

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR  
 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE	PARA	CALCULO	TOTAL
SIN BONOS	COMISION	- BONO POR	EDAD -	-	GASTOS	SEGURO	GARANTIA	ACCESORIOS	-	NOTA DE		
		EDAD	BONO	ADMN			EXTENDIDA			DESCUENTO		
Total de Unidades Entregadas 37												
BAN BANCOS												
10/09/13	04/09/13	2171-QMN13	AVEO PAQUETE J					2013	8,899.36			
	44.50	74	0.00	0.00		0.00	0.00		0.00	0.00		44.50
10/09/13	02/09/13	2296-QMN13	TRAX PAQUETE A					2013	14,413.22			
	72.07	55	0.00	0.00		0.00	0.00		0.00	0.00		72.07
17/09/13	11/09/13	0153-QMN14	AVEO PAQUETE M					2014	10,068.76			
	50.34	19	0.00	0.00		0.00	0.00		0.00	0.00		50.34
17/09/13	04/09/13	2171-QMN13	AVEO PAQUETE J					2013	-8,899.36			
	-44.50	81	0.00	0.00		0.00	0.00		0.00	0.00		-44.50
17/09/13	04/09/13	2171-QMN13	AVEO PAQUETE J					2013	9,589.36			
	47.95	81	0.00	0.00		0.00	0.00		0.00	0.00		47.95
17/09/13	02/09/13	2296-QMN13	TRAX PAQUETE A					2013	-14,413.22			
	-72.07	62	0.00	0.00		0.00	0.00		0.00	0.00		-72.07
17/09/13	02/09/13	2296-QMN13	TRAX PAQUETE A					2013	15,103.22			
	75.52	62	0.00	0.00		0.00	0.00		0.00	0.00		75.52
17/09/13	05/09/13	2516-QMN13	CRUZE PAQUETE F					2013	16,459.55			
	82.30	12	0.00	0.00		0.00	0.00		0.00	0.00		82.30
	256.11		0.00	0.00		0.00	0.00		0.00	0.00		256.11
CONTA CONTADO												
31/08/13	28/08/13	0076-QMN14	AVEO PAQUETE M					2014	12,913.24			
	38.74	4	0.00	0.00		0.00	0.00		0.00	0.00		38.74
31/08/13	14/08/13	0125-QMN14	SONIC PAQ F					2014	-16,959.45			
	-50.88	17	0.00	0.00		0.00	0.00		0.00	0.00		-50.88
31/08/13	14/08/13	0125-QMN14	SONIC PAQ F					2014	17,649.45			
	52.95	17	0.00	0.00		0.00	0.00		0.00	0.00		52.95
03/09/13	02/09/13	0078-QMN14	AVEO PAQUETE M					2014	9,896.00			
	29.69	33	0.00	0.00		0.00	0.00		0.00	0.00		29.69
03/09/13	23/08/13	2137-QMN13	MATIZ PAQ A					2013	2,459.51			
	7.38	75	0.00	0.00		0.00	0.00		0.00	0.00		7.38
03/09/13	31/08/13	2253-QMN13	SPARK PAQ A					2013	321.52			
	0.96	56	0.00	0.00		0.00	0.00		0.00	0.00		0.96
10/09/13	29/08/13	0080-QMN14	AVEO PAQUETE M					2014	8,856.86			
	26.57	40	0.00	0.00		0.00	0.00		0.00	0.00		26.57
10/09/13	08/06/12	1574-QMN12	AVEO NUEVA LINEA PAQUETE C					2012	-14,377.35			
	-43.13	459	-431.32	0.00		0.00	0.00		0.00	0.00		-474.45
10/09/13	08/06/12	1574-QMN12	AVEO NUEVA LINEA PAQUETE C					2012	14,377.35			
	43.13	459	431.32	0.00		0.00	0.00		0.00	0.00		474.45
10/09/13	06/09/13	1735-QMN13	PICKUP CHEYENNE CREW CAB 4X4 PAQUETE C					2013	14,105.98			
	42.32	157	141.06	0.00		0.00	0.00		0.00	0.00		183.38
10/09/13	28/05/13	1809-QMN13	AVEO PAQUETE B					2013	12,942.20			
	38.83	144	129.42	0.00		0.00	0.00		0.00	0.00		168.25
10/09/13	31/08/13	2253-QMN13	SPARK PAQ A					2013	-321.52			
	-0.96	63	0.00	0.00		0.00	0.00		0.00	0.00		-0.96
10/09/13	31/08/13	2253-QMN13	SPARK PAQ A					2013	9,243.52			
	27.73	63	0.00	0.00		0.00	0.00		0.00	0.00		27.73
10/09/13	04/09/13	2468-QMN13	TRAX PAQUETE A					2013	16,968.29			
	50.90	12	0.00	0.00		0.00	0.00		0.00	0.00		50.90
10/09/13	05/09/13	2494-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G					2013	0.00			
	0.00	5	0.00	0.00		0.00	0.00		0.00	0.00		0.00
10/09/13	07/09/13	2502-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G					2013	0.00			
	0.00	11	0.00	0.00		0.00	0.00		0.00	0.00		0.00
17/09/13	14/08/13	0039-QMN14	AVEO PAQUETE J					2014	-11,964.96			
	-35.89	59	0.00	0.00		0.00	0.00		0.00	0.00		-35.89
17/09/13	14/08/13	0039-QMN14	AVEO PAQUETE J					2014	12,264.96			
	36.79	59	0.00	0.00		0.00	0.00		0.00	0.00		36.79
17/09/13	09/09/13	0049-QMN14	AVEO NUEVA LINEA PAQUETE C					2014	12,476.90			
	37.43	59	0.00	0.00		0.00	0.00		0.00	0.00		37.43
17/09/13	03/09/13	0165-QMN14	AVEO NUEVA LINEA PAQUETE C					2014	11,873.79			
	35.62	17	0.00	0.00		0.00	0.00		0.00	0.00		35.62
17/09/13	06/09/13	1735-QMN13	PICKUP CHEYENNE CREW CAB 4X4 PAQUETE C					2013	-14,105.98			
	-42.32	164	-141.06	0.00		0.00	0.00		0.00	0.00		-183.38
17/09/13	06/09/13	1735-QMN13	PICKUP CHEYENNE CREW CAB 4X4 PAQUETE C					2013	38,527.98			
	115.58	164	385.28	0.00		0.00	0.00		0.00	0.00		500.86
17/09/13	25/07/13	2205-QMN13	AVEO PAQUETE B					2013	-10,235.27			
	-30.71	54	0.00	0.00		0.00	0.00		0.00	0.00		-30.71
17/09/13	25/07/13	2205-QMN13	AVEO PAQUETE B					2013	10,925.27			
	32.78	54	0.00	0.00		0.00	0.00		0.00	0.00		32.78
17/09/13	05/09/13	2494-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G					2013	0.00			
	0.00	12	0.00	0.00		0.00	0.00		0.00	0.00		0.00

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ENTREGA	FACTURA COMISION SIN BONOS	INVENTARIO - BONO POR EDAD	MODELO EDAD - - BONO	- GASTOS ADMON	COMISIONES SEGURO	POR F&I GARANTIA EXTENDIDA	AÑO	BASE PARA CALCULO	NOTA DE DESCUENTO	TOTAL					
17/09/13	05/09/13 15.57	2494-QMN13 12	PICKUP SILVERADO 0.00	0.00	1500 CAB. REG.	PAQ. G 0.00	2013	5,189.86 0.00	0.00	15.57					
17/09/13	07/09/13 0.00	2502-QMN13 18	PICKUP SILVERADO 0.00	0.00	1500 CAB. REG.	PAQ. G 0.00	2013	0.00 0.00	0.00	0.00					
17/09/13	07/09/13 15.15	2502-QMN13 18	PICKUP SILVERADO 0.00	0.00	1500 CAB. REG.	PAQ. G 0.00	2013	5,049.86 0.00	0.00	15.15					
24/09/13	17/09/13 32.00	0046-QMN14 66	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	10,666.34 0.00	0.00	32.00					
24/09/13	24/09/13 132.50	0235-QMN14 1	SUBURBAN PAQ C 0.00	0.00	0.00	0.00	2014	44,166.68 0.00	0.00	132.50					
24/09/13	23/09/13 31.19	2484-QMN13 1	SPARK PAQ. C 0.00	0.00	0.00	0.00	2013	10,397.65 0.00	0.00	31.19					
24/09/13	18/09/13 54.26	2548-QMN13 6	PICKUP SILVERADO 0.00	0.00	3500 PAQ. A 0.00	0.00	2013	18,085.56 0.00	0.00	54.26					
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694.18										514.70	0.00	0.00	0.00	0.00	1,208.88
CREDI CREDITO															
10/09/13	29/08/13 95.40	2399-QMN13 12	MALIBU NUEVO PAQUETE G 0.00	0.00	0.00	0.00	2013	31,799.48 0.00	0.00	95.40					
10/09/13	29/08/13 -95.40	2399-QMN13 12	MALIBU NUEVO PAQUETE G 0.00	0.00	0.00	0.00	2013	-31,799.48 0.00	0.00	-95.40					
10/09/13	29/08/13 69.54	2399-QMN13 12	MALIBU NUEVO PAQUETE G 0.00	0.00	0.00	0.00	2013	23,178.79 0.00	0.00	69.54					
24/09/13	24/09/13 92.80	0102-QMN14 13	CAPTIVA PAQ D 0.00	0.00	0.00	0.00	2014	30,934.67 0.00	0.00	92.80					
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162.34										0.00	0.00	0.00	0.00	162.34	
SUBSI GMAC SUBSIDIADO															
31/08/13	28/08/13 168.31	0013-QMN14 4	AVEO PAQUETE B 0.00	73.24	0.00	139.70	2014	13,252.55 0.00	0.00	381.25					
31/08/13	26/08/13 292.94	2366-QMN13 32	TRAX PAQUETE C 0.00	48.11	0.00	0.00	2013	23,066.24 0.00	0.00	341.05					
31/08/13	26/08/13 188.25	2423-QMN13 10	TRAX PAQUETE A 0.00	66.37	0.00	0.00	2013	14,822.84 0.00	0.00	254.62					
31/08/13	22/08/13 155.54	2426-QMN13 9	SPARK PAQ B 0.00	50.63	0.00	82.55	2013	12,246.95 0.00	0.00	288.72					
03/09/13	28/08/13 177.07	0127-QMN14 19	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	13,942.55 27.37	0.00	204.44					
04/09/13	28/08/13 -177.07	0127-QMN14 20	AVEO PAQUETE B 0.00	0.00	0.00	0.00	2014	-13,942.55 -27.37	0.00	-204.44					
04/09/13	28/08/13 177.07	0127-QMN14 20	AVEO PAQUETE B 0.00	61.26	0.00	198.12	2014	13,942.55 27.37	0.00	463.82					
10/09/13	31/08/13 185.67	0047-QMN14 52	AVEO PAQUETE J 0.00	61.82	0.00	0.00	2014	14,619.89 0.00	0.00	247.49					
10/09/13	31/08/13 89.05	1628-QMN13 178	CAPTIVA PAQ A 70.12	33.64	0.00	0.00	2013	7,011.59 0.00	0.00	192.81					
10/09/13	31/05/13 182.54	2001-QMN13 102	TRAX PAQUETE A 0.00	0.00	0.00	0.00	2013	14,373.22 0.00	0.00	182.54					
10/09/13	03/09/13 89.91	2245-QMN13 66	SPARK PAQ A 0.00	37.96	0.00	91.44	2013	7,079.34 0.00	0.00	219.31					
10/09/13	29/08/13 106.59	2392-QMN13 12	CRUZE PAQUETE M 0.00	93.95	0.00	124.46	2013	8,392.67 0.00	0.00	325.00					
10/09/13	03/09/13 98.50	2474-QMN13 12	SPARK PAQ B 0.00	52.06	0.00	71.12	2013	7,756.11 0.00	0.00	221.68					
17/09/13	11/09/13 184.35	0184-QMN14 7	SONIC PAQ F 0.00	95.92	0.00	139.70	2014	14,515.82 0.00	0.00	419.97					
17/09/13	11/09/13 139.30	0194-QMN14 6	AVEO NUEVA LINEA PAQUETE C 0.00	74.31	0.00	0.00	2014	10,968.31 0.00	0.00	213.61					
17/09/13	11/09/13 59.20	1619-QMN13 186	SPARK PAQ. C 93.23	58.88	0.00	88.90	2013	4,661.54 0.00	0.00	300.21					
17/09/13	03/09/13 -89.91	2245-QMN13 73	SPARK PAQ A 0.00	-37.96	0.00	-91.44	2013	-7,079.34 0.00	0.00	-219.31					
17/09/13	03/09/13 98.67	2245-QMN13 73	SPARK PAQ A 0.00	37.96	0.00	91.44	2013	7,769.34 0.00	0.00	228.07					
17/09/13	29/08/13 -106.59	2392-QMN13 19	CRUZE PAQUETE M 0.00	-93.95	0.00	-124.46	2013	-8,392.67 0.00	0.00	-325.00					
17/09/13	29/08/13 115.35	2392-QMN13 19	CRUZE PAQUETE M 0.00	93.95	0.00	124.46	2013	9,082.67 0.00	0.00	333.76					
24/09/13	10/09/13 144.98	0159-QMN14 26	SPARK PAQ A 0.00	35.96	0.00	0.00	2014	11,415.90 0.00	0.00	180.94					
24/09/13	11/09/13 -184.35	0184-QMN14 14	SONIC PAQ F 0.00	-95.92	0.00	-139.70	2014	-14,515.82 0.00	0.00	-419.97					

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 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE	PARA CALCULO	
SIN BONOS	COMISION	- BONO POR	EDAD -	-	GASTOS	SEGURO	GARANTIA	ACCESORIOS	-	NOTA DE	TOTAL
		EDAD	BONO	ADMN			EXTENDIDA			DESCUENTO	
24/09/13	11/09/13	0184-QMN14	SONIC PAQ F					2014	14,615.82		
	185.62	14	0.00	95.92	0.00	139.70	0.00	0.00	0.00	421.24	
	2,280.99		163.35	844.11	0.00	935.99	27.37	0.00	4,251.81		
	3,393.62		678.05	844.11	0.00	935.99	27.37	0.00	5,879.14		

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	69	1,000.00	0.00
Bebacks	90	43	1,000.00	0.00
Entregas	45	37	2,500.00	0.00
Margen de utilidad	7.50	6.77	4,000.00	0.00
Porcentaje de Cierre 1	17.50	19.07	750.00	750.00
Porcentaje de Cierre 2	20.00	19.07	250.00	0.00
Share Financiera 1	50.00	40.54	1,000.00	0.00
Share Financiera 2	55.00	40.54	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	6	5	4,000.00	0.00
CAPTIVA	3	2	4,000.00	0.00
MALIBU	1	1	2,000.00	2,000.00
CRUZE	4	2	3,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	1	6,000.00	6,000.00
SILVERADO 3500	1	1	3,000.00	3,000.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	2	0	6,000.00	0.00
PICK UP CREW CAB	1	1	6,000.00	6,000.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	1	2	3,000.00	3,000.00
Objetivo por Venta de Unidades	46	46	4,000.00	4,000.00
Objetivo por Toma de Unidades Seminuevas	6	4	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	120,000.00	73,700.00	3,000.00	0.00
Objetivo de Entregas Trimestral	137	144	4,000.00	4,000.00
				34,629.14

Semanas	03/09/13	10/09/13	17/09/13	24/09/13	24/09/13	Total de Semanas
	10,231.14	4,937.68	6,209.51	14,705.03	0.00	36,083.36