



REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES  
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA	INVENTARIO	MODELO	AÑO		BASE PARA CALCULO		TOTAL
COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO	
30/09/13	04/09/13	2515-QMN13	CRUZE PAQUETE M	2013	15,823.64	0.00	0.00	199.55
158.24	26	0.00	41.31	0.00	0.00	0.00	0.00	
30/09/13	18/09/13	2546-QMN13	CRUZE PAQUETE A	2013	27,345.84	0.00	0.00	326.98
273.46	13	0.00	42.45	0.00	0.00	11.07	0.00	
01/10/13	23/09/13	0178-QMN14	AVEO PAQUETE B	2014	13,252.55	0.00	0.00	255.56
132.53	24	0.00	54.03	0.00	69.00	0.00	0.00	
01/10/13	23/09/13	0234-QMN14	SONIC PAQ A	2014	11,919.89	0.00	0.00	162.00
119.20	8	0.00	42.80	0.00	0.00	0.00	0.00	
01/10/13	27/09/13	0249-QMN14	SONIC PAQ F	2014	18,683.59	0.00	0.00	443.82
186.84	4	0.00	71.98	0.00	185.00	0.00	0.00	
01/10/13	18/09/13	2546-QMN13	CRUZE PAQUETE A	2013	-27,345.84	0.00	0.00	-326.98
-273.46	14	0.00	-42.45	0.00	0.00	-11.07	0.00	
01/10/13	18/09/13	2546-QMN13	CRUZE PAQUETE A	2013	8,471.84	0.00	0.00	138.24
84.72	14	0.00	42.45	0.00	0.00	11.07	0.00	
626.35		0.00	283.10	0.00	354.00	62.79	0.00	1,326.24
750.52		-522.10	283.10	0.00	354.00	71.24	0.00	936.76

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	14	1,000.00	0.00
Bebacks	90	4	1,000.00	0.00
Entregas	58	16	2,500.00	0.00
Margen de utilidad	7.50	4.51	4,000.00	0.00
Porcentaje de Cierre 1	17.50	29.63	750.00	750.00
Porcentaje de Cierre 2	20.00	29.63	250.00	250.00
Share Financiera 1	50.00	31.25	1,000.00	0.00
Share Financiera 2	55.00	31.25	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	6	1	3,000.00	0.00
CAPTIVA	3	0	3,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	3	1	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	2	0	3,000.00	0.00
PICKUP 1500	4	1	3,000.00	0.00
Objetivo por Venta de Unidades	58	15	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	1	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	135,000.00	35,400.00	3,000.00	0.00
Objetivo de Entregas Trimestral	143	95	4,000.00	0.00

TOTAL DE COMISIONES 1,936.76

Semanas	01/10/13	08/10/13	15/10/13	22/10/13	29/10/13	Total de Semanas
	1,936.76	0.00	0.00	0.00	0.00	1,936.76