

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
	COMISION	- BONO POR	EDAD -	-	SEGURO	GARANTIA		-	NOTA DE	
	SIN BONOS	EDAD	BONO	GASTOS		EXTENDIDA	ACCESORIOS		DESCUENTO	
				ADMON						
	171.51		-437.29	0.00	0.00	0.00		8.45	0.00	-257.33
CREDI CREDITO										
08/10/13	20/09/13	1874-QMN12	SPARK PAQ. C				2012		0.00	
	0.00	354	0.00	0.00	0.00	0.00		0.00	0.00	0.00
	0.00		0.00	0.00	0.00	0.00		0.00	0.00	0.00
SUBSI GMAC SUBSIDIADO										
26/09/13	13/07/13	2228-QMN13	SPARK PAQ. C				2013	-23,313.65		
	-233.14	85	0.00	-61.99	0.00	-98.00		0.00	0.00	-393.13
26/09/13	13/07/13	2228-QMN13	SPARK PAQ. C				2013	14,106.65		
	141.07	85	0.00	61.99	0.00	98.00		0.00	0.00	301.06
30/09/13	10/09/13	2288-QMN13	TRAX PAQUETE A				2013	-13,314.61		
	-133.15	75	0.00	-73.62	0.00	0.00		0.00	0.00	-206.77
30/09/13	10/09/13	2288-QMN13	TRAX PAQUETE A				2013	13,414.61		
	134.15	75	0.00	73.62	0.00	0.00		0.00	0.00	207.77
30/09/13	12/09/13	2401-QMN13	TRAX PAQUETE A				2013	18,723.46		
	187.23	59	0.00	71.84	0.00	100.00		51.72	0.00	410.79
30/09/13	04/09/13	2515-QMN13	CRUZE PAQUETE M				2013	-15,133.64		
	-151.34	26	0.00	-41.31	0.00	0.00		0.00	0.00	-192.65
30/09/13	04/09/13	2515-QMN13	CRUZE PAQUETE M				2013	15,823.64		
	158.24	26	0.00	41.31	0.00	0.00		0.00	0.00	199.55
30/09/13	18/09/13	2546-QMN13	CRUZE PAQUETE A				2013	27,345.84		
	273.46	13	0.00	42.45	0.00	0.00		11.07	0.00	326.98
01/10/13	23/09/13	0178-QMN14	AVEO PAQUETE B				2014	13,252.55		
	132.53	24	0.00	54.03	0.00	69.00		0.00	0.00	255.56
01/10/13	23/09/13	0234-QMN14	SONIC PAQ A				2014	11,919.89		
	119.20	8	0.00	42.80	0.00	0.00		0.00	0.00	162.00
01/10/13	27/09/13	0249-QMN14	SONIC PAQ F				2014	18,683.59		
	186.84	4	0.00	71.98	0.00	185.00		0.00	0.00	443.82
01/10/13	18/09/13	2546-QMN13	CRUZE PAQUETE A				2013	-27,345.84		
	-273.46	14	0.00	-42.45	0.00	0.00		-11.07	0.00	-326.98
01/10/13	18/09/13	2546-QMN13	CRUZE PAQUETE A				2013	8,471.84		
	84.72	14	0.00	42.45	0.00	0.00		11.07	0.00	138.24
03/10/13	31/08/13	1457-QMN13	SUBURBAN PAQ B				2013	-67,435.88		
	-674.36	217	-1,348.72	0.00	0.00	0.00		0.00	0.00	-2,023.08
03/10/13	31/08/13	1457-QMN13	SUBURBAN PAQ B				2013	66,607.28		
	666.07	217	1,332.15	0.00	0.00	0.00		0.00	0.00	1,998.22
08/10/13	30/09/13	0143-QMN14	AVEO PAQUETE M				2014	10,937.86		
	109.38	47	0.00	32.98	0.00	0.00		0.00	0.00	142.36
08/10/13	23/09/13	0178-QMN14	AVEO PAQUETE B				2014	-13,252.55		
	-132.53	31	0.00	-54.03	0.00	-69.00		0.00	0.00	-255.56
08/10/13	23/09/13	0178-QMN14	AVEO PAQUETE B				2014	13,942.55		
	139.43	31	0.00	54.03	0.00	69.00		0.00	0.00	262.46
08/10/13	23/09/13	0234-QMN14	SONIC PAQ A				2014	-11,919.89		
	-119.20	15	0.00	-42.80	0.00	0.00		0.00	0.00	-162.00
08/10/13	23/09/13	0234-QMN14	SONIC PAQ A				2014	12,609.89		
	126.10	15	0.00	42.80	0.00	0.00		0.00	0.00	168.90
08/10/13	27/09/13	0249-QMN14	SONIC PAQ F				2014	-18,683.59		
	-186.84	11	0.00	-71.98	0.00	-185.00		0.00	0.00	-443.82
08/10/13	27/09/13	0249-QMN14	SONIC PAQ F				2014	19,373.59		
	193.74	11	0.00	71.98	0.00	185.00		0.00	0.00	450.72
08/10/13	27/09/13	0251-QMN14	TRAX PAQUETE A				2014	10,217.05		
	102.17	11	0.00	56.19	0.00	99.00		0.00	0.00	257.36
	850.31		-16.57	372.27	0.00	453.00		62.79	0.00	1,721.80
	1,108.00		63.22	372.27	0.00	453.00		71.24	0.00	2,067.73

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ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES POR F&I			AÑO	BASE PARA CALCULO	TOTAL
COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		
				Objetivo	Real	Bono	Comision		
Pruebas de Manejo				90	26	1,000.00		0.00	
Bebacks				90	14	1,000.00		0.00	
Entregas				58	21	2,500.00		0.00	
Margen de utilidad				7.50	4.11	4,000.00		0.00	
Porcentaje de Cierre 1				17.50	21.00	750.00		750.00	
Porcentaje de Cierre 2				20.00	21.00	250.00		250.00	
Share Financiera 1				50.00	33.33	1,000.00		0.00	
Share Financiera 2				55.00	33.33	2,000.00		0.00	
CAMARO Z-28 PIEL DE LUJO				1	0	2,000.00		0.00	
TRAXX				6	3	3,000.00		0.00	
CAPTIVA				3	0	3,000.00		0.00	
MALIBU				1	1	2,000.00		2,000.00	
CRUZE				3	1	2,000.00		0.00	
AVALANCHE				1	0	4,000.00		0.00	
TAHOE				1	0	6,000.00		0.00	
SUBURBAN				1	0	6,000.00		0.00	
SILVERADO 3500				1	0	3,000.00		0.00	
CARGO VAN Y EXPRESS VAN				1	0	3,000.00		0.00	
TRAVERSE				1	0	4,000.00		0.00	
PICK UP CREW CAB				1	0	6,000.00		0.00	
COLORADO				1	0	3,000.00		0.00	
PICKUP CABINA EXTENDIDA				1	0	3,000.00		0.00	
PICKUP CABINA SENCILLA				2	0	3,000.00		0.00	
PICKUP 1500				4	1	3,000.00		0.00	
Objetivo por Venta de Unidades				58	20	4,000.00		0.00	
Objetivo por Toma de Unidades Seminuevas				6	1	4,000.00		0.00	
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad						12,000.00		0.00	
Objetivo Venta de Garantia Extendida				135,000.00	45,300.00	3,000.00		0.00	
Objetivo de Entregas Trimestral				143	100	4,000.00		0.00	
TOTAL DE COMISIONES								5,067.73	
Semanas	01/10/13	08/10/13	15/10/13	22/10/13	29/10/13	Total de Semanas			
	1,936.76	3,130.97	0.00	0.00	0.00			5,067.73	