

REPORTE DE COMISIONES PARA EL COACH: DINO GAYTAN SUAREZ  
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA	INVENTARIO	MODELO	AÑO	BASE PARA CALCULO					
SIN BONOS	COMISION	- BONO POR EDAD	- GASTOS	COMISIONES POR F&I	ACCESORIOS	NOTA DE	TOTAL			
		EDAD	BONO	SEGURO	EXTENDIDA	DESCUENTO				
Total de Unidades Entregadas 11										
CONTA	CONTADO									
25/09/13	30/08/13	0137-QMU13	SIERRA PAQ. C	2009	-35,331.57					
	-565.31	33	0.00	0.00	0.00	0.00	-565.31			
25/09/13	30/08/13	0137-QMU13	SIERRA PAQ. C	2009	35,722.42					
	571.56	33	0.00	0.00	0.00	0.00	571.56			
27/09/13	23/09/13	0145-QMU13	CHEVY 4 PUERTAS	2010	-12,874.85					
	-206.00	18	0.00	0.00	0.00	0.00	-206.00			
27/09/13	23/09/13	0145-QMU13	CHEVY 4 PUERTAS	2010	13,225.85					
	211.61	18	0.00	0.00	0.00	0.00	211.61			
27/09/13	20/09/13	0152-QMU13	AVEO 4 PTS BASICO	2010	-10,398.96					
	-166.38	9	0.00	0.00	0.00	0.00	-166.38			
27/09/13	20/09/13	0152-QMU13	AVEO 4 PTS BASICO	2010	10,704.96					
	171.28	9	0.00	0.00	0.00	0.00	171.28			
30/09/13	14/09/13	0056-QMU13	OPTRA	2010	10,792.92					
	172.69	168	0.00	0.00	0.00	0.00	172.69			
30/09/13	30/09/13	0146-QMU13	CHEYENNE CREW CAB 4X4 "C"	2010	26,609.23					
	425.75	19	0.00	0.00	0.00	0.00	425.75			
30/09/13	28/09/13	0147-QMU13	TIIDA SEDAN COMFORT T/M	2011	8,949.09					
	143.19	18	0.00	0.00	0.00	0.00	143.19			
01/10/13	28/09/13	0140-QMU13	CAPTIVA SPORT LT 6 CIL	2010	46,719.83					
	747.52	32	0.00	0.00	0.00	0.00	747.52			
14/10/13	11/10/13	0166-QMU13	TORNADO PAQUETE M	2010	17,241.38					
	275.86	3	0.00	0.00	0.00	0.00	275.86			
15/10/13	11/10/13	0166-QMU13	TORNADO PAQUETE M	2010	-17,241.38					
	-275.86	4	0.00	0.00	0.00	0.00	-275.86			
15/10/13	11/10/13	0166-QMU13	TORNADO PAQUETE M	2010	17,547.38					
	280.76	4	0.00	0.00	0.00	0.00	280.76			
	1,786.67		0.00	0.00	0.00	0.00	1,786.67			
SUBSI GMAC SUBSIDIADO										
01/10/13	25/09/13	0118-QMU13	GOL SEDAN	2013	18,315.04					
	402.93	54	0.00	52.48	0.00	0.00	455.41			
08/10/13	28/09/13	0098-QMU13	AVEO PAQUETE E	2011	21,320.70					
	469.06	83	0.00	85.89	0.00	0.00	554.95			
08/10/13	20/09/13	0135-QMU13	CHEVY 4 PUERTAS PAQUETE J	2012	16,466.46					
	362.26	47	0.00	58.26	0.00	0.00	420.52			
09/10/13	01/10/13	0104-QMU13	FORESTER XT	2009	29,465.77					
	648.25	72	0.00	101.53	0.00	0.00	749.78			
11/10/13	01/10/13	0104-QMU13	FORESTER XT	2009	-29,465.77					
	-648.25	74	0.00	-101.53	0.00	0.00	-749.78			
11/10/13	01/10/13	0104-QMU13	FORESTER XT	2009	29,771.77					
	654.98	74	0.00	101.53	0.00	0.00	756.51			
14/10/13	02/10/13	0113-QMU13	AVEO PAQ. M	2011	13,331.04					
	293.28	73	0.00	54.96	0.00	0.00	382.72			
15/10/13	02/10/13	0113-QMU13	AVEO PAQ. M	2011	-13,331.04					
	-293.28	74	0.00	-54.96	0.00	0.00	-382.72			
15/10/13	02/10/13	0113-QMU13	AVEO PAQ. M	2011	13,998.96					
	307.98	74	0.00	54.96	0.00	0.00	397.42			
15/10/13	02/10/13	0113-QMU13	AVEO PAQ. M	2011	-13,998.96					
	-307.98	74	0.00	-54.96	0.00	0.00	-397.42			
15/10/13	02/10/13	0113-QMU13	AVEO PAQ. M	2011	15,038.96					
	330.86	74	0.00	54.96	0.00	0.00	420.30			
15/10/13	01/10/13	0139-QMU13	JOURNEY SE	2009	18,999.12					
	417.98	47	0.00	50.74	0.00	0.00	468.72			
	2,638.07		0.00	403.86	0.00	0.00	3,076.41			
	4,424.74		0.00	403.86	0.00	0.00	4,863.08			

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	24	13	1,000.00	0.00
Bebacks	24	11	1,000.00	0.00
Entregas	28	11	3,000.00	0.00
Margen de utilidad	9.00	10.79	4,000.00	4,000.00
Porcentaje de Cierre 1	17.50	13.25	1,000.00	0.00
Porcentaje de Cierre 2	20.00	13.25	500.00	0.00
Share Financiera 1	30.00	54.55	2,500.00	2,500.00

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SIN BONOS	COMISION	- BONO POR EDAD -	-	SEGURO	GARANTIA	-	NOTA DE	
		EDAD	BONO	ADMON	EXTENDIDA	ACCESORIOS	DESCUENTO	
Share Financiera 2				35.00	54.55	500.00		500.00
Objetivo Dias Venta Seminuevos	60			5,327,179.24	5,202,870.69	2,000.00		2,000.00
Objetivo Dias Venta Seminuevos	45			3,995,384.43	5,202,870.69	2,000.00		0.00
Descuento por 1 Unidad con mas de		75 dias	0			8	1,000.00	Descuento -1,000.00
Descuento por 2 Unidades con mas de		75 dias	0			8	1,000.00	Descuento -1,000.00
Objetivo por Venta de Unidades				28		12	3,000.00	0.00
Objetivo por Toma de Unidades Seminuevas				6		8	4,000.00	4,000.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad							6,000.00	0.00
Objetivo Venta de Garantia Extendida				0.00		0.00	0.00	0.00
Objetivo de Entregas Trimestral				60		45	4,000.00	0.00
TOTAL DE COMISIONES								15,863.08
Semanas	01/10/13	08/10/13	15/10/13	22/10/13	29/10/13	Total de Semanas		
	5,830.58	7,899.89	2,132.61	0.00	0.00			15,863.08