PAQUETE B					2014	10,758.85		
	150.62	13	0.00	48.54	0.00	100.80		0.00	0.00	0.00	299.96
25/11/13	14/11/13	0580-QMN14	CAPTIVA PAQ D					2014	38,065.97		
	532.92	12	0.00	83.22	0.00	110.60		0.00	0.00	0.00	726.74
25/11/13	24/10/13	2512-QMN13	SPARK PAQ A					2013	-7,632.81		
	-106.86	86	0.00	-51.71	0.00	0.00		0.00	0.00	0.00	-158.57
25/11/13	24/10/13	2512-QMN13	SPARK PAQ A					2013	7,283.97		
	101.98	86	0.00	51.71	0.00	0.00		0.00	0.00	0.00	153.69
26/11/13	19/11/13	0516-QMN14	AVEO NUEVA LINEA PAQUETE C					2014	14,451.12		
	202.32	21	0.00	57.73	0.00	0.00		0.00	0.00	0.00	260.05
26/11/13	14/11/13	0544-QMN14	SILVERADO 2500 EXTENDIDA PAQ A					2014	14,834.00		
	207.68	15	0.00	86.91	0.00	123.20		0.00	0.00	0.00	417.79
26/11/13	19/11/13	0561-QMN14	AVEO PAQUETE B					2014	9,698.23		
	135.78	14	0.00	50.45	0.00	0.00		0.00	0.00	0.00	186.23
26/11/13	12/11/13	0573-QMN14	AVEO PAQUETE B					2014	12,649.07		
	177.09	14	0.00	68.31	0.00	0.00		0.00	0.00	0.00	245.40
26/11/13	20/11/13	0590-QMN14	SONIC PAQ E AUTOMATICO					2014	17,220.96		
	241.09	11	0.00	59.58	0.00	115.36		0.00	0.00	0.00	416.03
26/11/13	20/11/13	0590-QMN14	SONIC PAQ E AUTOMATICO					2014	-17,220.96		
	-241.09	11	0.00	-59.58	0.00	-115.36		0.00	0.00	0.00	-416.03
26/11/13	20/11/13	0590-QMN14	SONIC PAQ E AUTOMATICO					2014	18,010.96		
	252.15	11	0.00	59.58	0.00	115.36		0.00	0.00	0.00	427.09
26/11/13	20/11/13	0609-QMN14	TRAX PAQUETE A					2014	18,838.90		
	263.74	7	0.00	81.19	0.00	110.60		0.00	0.00	0.00	455.53
26/11/13	14/11/13	2644-QMN13	TORNADO NUEVA VERSION PAQ C					2013	6,715.75		
	94.02	12	0.00	81.75	0.00	0.00		0.00	0.00	0.00	175.77
			3,612.62	138.72	1,505.29	0.00	1,770.16	0.00	0.00	0.00	7,026.79

5,121.00	169.92	1,505.29	0.00	1,770.16	68.97	0.00	8,635.34
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	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	16	1,000.00	0.00
Bebacks	90	21	1,000.00	0.00
Entregas	46	47	2,500.00	2,500.00
Margen de utilidad	7.50	6.84	4,000.00	0.00
Porcentaje de Cierre 1	17.50	26.40	750.00	750.00
Porcentaje de Cierre 2	20.00	26.40	250.00	250.00
Share Financiera 1	50.00	42.55	1,000.00	0.00
Share Financiera 2	55.00	42.55	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00

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ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES POR F&I		AÑO	BASE PARA CALCULO	TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO
TRAXX				6		5	3,000.00	0.00
CAPTIVA				3		3	3,000.00	3,000.00
MALIBU				1		1	2,000.00	2,000.00
CRUZE				3		4	2,000.00	2,000.00
AVALANCHE				1		0	4,000.00	0.00
TAHOE				1		0	6,000.00	0.00
SUBURBAN				1		0	6,000.00	0.00
SILVERADO 3500				1		0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN				1		0	3,000.00	0.00
TRAVERSE				1		0	4,000.00	0.00
PICK UP CREW CAB				1		0	6,000.00	0.00
COLORADO				1		0	3,000.00	0.00
PICKUP CABINA EXTENDIDA				1		2	3,000.00	3,000.00
PICKUP CABINA SENCILLA				2		0	3,000.00	0.00
PICKUP 1500				4		2	3,000.00	0.00
Objetivo por Venta de Unidades				50		33	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas				6		8	4,000.00	4,000.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							12,000.00	0.00
Objetivo Venta de Garantia Extendida				116,000.00		126,440.00	3,000.00	3,000.00
Objetivo de Entregas Trimestral				149		129	8,000.00	0.00
TOTAL DE COMISIONES								29,135.34
Semanas	05/11/13	12/11/13	19/11/13	26/11/13	26/11/13	Total de Semanas		
	2,312.44	6,465.47	534.55	25,822.88	0.00		35,135.34	