

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 30/10/13 Y 26/11/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
	COMISION SIN BONOS	- BONO POR EDAD	EDAD - BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA		- ACCESORIOS	NOTA DE DESCUENTO	
31/10/13	24/10/13	2512-QMN13	SPARK PAQ A	0.00	36.94	0.00	2013	7,632.81	0.00	113.27
	76.33	61								
05/11/13	29/10/13	0323-QMN14	CRUZE PAQUETE M	0.00	76.55	0.00	2014	16,431.68	0.00	318.87
	164.32	25				78.00				
05/11/13	26/10/13	0377-QMN14	TRAX PAQUETE C	0.00	86.79	0.00	2014	21,738.63	0.00	402.18
	217.39	11				98.00				
05/11/13	28/10/13	2579-QMN13	AVEO PAQUETE B	0.00	73.91	0.00	2013	7,645.12	0.00	205.36
	76.45	8				55.00				
05/11/13	25/10/13	2585-QMN13	AVEO PAQUETE B	0.00	45.38	0.00	2013	3,080.23	0.00	131.18
	30.80	38				55.00				
12/11/13	31/10/13	0305-QMN14	TRAX PAQUETE B	0.00	66.97	0.00	2014	8,916.79	0.00	386.14
	89.17	21				230.00				
12/11/13	28/10/13	0352-QMN14	MATIZ PAQ B	0.00	42.87	0.00	2014	6,382.54	0.00	204.70
	63.83	27				98.00				
12/11/13	29/10/13	0365-QMN14	SONIC PAQ E AUTOMATICO	0.00	60.18	0.00	2014	17,218.08	0.00	340.36
	172.18	25				108.00				
12/11/13	04/11/13	0438-QMN14	MATIZ PAQ B	0.00	35.70	0.00	2014	2,826.54	0.00	133.97
	28.27	14				70.00				
12/11/13	28/05/13	1585-QMN13	SPARK PAQ. C	0.00	0.00	0.00	2013	8,593.03	0.00	343.72
	85.93	243				0.00				
12/11/13	29/10/13	2570-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E	0.00	74.59	0.00	2013	4,315.96	0.00	117.75
	43.16	48				0.00				
15/11/13	25/10/13	2585-QMN13	AVEO PAQUETE B	0.00	-45.38	0.00	2013	-3,080.23	0.00	-131.18
	-30.80	48				-55.00				
15/11/13	25/10/13	2585-QMN13	AVEO PAQUETE B	0.00	45.38	0.00	2013	8,507.23	0.00	185.45
	85.07	48				55.00				
19/11/13	06/11/13	0307-QMN14	TRAX PAQUETE C	0.00	71.07	0.00	2014	17,312.25	0.00	316.19
	173.12	41				72.00				
1,209.29			257.79	634.01	0.00	864.00	0.00	0.00		2,965.09
1,727.18			288.99	634.01	0.00	864.00	48.28	0.00		3,562.46

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	11	1,000.00	0.00
Bebacks	90	17	1,000.00	0.00
Entregas	50	24	2,500.00	0.00
Margen de utilidad	7.50	6.30	4,000.00	0.00
Porcentaje de Cierre 1	17.50	17.91	750.00	750.00
Porcentaje de Cierre 2	20.00	17.91	250.00	0.00
Share Financiera 1	50.00	45.83	1,000.00	0.00
Share Financiera 2	55.00	45.83	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	5	3	3,000.00	0.00
CAPTIVA	3	1	3,000.00	0.00
MALIBU	1	1	2,000.00	2,000.00
CRUZE	3	2	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SILVERADO 2500	1	0	3,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	2	2	3,000.00	3,000.00
Objetivo por Venta de Unidades	50	29	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	5	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	116,000.00	86,400.00	3,000.00	0.00
Objetivo de Entregas Trimestral	153	106	8,000.00	0.00
TOTAL DE COMISIONES				9,312.46

Semanas	05/11/13	12/11/13	19/11/13	26/11/13	26/11/13	Total de Semanas
	2,312.44	6,465.47	534.55	0.00	0.00	9,312.46