

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ  
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD -	-	-	SEGURO	GARANTIA	ACCESORIOS	NOTA DE		
		EDAD	BONO	GASTOS		EXTENDIDA		DESCUENTO		
				ADMON						
Total de Unidades Entregadas 5										
CONTA CONTADO										
26/09/13	17/09/13	2511-QMN13	TRAX PAQUETE A	0.00	0.00	0.00	2013	-29,544.54	0.00	-82.72
	-82.72	24	0.00	0.00						
26/09/13	17/09/13	2511-QMN13	TRAX PAQUETE A	0.00	0.00	0.00	2013	15,936.54	0.00	44.62
	44.62	24	0.00	0.00						
30/09/13	13/09/13	2309-QMN13	CRUZE PAQUETE A	0.00	0.00	0.00	2013	32,095.29	0.00	89.87
	89.87	75	0.00	0.00						
08/10/13	28/09/13	2534-QMN13	CRUZE PAQUETE F	0.00	0.00	0.00	2013	18,628.86	0.00	52.16
	52.16	27	0.00	0.00						
10/10/13	21/02/13	0931-QMN13	SONIC PAQUETE D	-126.25	0.00	0.00	2013	-4,208.17	0.00	-138.03
	-11.78	295								
10/10/13	21/02/13	0931-QMN13	SONIC PAQUETE D	128.65	0.00	0.00	2013	4,288.17	0.00	140.66
	12.01	295								
11/10/13	13/09/13	2309-QMN13	CRUZE PAQUETE A	0.00	0.00	0.00	2013	-32,095.29	0.00	-89.87
	-89.87	86	0.00	0.00						
11/10/13	13/09/13	2309-QMN13	CRUZE PAQUETE A	0.00	0.00	0.00	2013	13,221.29	0.00	37.02
	37.02	86	0.00	0.00						
	51.31	2.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53.71
SUBSI GMAC SUBSIDIADO										
26/09/13	13/03/13	1541-QMN13	SONIC PAQ A	-637.54	-54.79	0.00	2013	-31,877.07	0.00	-1,062.02
	-318.77	198								
26/09/13	13/03/13	1541-QMN13	SONIC PAQ A	497.88	54.79	0.00	2013	24,894.07	0.00	852.53
	248.94	198								
30/09/13	19/09/13	0952-QMN13	SPARK PAQ. C	555.09	50.88	0.00	2013	18,502.90	0.00	860.19
	185.03	284								
04/10/13	19/09/13	0952-QMN13	SPARK PAQ. C	-555.09	-50.88	0.00	2013	-18,502.90	0.00	-860.19
	-185.03	288								
04/10/13	19/09/13	0952-QMN13	SPARK PAQ. C	576.09	50.88	0.00	2013	19,202.90	0.00	888.19
	192.03	288								
08/10/13	03/10/13	0263-QMN14	SONIC PAQUETE D	0.00	57.61	0.00	2014	10,546.73	0.00	163.08
	105.47	5								
11/10/13	19/09/13	0952-QMN13	SPARK PAQ. C	-576.09	-50.88	0.00	2013	-19,202.90	0.00	-888.19
	-192.03	295								
11/10/13	19/09/13	0952-QMN13	SPARK PAQ. C	240.45	50.88	0.00	2013	8,014.90	0.00	440.67
	80.15	295								
15/10/13	07/10/13	0258-QMN14	SONIC PAQUETE D	0.00	59.17	0.00	2014	5,494.29	0.00	202.35
	54.94	17								
15/10/13	03/10/13	0263-QMN14	SONIC PAQUETE D	0.00	-57.61	0.00	2014	-10,546.73	0.00	-163.08
	-105.47	12								
15/10/13	03/10/13	0263-QMN14	SONIC PAQUETE D	0.00	57.61	0.00	2014	11,236.73	0.00	169.98
	112.37	12								
	177.63	100.79	167.66	0.00	139.19	18.24	0.00	0.00	0.00	603.51
	228.94	103.19	167.66	0.00	139.19	18.24	0.00	0.00	0.00	657.22

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	33	15	500.00	0.00
Bebacks	30	1	500.00	0.00
Entregas	19	5	1,500.00	0.00
Margen de utilidad	7.50	3.24	2,000.00	0.00
Porcentaje de Cierre 1	17.50	27.78	500.00	500.00
Porcentaje de Cierre 2	20.00	27.78	250.00	250.00
Share Financiera 1	40.00	60.00	500.00	500.00
Share Financiera 2	45.00	60.00	500.00	500.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	4	0	3,000.00	0.00
CAPTIVA	3	0	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	3	2	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	1	0	3,000.00	0.00
Objetivo por Venta de Unidades	19	3	3,000.00	0.00

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SIN BONOS	COMISION	- BONO POR EDAD	- BONO	GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO
Objetivo por Toma de Unidades Seminuevas				2		0	3,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							9,000.00	0.00
Objetivo Venta de Garantia Extendida				40,000.00		13,919.00	2,000.00	0.00
Objetivo de Entregas Trimestral				46		28	3,000.00	0.00
TOTAL DE COMISIONES								2,407.22
Semanas	01/10/13	08/10/13	15/10/13	22/10/13	29/10/13	Total de Semanas		
	4,452.47	243.24	0.00	0.00	0.00			4,695.71