

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ
 ENTRE 30/10/13 Y 26/11/13

ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES POR F&I			AÑO	BASE PARA CALCULO	TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO	
Total de Unidades Entregadas 7									
CONTA CONTADO									
31/10/13	28/10/13	0328-QMN14	TRAX PAQUETE B				2014	21,573.19	
	60.40	13	0.00	0.00	0.00	0.00	0.00	0.00	60.40
12/11/13	30/10/13	0437-QMN14	TRAX PAQUETE C				2014	14,678.41	
	41.10	14	0.00	0.00	0.00	0.00	0.00	0.00	41.10
	101.50		0.00	0.00	0.00	0.00	0.00	0.00	101.50
SUBSI GMAC SUBSIDIADO									
31/10/13	24/10/13	0023-QMN14	AVEO PAQUETE B				2014	13,252.55	
	132.53	103	0.00	43.00	0.00	0.00	10.34	0.00	185.87
31/10/13	22/10/13	2508-QMN13	SONIC PAQ F				2013	6,225.45	
	62.25	62	0.00	58.51	0.00	54.99	0.00	0.00	175.75
31/10/13	09/10/13	2567-QMN13	PICKUP SILVERADO 1500	CAB. REG. PAQ. E			2013	-4,315.96	
	-43.16	36	0.00	-49.03	0.00	0.00	0.00	0.00	-92.19
31/10/13	09/10/13	2567-QMN13	PICKUP SILVERADO 1500	CAB. REG. PAQ. E			2013	4,315.96	
	43.16	36	0.00	49.03	0.00	66.97	0.00	0.00	159.16
31/10/13	23/10/13	2610-QMN13	SPARK PAQ. C				2013	5,269.25	
	52.69	9	0.00	39.86	0.00	0.00	0.00	0.00	92.55
12/11/13	04/11/13	0458-QMN14	CRUZE PAQUETE A				2014	21,152.03	
	211.52	13	0.00	54.59	0.00	0.00	0.00	0.00	266.11
12/11/13	05/11/13	0526-QMN14	AVEO PAQUETE B				2014	7,227.09	
	72.27	7	0.00	43.46	0.00	54.99	0.00	0.00	170.72
	531.26		0.00	239.42	0.00	176.95	10.34	0.00	957.97
	632.76		0.00	239.42	0.00	176.95	10.34	0.00	1,059.47

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	33	4	500.00	0.00
Bebacks	30	2	500.00	0.00
Entregas	12	7	1,500.00	0.00
Margen de utilidad	7.50	6.69	2,000.00	0.00
Porcentaje de Cierre 1	17.50	77.78	500.00	500.00
Porcentaje de Cierre 2	20.00	77.78	250.00	250.00
Share Financiera 1	40.00	71.43	500.00	500.00
Share Financiera 2	45.00	71.43	500.00	500.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	2	2	3,000.00	3,000.00
CAPTIVA	1	0	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	2	1	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	1	0	3,000.00	0.00
Objetivo por Venta de Unidades	12	6	3,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	2	0	3,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			9,000.00	0.00
Objetivo Venta de Garantia Extendida	25,000.00	17,694.51	2,000.00	0.00
Objetivo de Entregas Trimestral	43	21	3,000.00	0.00
			TOTAL DE COMISIONES	5,809.47

Semanas	05/11/13	12/11/13	19/11/13	26/11/13	26/11/13	Total de Semanas
	2,331.54	3,477.93	0.00	0.00	0.00	5,809.47