

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 25/09/13 Y 29/10/13

| ENTREGA | FACTURA | INVENTARIO | MODELO | | COMISIONES | POR F&I | AÑO | BASE PARA CALCULO | | TOTAL |
|---------------------------------|----------|-----------------|--|----------------|------------|--------------------|------------|---------------------|--|---------|
| SIN BONOS | COMISION | - BONO POR EDAD | - BONO | - GASTOS ADMON | SEGURO | GARANTIA EXTENDIDA | ACCESORIOS | - NOTA DE DESCUENTO | | |
| Total de Unidades Entregadas 18 | | | | | | | | | | |
| BAN BANCOS | | | | | | | | | | |
| 08/10/13 | 31/05/13 | 0850-QMN13 | TRAX PAQUETE A | | | | 2013 | 11,644.99 | | |
| | 58.22 | 161 | 116.45 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | 174.67 |
| | 58.22 | | 116.45 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | 174.67 |
| CONTA CONTADO | | | | | | | | | | |
| 26/09/13 | 13/03/13 | 0710-QMN13 | SPARK PAQ B | | | | 2013 | -21,966.82 | | -720.51 |
| | -61.51 | 303 | -659.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 26/09/13 | 13/03/13 | 0710-QMN13 | SPARK PAQ B | | | | 2013 | 13,066.82 | | 428.59 |
| | 36.59 | 303 | 392.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 26/09/13 | 29/04/13 | 1158-QMN13 | SPARK PAQ B | | | | 2013 | -22,832.44 | | -748.90 |
| | -63.93 | 253 | -684.97 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 26/09/13 | 29/04/13 | 1158-QMN13 | SPARK PAQ B | | | | 2013 | 6,260.44 | | 205.34 |
| | 17.53 | 253 | 187.81 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 26/09/13 | 15/04/13 | 1429-QMN13 | CAPTIVA PAQ B | | | | 2013 | -34,162.15 | | -778.89 |
| | -95.65 | 216 | -683.24 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 26/09/13 | 15/04/13 | 1429-QMN13 | CAPTIVA PAQ B | | | | 2013 | 24,263.15 | | 553.20 |
| | 67.94 | 216 | 485.26 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 27/09/13 | 08/03/13 | 0775-QMN13 | CRUZE PAQUETE M | | | | 2013 | -17,721.38 | | -581.26 |
| | -49.62 | 301 | -531.64 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 27/09/13 | 08/03/13 | 0775-QMN13 | CRUZE PAQUETE M | | | | 2013 | 20,272.38 | | 664.93 |
| | 56.76 | 301 | 608.17 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 18/09/13 | 0205-QMN14 | AVEO PAQUETE M | | | | 2014 | 15,863.24 | | 44.42 |
| | 44.42 | 16 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 24/09/13 | 0235-QMN14 | SUBURBAN PAQ C | | | | 2014 | -44,166.68 | | -123.67 |
| | -123.67 | 7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 24/09/13 | 0235-QMN14 | SUBURBAN PAQ C | | | | 2014 | 52,066.68 | | 145.79 |
| | 145.79 | 7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 24/09/13 | 0236-QMN14 | SPARK PAQ B | | | | 2014 | 24,540.90 | | 68.71 |
| | 68.71 | 6 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 28/09/13 | 0240-QMN14 | TRAX PAQUETE B | | | | 2014 | 22,866.29 | | 64.03 |
| | 64.03 | 2 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 22/08/13 | 1189-QMN13 | PICKUP SILVERADO 2500 CABINA EXTENDIDA PAQ | | | | 2013 | 9,407.46 | | 308.56 |
| | 26.34 | 251 | 282.22 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 24/09/13 | 1941-QMN13 | MALIBU 4 PTAS PAQ C LT | | | | 2013 | 20,859.67 | | 58.41 |
| | 58.41 | 6 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 25/09/13 | 1988-QMN13 | PICKUP SILVERADO 1500 CAB. REG. PAQ. E | | | | 2013 | 9,876.32 | | 126.41 |
| | 27.65 | 129 | 98.76 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 23/09/13 | 2484-QMN13 | SPARK PAQ. C | | | | 2013 | -10,397.65 | | -29.11 |
| | -29.11 | 7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 23/09/13 | 2484-QMN13 | SPARK PAQ. C | | | | 2013 | 11,087.65 | | 31.05 |
| | 31.05 | 7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 14/09/13 | 2501-QMN13 | PICKUP SILVERADO 1500 CAB. REG. PAQ. G | | | | 2013 | 4,672.27 | | 13.08 |
| | 13.08 | 31 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 30/09/13 | 26/09/13 | 2532-QMN13 | PICKUP COLORADO DOB CABINA 4X4 PAQ. T | | | | 2013 | 41,143.20 | | 128.77 |
| | 115.20 | 20 | 0.00 | 0.00 | 0.00 | 0.00 | 13.57 | 0.00 | | |
| 01/10/13 | 24/09/13 | 0044-QMN14 | AVEO PAQUETE M | | | | 2014 | 11,534.79 | | 32.30 |
| | 32.30 | 73 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 03/10/13 | 24/09/13 | 0236-QMN14 | SPARK PAQ B | | | | 2014 | -24,540.90 | | -68.71 |
| | -68.71 | 9 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 03/10/13 | 24/09/13 | 0236-QMN14 | SPARK PAQ B | | | | 2014 | 12,878.90 | | 36.06 |
| | 36.06 | 9 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 08/10/13 | 26/09/13 | 0225-QMN14 | TRAX PAQUETE C | | | | 2014 | 25,998.68 | | 72.80 |
| | 72.80 | 19 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| 08/10/13 | 28/05/13 | 1966-QMN13 | AVEO PAQUETE J | | | | 2013 | 14,930.82 | | 191.12 |
| | 41.81 | 136 | 149.31 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| | 464.27 | | -355.32 | 0.00 | 0.00 | 0.00 | 13.57 | 0.00 | | 122.52 |

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|-----------------------|----------|-----------------|-----------------|----------------|------------|--------------------|------------|---------------------|------|----------|
| SIN BONOS | COMISION | - BONO POR EDAD | - BONO | - GASTOS ADMON | SEGURO | GARANTIA EXTENDIDA | ACCESORIOS | - NOTA DE DESCUENTO | | |
| ===== | | | | | | | | | | |
| SUBSI GMAC SUBSIDIADO | | | | | | | | | | |
| 26/09/13 | 31/07/13 | 1964-QMN13 | AVEO PAQUETE M | | 0.00 | -98.00 | 2013 | -16,907.65 | | -489.91 |
| | -169.08 | 126 | -169.08 | -53.75 | | | 0.00 | 0.00 | | |
| 26/09/13 | 31/07/13 | 1964-QMN13 | AVEO PAQUETE M | | 0.00 | 98.00 | 2013 | 11,476.65 | | 381.29 |
| | 114.77 | 126 | 114.77 | 53.75 | | | 0.00 | 0.00 | | |
| 26/09/13 | 10/08/13 | 2387-QMN13 | TRAX PAQUETE A | | 0.00 | -80.00 | 2013 | -34,091.46 | | -487.23 |
| | -340.91 | 57 | 0.00 | -66.32 | | | 0.00 | 0.00 | | |
| 26/09/13 | 10/08/13 | 2387-QMN13 | TRAX PAQUETE A | | 0.00 | 80.00 | 2013 | 20,483.46 | | 351.15 |
| | 204.83 | 57 | 0.00 | 66.32 | | | 0.00 | 0.00 | | |
| 30/09/13 | 04/09/13 | 2244-QMN13 | SPARK PAQ A | | 0.00 | 104.00 | 2013 | 14,958.20 | | 299.47 |
| | 149.58 | 86 | 0.00 | 45.89 | | | 0.00 | 0.00 | | |
| 30/09/13 | 03/09/13 | 2245-QMN13 | SPARK PAQ A | | 0.00 | -72.00 | 2013 | -7,769.34 | | -179.58 |
| | -77.69 | 86 | 0.00 | -29.89 | | | 0.00 | 0.00 | | |
| 30/09/13 | 03/09/13 | 2245-QMN13 | SPARK PAQ A | | 0.00 | 72.00 | 2013 | 8,169.34 | | 183.58 |
| | 81.69 | 86 | 0.00 | 29.89 | | | 0.00 | 0.00 | | |
| 30/09/13 | 19/09/13 | 2469-QMN13 | TRAX PAQUETE A | | 0.00 | 86.00 | 2013 | 32,331.46 | | 482.50 |
| | 323.31 | 32 | 0.00 | 73.19 | | | 0.00 | 0.00 | | |
| 01/10/13 | 12/09/13 | 0134-QMN14 | CAPTIVA PAQ D | | 0.00 | 0.00 | 2014 | 34,956.98 | | 475.97 |
| | 349.57 | 41 | 0.00 | 126.40 | | | 0.00 | 0.00 | | |
| 02/10/13 | 04/09/13 | 2244-QMN13 | SPARK PAQ A | | 0.00 | -104.00 | 2013 | -14,958.20 | | -299.47 |
| | -149.58 | 88 | 0.00 | -45.89 | | | 0.00 | 0.00 | | |
| 02/10/13 | 04/09/13 | 2244-QMN13 | SPARK PAQ A | | 0.00 | 104.00 | 2013 | 6,045.20 | | 210.34 |
| | 60.45 | 88 | 0.00 | 45.89 | | | 0.00 | 0.00 | | |
| 02/10/13 | 19/09/13 | 2469-QMN13 | TRAX PAQUETE A | | 0.00 | -86.00 | 2013 | -32,331.46 | | -482.50 |
| | -323.31 | 34 | 0.00 | -73.19 | | | 0.00 | 0.00 | | |
| 02/10/13 | 19/09/13 | 2469-QMN13 | TRAX PAQUETE A | | 0.00 | 86.00 | 2013 | 18,723.46 | | 346.42 |
| | 187.23 | 34 | 0.00 | 73.19 | | | 0.00 | 0.00 | | |
| 08/10/13 | 30/09/13 | 0224-QMN14 | SONIC PAQUETE D | | 0.00 | 0.00 | 2014 | 9,683.93 | | 152.06 |
| | 96.84 | 19 | 0.00 | 55.22 | | | 0.00 | 0.00 | | |
| 08/10/13 | 27/09/13 | 1747-QMN13 | SPARK PAQ. C | | 0.00 | 80.00 | 2013 | 11,396.00 | | 469.18 |
| | 113.96 | 185 | 227.92 | 47.30 | | | 0.00 | 0.00 | | |
| 08/10/13 | 01/10/13 | 2485-QMN13 | SPARK PAQ. C | | 0.00 | 120.00 | 2013 | 10,769.16 | | 276.91 |
| | 107.69 | 40 | 0.00 | 49.22 | | | 0.00 | 0.00 | | |
| ----- | | | | | | | | | | |
| | 729.35 | | 173.61 | 397.22 | 0.00 | 390.00 | | 0.00 | 0.00 | 1,690.18 |
| ===== | | | | | | | | | | |
| | 1,251.84 | | -65.26 | 397.22 | 0.00 | 390.00 | | 13.57 | 0.00 | 1,987.37 |
| ===== | | | | | | | | | | |

| | Objetivo | Real | Bono | Comision |
|---|------------|-----------|-----------|----------|
| Pruebas de Manejo | 90 | 27 | 1,000.00 | 0.00 |
| Bebacks | 90 | 22 | 1,000.00 | 0.00 |
| Entregas | 58 | 18 | 2,500.00 | 0.00 |
| Margen de utilidad | 7.50 | 5.75 | 4,000.00 | 0.00 |
| Porcentaje de Cierre 1 | 17.50 | 19.57 | 750.00 | 750.00 |
| Porcentaje de Cierre 2 | 20.00 | 19.57 | 250.00 | 0.00 |
| Share Financiera 1 | 50.00 | 33.33 | 1,000.00 | 0.00 |
| Share Financiera 2 | 55.00 | 33.33 | 2,000.00 | 0.00 |
| CAMARO Z-28 PIEL DE LUJO | 1 | 0 | 2,000.00 | 0.00 |
| TRAXX | 6 | 4 | 3,000.00 | 0.00 |
| CAPTIVA | 3 | 1 | 3,000.00 | 0.00 |
| MALIBU | 1 | 1 | 2,000.00 | 2,000.00 |
| CRUZE | 3 | 0 | 2,000.00 | 0.00 |
| AVALANCHE | 1 | 0 | 4,000.00 | 0.00 |
| TAHOE | 1 | 0 | 6,000.00 | 0.00 |
| SUBURBAN | 1 | 0 | 6,000.00 | 0.00 |
| SILVERADO 3500 | 1 | 0 | 3,000.00 | 0.00 |
| CARGO VAN Y EXPRESS VAN | 1 | 0 | 3,000.00 | 0.00 |
| TRAVERSE | 1 | 0 | 4,000.00 | 0.00 |
| PICK UP CREW CAB | 1 | 0 | 6,000.00 | 0.00 |
| COLORADO | 1 | 1 | 3,000.00 | 3,000.00 |
| PICKUP CABINA EXTENDIDA | 1 | 1 | 3,000.00 | 3,000.00 |
| PICKUP CABINA SENCILLA | 2 | 0 | 3,000.00 | 0.00 |
| PICKUP 1500 | 4 | 2 | 3,000.00 | 0.00 |
| Objetivo por Venta de Unidades | 58 | 18 | 4,000.00 | 0.00 |
| Objetivo por Toma de Unidades Seminuevas | 6 | 0 | 4,000.00 | 0.00 |
| Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad | | | 12,000.00 | 0.00 |
| Objetivo Venta de Garantia Extendida | 135,000.00 | 39,000.00 | 3,000.00 | 0.00 |
| Objetivo de Entregas Trimestral | 143 | 104 | 4,000.00 | 0.00 |

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 ENTRE 25/09/13 Y 29/10/13

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| ENTREGA | FACTURA | INVENTARIO | MODELO | COMISIONES POR F&I | | | AÑO | BASE PARA CALCULO | TOTAL |
|---------------------|------------|------------|----------|--------------------|----------|------------------|-----------|-------------------|-------|
| COMISION | - BONO POR | EDAD - | - | GASTOS | SEGURO | GARANTIA | - | NOTA DE | |
| SIN BONOS | EDAD | BONO | ADMN | EXTENDIDA | | ACCESORIOS | DESCUENTO | | |
| TOTAL DE COMISIONES | | | | | | | | 10,737.37 | |
| Semanas | 01/10/13 | 08/10/13 | 15/10/13 | 22/10/13 | 29/10/13 | Total de Semanas | | | |
| | 9,908.49 | 828.88 | 0.00 | 0.00 | 0.00 | | | 10,737.37 | |