

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON		SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	-	NOTA DE DESCUENTO	
Total de Unidades Entregadas 12											
CONTA	CONTADO										
26/09/13	13/03/13	0710-QMN13	SPARK PAQ B					2013	-21,966.82		
	-61.51	303	-659.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-720.51
26/09/13	13/03/13	0710-QMN13	SPARK PAQ B					2013	13,066.82		
	36.59	303	392.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	428.59
26/09/13	29/04/13	1158-QMN13	SPARK PAQ B					2013	-22,832.44		
	-63.93	253	-684.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-748.90
26/09/13	29/04/13	1158-QMN13	SPARK PAQ B					2013	6,260.44		
	17.53	253	187.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	205.34
26/09/13	15/04/13	1429-QMN13	CAPTIVA PAQ B					2013	-34,162.15		
	-95.65	216	-683.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-778.89
26/09/13	15/04/13	1429-QMN13	CAPTIVA PAQ B					2013	24,263.15		
	67.94	216	485.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	553.20
27/09/13	08/03/13	0775-QMN13	CRUZE PAQUETE M					2013	-17,721.38		
	-49.62	301	-531.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-581.26
27/09/13	08/03/13	0775-QMN13	CRUZE PAQUETE M					2013	20,272.38		
	56.76	301	608.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	664.93
30/09/13	18/09/13	0205-QMN14	AVEO PAQUETE M					2014	15,863.24		
	44.42	16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.42
30/09/13	24/09/13	0235-QMN14	SUBURBAN PAQ C					2014	-44,166.68		
	-123.67	7	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-123.67
30/09/13	24/09/13	0235-QMN14	SUBURBAN PAQ C					2014	52,066.68		
	145.79	7	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	145.79
30/09/13	24/09/13	0236-QMN14	SPARK PAQ B					2014	24,540.90		
	68.71	6	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	68.71
30/09/13	28/09/13	0240-QMN14	TRAX PAQUETE B					2014	22,866.29		
	64.03	2	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64.03
30/09/13	22/08/13	1189-QMN13	PICKUP SILVERADO 2500 CABINA EXTENDIDA PAQ					2013	9,407.46		
	26.34	251	282.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	308.56
30/09/13	24/09/13	1941-QMN13	MALIBU 4 PTAS PAQ C LT					2013	20,859.67		
	58.41	6	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	58.41
30/09/13	25/09/13	1988-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. E					2013	9,876.32		
	27.65	129	98.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	126.41
30/09/13	23/09/13	2484-QMN13	SPARK PAQ. C					2013	-10,397.65		
	-29.11	7	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-29.11
30/09/13	23/09/13	2484-QMN13	SPARK PAQ. C					2013	11,087.65		
	31.05	7	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31.05
30/09/13	14/09/13	2501-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G					2013	4,672.27		
	13.08	31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.08
30/09/13	26/09/13	2532-QMN13	PICKUP COLORADO DOB CABINA 4X4 PAQ. T					2013	41,143.20		
	115.20	20	0.00	0.00	0.00	0.00	0.00	13.57	0.00	0.00	128.77
01/10/13	24/09/13	0044-QMN14	AVEO PAQUETE M					2014	11,534.79		
	32.30	73	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32.30
	382.31		-504.63	0.00	0.00	0.00	0.00	13.57	0.00	0.00	-108.75
SUBSI GMAC SUBSIDIADO											
26/09/13	31/07/13	1964-QMN13	AVEO PAQUETE M					2013	-16,907.65		
	-169.08	126	-169.08	-53.75	0.00	-98.00	0.00	0.00	0.00	0.00	-489.91
26/09/13	31/07/13	1964-QMN13	AVEO PAQUETE M					2013	11,476.65		
	114.77	126	114.77	53.75	0.00	98.00	0.00	0.00	0.00	0.00	381.29
26/09/13	10/08/13	2387-QMN13	TRAX PAQUETE A					2013	-34,091.46		
	-340.91	57	0.00	-66.32	0.00	-80.00	0.00	0.00	0.00	0.00	-487.23
26/09/13	10/08/13	2387-QMN13	TRAX PAQUETE A					2013	20,483.46		
	204.83	57	0.00	66.32	0.00	80.00	0.00	0.00	0.00	0.00	351.15
30/09/13	04/09/13	2244-QMN13	SPARK PAQ A					2013	14,958.20		
	149.58	86	0.00	45.89	0.00	104.00	0.00	0.00	0.00	0.00	299.47
30/09/13	03/09/13	2245-QMN13	SPARK PAQ A					2013	-7,769.34		
	-77.69	86	0.00	-29.89	0.00	-72.00	0.00	0.00	0.00	0.00	-179.58
30/09/13	03/09/13	2245-QMN13	SPARK PAQ A					2013	8,169.34		
	81.69	86	0.00	29.89	0.00	72.00	0.00	0.00	0.00	0.00	183.58
30/09/13	19/09/13	2469-QMN13	TRAX PAQUETE A					2013	32,331.46		
	323.31	32	0.00	73.19	0.00	86.00	0.00	0.00	0.00	0.00	482.50
01/10/13	12/09/13	0134-QMN14	CAPTIVA PAQ D					2014	34,956.98		
	349.57	41	0.00	126.40	0.00	0.00	0.00	0.00	0.00	0.00	475.97
02/10/13	04/09/13	2244-QMN13	SPARK PAQ A					2013	-14,958.20		
	-149.58	88	0.00	-45.89	0.00	-104.00	0.00	0.00	0.00	0.00	-299.47

REPORTES DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 25/09/13 Y 29/10/13

ENTREGA	FACTURA	INVENTARIO	MODELO	-	COMISIONES	POR F&I	AÑO	BASE PARA CALCULO	-	TOTAL	
SIN BONOS	COMISION	- BONO POR EDAD	-	GASTOS	SEGURO	GARANTIA	ACCESORIOS	NOTA DE	DESCUENTO		
		EDAD	BONO	ADMON		EXTENDIDA					
02/10/13	04/09/13	2244-QMN13	SPARK PAQ A	0.00	45.89	0.00	104.00	2013	6,045.20	0.00	210.34
	60.45	88	0.00	45.89	0.00	104.00	2013	0.00	0.00	210.34	
02/10/13	19/09/13	2469-QMN13	TRAX PAQUETE A	0.00	-73.19	0.00	-86.00	2013	-32,331.46	0.00	-482.50
	-323.31	34	0.00	-73.19	0.00	-86.00	2013	0.00	0.00	-482.50	
02/10/13	19/09/13	2469-QMN13	TRAX PAQUETE A	0.00	73.19	0.00	86.00	2013	18,723.46	0.00	346.42
	187.23	34	0.00	73.19	0.00	86.00	2013	0.00	0.00	346.42	
	410.86		-54.31	245.48	0.00	190.00	0.00	0.00	0.00	792.03	
	793.17		-558.94	245.48	0.00	190.00	13.57	0.00	0.00	683.28	

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	17	1,000.00	0.00
Bebacks	90	15	1,000.00	0.00
Entregas	58	12	2,500.00	0.00
Margen de utilidad	7.50	5.56	4,000.00	0.00
Porcentaje de Cierre 1	17.50	23.53	750.00	750.00
Porcentaje de Cierre 2	20.00	23.53	250.00	250.00
Share Financiera 1	50.00	25.00	1,000.00	0.00
Share Financiera 2	55.00	25.00	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	6	2	3,000.00	0.00
CAPTIVA	3	1	3,000.00	0.00
MALIBU	1	1	2,000.00	2,000.00
CRUZE	3	0	2,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	1	3,000.00	3,000.00
PICKUP CABINA EXTENDIDA	1	1	3,000.00	3,000.00
PICKUP CABINA SENCILLA	2	0	3,000.00	0.00
PICKUP 1500	4	2	3,000.00	0.00
Objetivo por Venta de Unidades	58	15	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	0	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	135,000.00	19,000.00	3,000.00	0.00
Objetivo de Entregas Trimestral	143	98	4,000.00	0.00

TOTAL DE COMISIONES 9,683.28

Semanas	01/10/13	08/10/13	15/10/13	22/10/13	29/10/13	Total de Semanas
	9,908.49	0.00	0.00	0.00	0.00	9,908.49