

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ
 ENTRE 30/10/13 Y 26/11/13

ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES POR F&I				AÑO	BASE PARA CALCULO	TOTAL
COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO			
Total de Unidades Entregadas 4										
CONTA CONTADO										
31/10/13	28/10/13	0328-QMN14	TRAX PAQUETE B					2014	21,573.19	
60.40	13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60.40
60.40		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	60.40
SUBSI GMAC SUBSIDIADO										
31/10/13	24/10/13	0023-QMN14	AVEO PAQUETE B					2014	13,252.55	
132.53	103	0.00	43.00	0.00	0.00	10.34	0.00	0.00	0.00	185.87
31/10/13	22/10/13	2508-QMN13	SONIC PAQ F					2013	6,225.45	
62.25	62	0.00	58.51	0.00	54.99	0.00	0.00	0.00	0.00	175.75
31/10/13	09/10/13	2567-QMN13	PICKUP SILVERADO 1500	CAB. REG.	PAQ. E			2013	-4,315.96	
-43.16	36	0.00	-49.03	0.00	0.00	0.00	0.00	0.00	0.00	-92.19
31/10/13	09/10/13	2567-QMN13	PICKUP SILVERADO 1500	CAB. REG.	PAQ. E			2013	4,315.96	
43.16	36	0.00	49.03	0.00	66.97	0.00	0.00	0.00	0.00	159.16
31/10/13	23/10/13	2610-QMN13	SPARK PAQ. C					2013	5,269.25	
52.69	9	0.00	39.86	0.00	0.00	0.00	0.00	0.00	0.00	92.55
247.47		0.00	141.37	0.00	121.96	10.34	0.00	0.00	0.00	521.14
307.87		0.00	141.37	0.00	121.96	10.34	0.00	0.00	0.00	581.54

	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	33	0	500.00	0.00		
Bebacks	30	2	500.00	0.00		
Entregas	12	4	1,500.00	0.00		
Margen de utilidad	7.50	6.60	2,000.00	0.00		
Porcentaje de Cierre 1	17.50	133.33	500.00	500.00		
Porcentaje de Cierre 2	20.00	133.33	250.00	250.00		
Share Financiera 1	40.00	75.00	500.00	500.00		
Share Financiera 2	45.00	75.00	500.00	500.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	2	1	3,000.00	0.00		
CAPTIVA	1	0	3,000.00	0.00		
MALIBU	1	0	2,000.00	0.00		
CRUZE	2	0	2,000.00	0.00		
AVALANCHE	1	0	4,000.00	0.00		
TAHOE	1	0	6,000.00	0.00		
SUBURBAN	1	0	6,000.00	0.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	0	6,000.00	0.00		
COLORADO	1	0	3,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00		
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00		
PICKUP 1500	1	0	3,000.00	0.00		
Objetivo por Venta de Unidades	12	3	3,000.00	0.00		
Objetivo por Toma de Unidades Seminuevas	2	0	3,000.00	0.00		
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			9,000.00	0.00		
Objetivo Venta de Garantia Extendida	25,000.00	12,195.51	2,000.00	0.00		
Objetivo de Entregas Trimestral	43	18	3,000.00	0.00		
				TOTAL DE COMISIONES	2,331.54	
Semanas	05/11/13	12/11/13	19/11/13	26/11/13	26/11/13	Total de Semanas
	2,331.54	0.00	0.00	0.00	0.00	2,331.54