

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO EDAD - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL
03/10/13	24/09/13 37.35	0236-QMN14 9	SPARK PAQ B 0.00	0.00	0.00	0.00	2014	12,878.90	0.00	37.35
08/10/13	26/09/13 75.40	0225-QMN14 19	TRAX PAQUETE C 0.00	0.00	0.00	0.00	2014	25,998.68	0.00	75.40
08/10/13	28/05/13 43.30	1966-QMN13 136	AVEO PAQUETE J 149.31	0.00	0.00	0.00	2013	14,930.82	0.00	192.61
10/10/13	13/02/13 -61.31	0388-QMN13 366	AVEO NUEVA LINEA PAQ D -634.23	0.00	0.00	0.00	2013	-21,141.12	0.00	-695.54
10/10/13	13/02/13 59.31	0388-QMN13 366	AVEO NUEVA LINEA PAQ D 613.52	0.00	0.00	0.00	2013	20,450.53	0.00	672.83
15/10/13	26/09/13 -75.40	0225-QMN14 26	TRAX PAQUETE C 0.00	0.00	0.00	0.00	2014	-25,998.68	0.00	-75.40
15/10/13	26/09/13 78.41	0225-QMN14 26	TRAX PAQUETE C 0.00	0.00	0.00	0.00	2014	27,038.68	0.00	78.41
15/10/13	24/09/13 -150.99	0235-QMN14 22	SUBURBAN PAQ C 0.00	0.00	0.00	0.00	2014	-52,066.68	0.00	-150.99
15/10/13	24/09/13 157.66	0235-QMN14 22	SUBURBAN PAQ C 0.00	0.00	0.00	0.00	2014	54,366.68	0.00	157.66
15/10/13	15/10/13 153.08	0340-QMN14 1	SUBURBAN PAQ B 0.00	0.00	0.00	0.00	2014	52,787.37	0.00	153.08
15/10/13	28/05/13 -43.30	1966-QMN13 143	AVEO PAQUETE J -149.31	0.00	0.00	0.00	2013	-14,930.82	0.00	-192.61
15/10/13	28/05/13 53.30	1966-QMN13 143	AVEO PAQUETE J 183.81	0.00	0.00	0.00	2013	18,380.82	0.00	237.11
15/10/13	10/10/13 29.89	2114-QMN13 124	TORNADO NUEVA VERSION PAQ A 103.08	0.00	0.00	0.00	2013	10,308.10	0.00	132.97
15/10/13	11/09/13 51.80	2467-QMN13 47	TRAX PAQUETE A 0.00	0.00	0.00	0.00	2013	17,861.39	0.00	51.80
15/10/13	09/10/13 7.75	2481-QMN13 47	SPARK PAQ. C 0.00	0.00	0.00	0.00	2013	2,670.96	0.00	7.75
15/10/13	14/10/13 19.22	2584-QMN13 17	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2013	6,626.00	0.00	19.22
	760.25		-238.45	0.00	0.00	0.00		14.05	0.00	535.85
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26/09/13	31/07/13 -211.35	1964-QMN13 126	AVEO PAQUETE M -169.08	-67.18	0.00	-122.50	2013	-16,907.65	0.00	-570.11
26/09/13	31/07/13 143.46	1964-QMN13 126	AVEO PAQUETE M 114.77	67.18	0.00	122.50	2013	11,476.65	0.00	447.91
26/09/13	10/08/13 -426.14	2387-QMN13 57	TRAX PAQUETE A 0.00	-82.90	0.00	-100.00	2013	-34,091.46	0.00	-609.04
26/09/13	10/08/13 256.04	2387-QMN13 57	TRAX PAQUETE A 0.00	82.90	0.00	100.00	2013	20,483.46	0.00	438.94
30/09/13	04/09/13 186.98	2244-QMN13 86	SPARK PAQ A 0.00	57.36	0.00	130.00	2013	14,958.20	0.00	374.34
30/09/13	03/09/13 -97.12	2245-QMN13 86	SPARK PAQ A 0.00	-37.36	0.00	-90.00	2013	-7,769.34	0.00	-224.48
30/09/13	03/09/13 102.12	2245-QMN13 86	SPARK PAQ A 0.00	37.36	0.00	90.00	2013	8,169.34	0.00	229.48
30/09/13	19/09/13 404.14	2469-QMN13 32	TRAX PAQUETE A 0.00	91.49	0.00	107.50	2013	32,331.46	0.00	603.13
01/10/13	12/09/13 436.96	0134-QMN14 41	CAPTIVA PAQ D 0.00	158.00	0.00	0.00	2014	34,956.98	0.00	594.96
02/10/13	04/09/13 -186.98	2244-QMN13 88	SPARK PAQ A 0.00	-57.36	0.00	-130.00	2013	-14,958.20	0.00	-374.34
02/10/13	04/09/13 75.57	2244-QMN13 88	SPARK PAQ A 0.00	57.36	0.00	130.00	2013	6,045.20	0.00	262.93
02/10/13	19/09/13 -404.14	2469-QMN13 34	TRAX PAQUETE A 0.00	-91.49	0.00	-107.50	2013	-32,331.46	0.00	-603.13
02/10/13	19/09/13 234.04	2469-QMN13 34	TRAX PAQUETE A 0.00	91.49	0.00	107.50	2013	18,723.46	0.00	433.03
08/10/13	30/09/13 121.05	0224-QMN14 19	SONIC PAQUETE D 0.00	69.02	0.00	0.00	2014	9,683.93	0.00	190.07
08/10/13	27/09/13 142.45	1747-QMN13 185	SPARK PAQ. C 227.92	59.12	0.00	100.00	2013	11,396.00	0.00	529.49
08/10/13	01/10/13 134.61	2485-QMN13 40	SPARK PAQ. C 0.00	61.53	0.00	150.00	2013	10,769.16	0.00	346.14

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SIN BONOS	COMISION	- BONO POR EDAD	-	-	SEGURO	GARANTIA	ACCESORIOS	NOTA DE		
		EDAD	BONO	GASTOS		EXTENDIDA		DESCUENTO		
				ADMON						
11/10/13	05/02/13	1280-QMN13	TRAX PAQUETE C				2013	-4,334.02		
	-54.18	255	-130.02	-90.73	0.00	0.00		0.00	0.00	-274.93
11/10/13	05/02/13	1280-QMN13	TRAX PAQUETE C				2013	7,784.02		
	97.30	255	233.52	90.73	0.00	0.00		0.00	0.00	421.55
11/10/13	20/05/13	1872-QMN13	AVEO PAQUETE B				2013	-7,471.51		
	-93.39	146	-74.72	-55.74	0.00	0.00		0.00	0.00	-223.85
11/10/13	20/05/13	1872-QMN13	AVEO PAQUETE B				2013	7,471.51		
	93.39	146	74.72	55.74	0.00	0.00		0.00	0.00	223.85
15/10/13	05/10/13	0126-QMN14	AVEO PAQUETE B				2014	13,106.45		
	163.83	62	0.00	48.18	0.00	143.75		0.00	0.00	355.76
15/10/13	04/10/13	1842-QMN13	CAPTIVA PAQ A				2013	13,429.96		
	167.87	21	0.00	28.76	0.00	0.00		0.00	0.00	196.63
15/10/13	07/10/13	2482-QMN13	SPARK PAQ. C				2013	10,079.16		
	125.99	47	0.00	43.68	0.00	0.00		0.00	0.00	169.67
15/10/13	01/10/13	2485-QMN13	SPARK PAQ. C				2013	-10,769.16		
	-134.61	47	0.00	-61.53	0.00	-150.00		0.00	0.00	-346.14
15/10/13	01/10/13	2485-QMN13	SPARK PAQ. C				2013	11,459.16		
	143.24	47	0.00	61.53	0.00	150.00		0.00	0.00	354.77
	1,421.13		277.11	617.14	0.00	631.25		0.00	0.00	2,946.63
	2,167.02		-280.40	617.14	0.00	631.25		14.05	0.00	3,149.06

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	40	1,000.00	0.00
Bebacks	90	33	1,000.00	0.00
Entregas	58	26	2,500.00	0.00
Margen de utilidad	7.50	5.95	4,000.00	0.00
Porcentaje de Cierre 1	17.50	17.11	750.00	0.00
Porcentaje de Cierre 2	20.00	17.11	250.00	0.00
Share Financiera 1	50.00	34.62	1,000.00	0.00
Share Financiera 2	55.00	34.62	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	6	5	3,000.00	0.00
CAPTIVA	3	2	3,000.00	0.00
MALIBU	1	1	2,000.00	2,000.00
CRUZE	3	0	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	1	6,000.00	6,000.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	1	3,000.00	3,000.00
PICKUP CABINA EXTENDIDA	1	1	3,000.00	3,000.00
PICKUP CABINA SENCILLA	2	0	3,000.00	0.00
PICKUP 1500	4	2	3,000.00	0.00
Objetivo por Venta de Unidades	58	30	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	2	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	135,000.00	50,500.00	3,000.00	0.00
Objetivo de Entregas Trimestral	143	112	4,000.00	0.00
		TOTAL DE COMISIONES		17,149.06

Semanas	01/10/13	08/10/13	15/10/13	22/10/13	29/10/13	Total de Semanas
	9,908.49	828.88	6,411.69	0.00	0.00	17,149.06