

REPORTE DE COMISIONES PARA EL COACH: DINO GAYTAN SUAREZ
 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE	PARA	CALCULO	
SIN	COMISION	- BONO	EDAD	-	-	SEGURO	GARANTIA	ACCESORIOS	-	NOTA DE		TOTAL
BONOS		EDAD	BONO	EDAD	GASTOS		EXTENDIDA			DESCUENTO		
					ADMN							
Total de Unidades Entregadas 18												
BAN BANCOS												
29/08/13	27/08/13	0099-QMU13	MAZDA 3					2010	25,871.26			
	426.88	40	0.00		0.00	0.00	0.00		174.57	0.00		601.45
29/08/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	34,482.76			
	568.97	13	0.00		0.00	0.00	0.00		0.00	0.00		568.97
09/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	-34,482.76			
	-568.97	24	0.00		0.00	0.00	0.00		0.00	0.00		-568.97
09/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	35,624.00			
	587.80	24	0.00		0.00	0.00	0.00		0.00	0.00		587.80
11/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	-35,624.00			
	-587.80	26	0.00		0.00	0.00	0.00		0.00	0.00		-587.80
11/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	36,024.00			
	594.40	26	0.00		0.00	0.00	0.00		0.00	0.00		594.40
17/09/13	09/08/13	0102-QMU13	AVEO PAQUETE E					2011	28,192.07			
	465.17	55	0.00		0.00	0.00	0.00		0.00	0.00		465.17
	1,486.45		0.00		0.00	0.00	0.00		174.57	0.00		1,661.02
CONTA CONTADO												
28/08/13	23/08/13	0079-QMU13	PLATINA 4 PUERTAS K T/M					2002	-7,380.58			
	-121.78	85	0.00		0.00	0.00	0.00		0.00	0.00		-121.78
29/08/13	23/08/13	0079-QMU13	PLATINA 4 PUERTAS K T/M					2002	16,734.94			
	276.13	86	0.00		0.00	0.00	0.00		0.00	0.00		276.13
29/08/13	29/08/13	0130-QMU13	MATIZ PAQ. A					2011	16,379.31			
	270.26	14	0.00		0.00	0.00	0.00		0.00	0.00		270.26
31/08/13	31/08/13	0124-QMU13	CHEYENNE CREW CAB 4X2					2010	36,514.90			
	602.50	18	0.00		0.00	0.00	0.00		0.00	0.00		602.50
03/09/13	03/09/13	0120-QMU13	ATTITUDE GL 4P MAN. 1					2009	14,606.27			
	241.00	26	0.00		0.00	0.00	0.00		0.00	0.00		241.00
05/09/13	03/09/13	0105-QMU13	GRAND VITARA GLS/TA					2007	26,227.95			
	432.76	38	0.00		0.00	0.00	0.00		0.00	0.00		432.76
09/09/13	05/08/13	0103-QMU13	MINI COOPER S HOT CHILI AU					2006	-25,484.00			
	-420.49	44	0.00		0.00	0.00	0.00		0.00	0.00		-420.49
09/09/13	05/08/13	0103-QMU13	MINI COOPER S HOT CHILI AU					2006	25,682.00			
	423.75	44	0.00		0.00	0.00	0.00		0.00	0.00		423.75
09/09/13	15/08/13	0129-QMU13	JETTA MK VI SPORT					2011	-11,206.90			
	-184.91	25	0.00		0.00	0.00	0.00		0.00	0.00		-184.91
09/09/13	15/08/13	0129-QMU13	JETTA MK VI SPORT					2011	11,306.90			
	186.56	25	0.00		0.00	0.00	0.00		0.00	0.00		186.56
09/09/13	06/09/13	0134-QMU13	WRANGLER UNLIMITED SAHARA 4X4 AUT.					2009	39,288.17			
	648.25	20	0.00		0.00	0.00	0.00		0.00	0.00		648.25
10/09/13	07/09/13	0143-QMU13	AVEO PAQUETE B					2013	39,034.53			
	644.07	4	0.00		0.00	0.00	0.00		0.00	0.00		644.07
11/09/13	30/07/13	0034-QMU13	BORA SPORT					2008	-23,100.73			
	-381.16	181	0.00		0.00	0.00	0.00		0.00	0.00		-381.16
11/09/13	30/07/13	0034-QMU13	BORA SPORT					2008	23,200.73			
	382.81	181	0.00		0.00	0.00	0.00		0.00	0.00		382.81
11/09/13	01/08/13	0082-QMU13	SONIC PAQ A					2012	-10,429.09			
	-172.08	92	0.00		0.00	0.00	0.00		0.00	0.00		-172.08
11/09/13	01/08/13	0082-QMU13	SONIC PAQ A					2012	10,579.09			
	174.55	92	0.00		0.00	0.00	0.00		0.00	0.00		174.55
11/09/13	16/08/13	0088-QMU13	AVANTGARDE					2011	-46,906.71			
	-773.96	78	0.00		0.00	0.00	0.00		0.00	0.00		-773.96
11/09/13	16/08/13	0088-QMU13	AVANTGARDE					2011	47,306.71			
	780.56	78	0.00		0.00	0.00	0.00		0.00	0.00		780.56
11/09/13	16/07/13	0095-QMU13	AUDI Q7					2009	-71,830.42			
	-1,185.20	62	0.00		0.00	0.00	0.00		0.00	0.00		-1,185.20
11/09/13	16/07/13	0095-QMU13	AUDI Q7					2009	71,930.42			
	1,186.85	62	0.00		0.00	0.00	0.00		0.00	0.00		1,186.85
11/09/13	05/08/13	0103-QMU13	MINI COOPER S HOT CHILI AU					2006	-25,682.00			
	-423.75	46	0.00		0.00	0.00	0.00		0.00	0.00		-423.75
11/09/13	05/08/13	0103-QMU13	MINI COOPER S HOT CHILI AU					2006	28,026.96			
	462.44	46	0.00		0.00	0.00	0.00		0.00	0.00		462.44
11/09/13	31/07/13	0109-QMU13	AVEO PAQ. C					2011	-17,591.38			
	-290.26	42	0.00		0.00	0.00	0.00		0.00	0.00		-290.26
11/09/13	31/07/13	0109-QMU13	AVEO PAQ. C					2011	18,325.14			
	302.36	42	0.00		0.00	0.00	0.00		0.00	0.00		302.36
11/09/13	03/09/13	0120-QMU13	ATTITUDE GL 4P MAN. 1					2009	-14,606.27			
	-241.00	34	0.00		0.00	0.00	0.00		0.00	0.00		-241.00
11/09/13	03/09/13	0120-QMU13	ATTITUDE GL 4P MAN. 1					2009	15,006.27			
	247.60	34	0.00		0.00	0.00	0.00		0.00	0.00		247.60

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ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES	POR F&I	AÑO	BASE	PARA	CALCULO	TOTAL
SIN BONOS	COMISION	- BONO POR	EDAD -	- GASTOS	SEGURO	ACCESORIOS	-	NOTA DE		
		EDAD	BONO	ADMON				DESCUENTO		
11/09/13	23/08/13	0126-QMU13	SENTRA CUSTOM 2.0 T/M	0.00	0.00	2010	-14,741.32	0.00	0.00	-243.23
	-243.23	29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-243.23
11/09/13	23/08/13	0126-QMU13	SENTRA CUSTOM 2.0 T/M	0.00	0.00	2010	15,141.32	0.00	0.00	249.83
	249.83	29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	249.83
11/09/13	15/08/13	0127-QMU13	CORSA 4 PTAS.	0.00	0.00	2006	-5,000.76	0.00	0.00	-82.51
	-82.51	28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-82.51
11/09/13	15/08/13	0127-QMU13	CORSA 4 PTAS.	0.00	0.00	2006	5,400.76	0.00	0.00	89.11
	89.11	28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	89.11
11/09/13	29/08/13	0130-QMU13	MATIZ PAQ. A	0.00	0.00	2011	-16,379.31	0.00	0.00	-270.26
	-270.26	27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-270.26
11/09/13	29/08/13	0130-QMU13	MATIZ PAQ. A	0.00	0.00	2011	16,757.80	0.00	0.00	276.50
	276.50	27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	276.50
11/09/13	06/09/13	0134-QMU13	WRANGLER UNLIMITED SAHARA 4X4 AUT.	0.00	0.00	2009	-39,288.17	0.00	0.00	-648.25
	-648.25	22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-648.25
11/09/13	06/09/13	0134-QMU13	WRANGLER UNLIMITED SAHARA 4X4 AUT.	0.00	0.00	2009	39,688.17	0.00	0.00	654.85
	654.85	22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	654.85
17/09/13	10/09/13	0128-QMU13	ENCLAVE CXL AWD	0.00	0.00	2010	42,533.15	0.00	0.00	701.80
	701.80	34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	701.80
20/09/13	20/09/13	0152-QMU13	AVEO 4 PTS BASICO	0.00	0.00	2010	9,051.72	0.00	0.00	149.35
	149.35	2	0.00	0.00	0.00	0.00	0.00	0.00	0.00	149.35
23/09/13	23/09/13	0136-QMU13	TSURU GSII T/A A/A	0.00	0.00	2008	17,766.63	0.00	0.00	293.15
	293.15	31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	293.15
24/09/13	29/08/13	0111-QMU13	CORSA 4 PTAS.	0.00	0.00	2008	8,332.32	0.00	0.00	137.48
	137.48	56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	137.48
24/09/13	11/09/13	0114-QMU13	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	2013	17,791.38	0.00	0.00	293.56
	293.56	53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	293.56
24/09/13	23/09/13	0133-QMU13	TIGUAN NATIVE	0.00	0.00	2010	3,755.16	0.00	0.00	61.96
	61.96	35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61.96
24/09/13	23/09/13	0136-QMU13	TSURU GSII T/A A/A	0.00	0.00	2008	-17,766.63	0.00	0.00	-293.15
	-293.15	32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-293.15
24/09/13	23/09/13	0136-QMU13	TSURU GSII T/A A/A	0.00	0.00	2008	18,162.63	0.00	0.00	299.68
	299.68	32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	299.68
24/09/13	30/08/13	0137-QMU13	SIERRA PAQ. C	0.00	0.00	2009	35,331.57	0.00	0.00	582.97
	582.97	32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	582.97
24/09/13	23/09/13	0145-QMU13	CHEVY 4 PUERTAS	0.00	0.00	2010	12,874.85	0.00	0.00	212.44
	212.44	15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	212.44
24/09/13	20/09/13	0152-QMU13	AVEO 4 PTS BASICO	0.00	0.00	2010	-9,051.72	0.00	0.00	-149.35
	-149.35	6	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-149.35
24/09/13	20/09/13	0152-QMU13	AVEO 4 PTS BASICO	0.00	0.00	2010	10,398.96	0.00	0.00	171.58
	171.58	6	0.00	0.00	0.00	0.00	0.00	0.00	0.00	171.58

	5,555.37		0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,555.37

SUBSI GMAC SUBSIDIADO										
30/08/13	15/08/13	0089-QMU13	MATIZ PAQ B	0.00	51.40	0.00	0.00	0.00	0.00	447.09
	395.69	66	0.00	51.40	0.00	0.00	0.00	0.00	0.00	447.09
09/09/13	12/08/13	0110-QMU13	SPARK PAQ. C	0.00	-68.56	0.00	0.00	0.00	0.00	-141.86
	-73.30	41	0.00	-68.56	0.00	0.00	0.00	0.00	0.00	-141.86
09/09/13	12/08/13	0110-QMU13	SPARK PAQ. C	0.00	68.56	0.00	0.00	0.00	0.00	148.71
	80.15	41	0.00	68.56	0.00	0.00	0.00	0.00	0.00	148.71

	402.54		0.00	51.40	0.00	0.00	0.00	0.00	0.00	453.94

	7,444.36		0.00	51.40	0.00	0.00	174.57	0.00	0.00	7,670.33

	Objetivo	Real	Bono	Comision					
Pruebas de Manejo	24	25	1,000.00	1,000.00					
Bebacks	24	25	1,000.00	1,000.00					
Entregas	17	18	3,000.00	3,000.00					
Margen de utilidad	9.00	11.08	4,000.00	4,000.00					
Porcentaje de Cierre 1	17.50	16.67	1,000.00	0.00					
Porcentaje de Cierre 2	20.00	16.67	500.00	0.00					
Share Financiera 1	30.00	5.56	2,500.00	0.00					
Share Financiera 2	35.00	5.56	500.00	0.00					
Objetivo Dias Venta Seminuevos	60	5,468,738.55	2,000.00	2,000.00					
Objetivo Dias Venta Seminuevos	45	4,101,553.91	2,000.00	0.00					
Descuento por 1 Unidad con mas de 75 dias	0	5	1,000.00	-1,000.00					
Descuento por 2 Unidades con mas de 75 dias	0	5	1,000.00	-1,000.00					
Objetivo por Venta de Unidades	17	17	3,000.00	3,000.00					
Objetivo por Toma de Unidades Seminuevas	6	6	4,000.00	4,000.00					
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			6,000.00	0.00					
Objetivo Venta de Garantia Extendida	0.00	0.00	0.00	0.00					
Objetivo de Entregas Trimestral	44	42	4,000.00	0.00					
TOTAL DE COMISIONES				23,670.33					

Semanas	03/09/13	10/09/13	17/09/13	24/09/13	24/09/13	Total de Semanas			
	8,128.17	1,595.81	0.00	13,946.35	0.00	23,670.33			