

REPORTE DE COMISIONES PARA EL COACH: DINO GAYTAN SUAREZ
 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	-	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	-	NOTA DE DESCUENTO	
Total de Unidades Entregadas 11											
BAN BANCOS											
29/08/13	27/08/13	0099-QMU13	MAZDA 3					2010	25,871.26		
	413.94	40	0.00	0.00		0.00	0.00		174.57	0.00	588.51
29/08/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	34,482.76		
	551.72	13	0.00	0.00		0.00	0.00		0.00	0.00	551.72
09/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	-34,482.76		
	-551.72	24	0.00	0.00		0.00	0.00		0.00	0.00	-551.72
09/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	35,624.00		
	569.98	24	0.00	0.00		0.00	0.00		0.00	0.00	569.98
11/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	-35,624.00		
	-569.98	26	0.00	0.00		0.00	0.00		0.00	0.00	-569.98
11/09/13	28/08/13	0131-QMU13	CRUZE LT 4 PTS.					2010	36,024.00		
	576.38	26	0.00	0.00		0.00	0.00		0.00	0.00	576.38
17/09/13	09/08/13	0102-QMU13	AVEO PAQUETE E					2011	28,192.07		
	451.07	55	0.00	0.00		0.00	0.00		0.00	0.00	451.07
	1,441.39		0.00	0.00		0.00	0.00		174.57	0.00	1,615.96
CONTA CONTADO											
28/08/13	23/08/13	0079-QMU13	PLATINA 4 PUERTAS K T/M					2002	-7,380.58		
	-118.09	85	0.00	0.00		0.00	0.00		0.00	0.00	-118.09
29/08/13	23/08/13	0079-QMU13	PLATINA 4 PUERTAS K T/M					2002	16,734.94		
	267.76	86	0.00	0.00		0.00	0.00		0.00	0.00	267.76
29/08/13	29/08/13	0130-QMU13	MATIZ PAQ. A					2011	16,379.31		
	262.07	14	0.00	0.00		0.00	0.00		0.00	0.00	262.07
31/08/13	31/08/13	0124-QMU13	CHEYENNE CREW CAB 4X2					2010	36,514.90		
	584.24	18	0.00	0.00		0.00	0.00		0.00	0.00	584.24
03/09/13	03/09/13	0120-QMU13	ATTITUDE GL 4P MAN. 1					2009	14,606.27		
	233.70	26	0.00	0.00		0.00	0.00		0.00	0.00	233.70
05/09/13	03/09/13	0105-QMU13	GRAND VITARA GLS/TA					2007	26,227.95		
	419.65	38	0.00	0.00		0.00	0.00		0.00	0.00	419.65
09/09/13	05/08/13	0103-QMU13	MINI COOPER S HOT CHILI AU					2006	-25,484.00		
	-407.74	44	0.00	0.00		0.00	0.00		0.00	0.00	-407.74
09/09/13	05/08/13	0103-QMU13	MINI COOPER S HOT CHILI AU					2006	25,682.00		
	410.91	44	0.00	0.00		0.00	0.00		0.00	0.00	410.91
09/09/13	15/08/13	0129-QMU13	JETTA MK VI SPORT					2011	-11,206.90		
	-179.31	25	0.00	0.00		0.00	0.00		0.00	0.00	-179.31
09/09/13	15/08/13	0129-QMU13	JETTA MK VI SPORT					2011	11,306.90		
	180.91	25	0.00	0.00		0.00	0.00		0.00	0.00	180.91
09/09/13	06/09/13	0134-QMU13	WRANGLER UNLIMITED SAHARA 4X4 AUT.					2009	39,288.17		
	628.61	20	0.00	0.00		0.00	0.00		0.00	0.00	628.61
10/09/13	07/09/13	0143-QMU13	AVEO PAQUETE B					2013	39,034.53		
	624.55	4	0.00	0.00		0.00	0.00		0.00	0.00	624.55
11/09/13	30/07/13	0034-QMU13	BORA SPORT					2008	-23,100.73		
	-369.61	181	0.00	0.00		0.00	0.00		0.00	0.00	-369.61
11/09/13	30/07/13	0034-QMU13	BORA SPORT					2008	23,200.73		
	371.21	181	0.00	0.00		0.00	0.00		0.00	0.00	371.21
11/09/13	01/08/13	0082-QMU13	SONIC PAQ A					2012	-10,429.09		
	-166.87	92	0.00	0.00		0.00	0.00		0.00	0.00	-166.87
11/09/13	01/08/13	0082-QMU13	SONIC PAQ A					2012	10,579.09		
	169.27	92	0.00	0.00		0.00	0.00		0.00	0.00	169.27
11/09/13	16/08/13	0088-QMU13	AVANTGARDE					2011	-46,906.71		
	-750.51	78	0.00	0.00		0.00	0.00		0.00	0.00	-750.51
11/09/13	16/08/13	0088-QMU13	AVANTGARDE					2011	47,306.71		
	756.91	78	0.00	0.00		0.00	0.00		0.00	0.00	756.91
11/09/13	16/07/13	0095-QMU13	AUDI Q7					2009	-71,830.42		
	-1,149.29	62	0.00	0.00		0.00	0.00		0.00	0.00	-1,149.29
11/09/13	16/07/13	0095-QMU13	AUDI Q7					2009	71,930.42		
	1,150.89	62	0.00	0.00		0.00	0.00		0.00	0.00	1,150.89

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COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		
11/09/13	05/08/13	0103-QMU13	MINI COOPER S	HOT CHILI AU	0.00	0.00	0.00	2006	-25,682.00	-410.91
-410.91	46		0.00	0.00	0.00		0.00	0.00		
11/09/13	05/08/13	0103-QMU13	MINI COOPER S	HOT CHILI AU	0.00	0.00	0.00	2006	28,026.96	448.43
448.43	46		0.00	0.00	0.00		0.00	0.00		
11/09/13	31/07/13	0109-QMU13	AVEO PAQ. C		0.00	0.00	0.00	2011	-17,591.38	-281.46
-281.46	42		0.00	0.00	0.00		0.00	0.00		
11/09/13	31/07/13	0109-QMU13	AVEO PAQ. C		0.00	0.00	0.00	2011	18,325.14	293.20
293.20	42		0.00	0.00	0.00		0.00	0.00		
11/09/13	03/09/13	0120-QMU13	ATTITUDE GL	4P MAN. 1	0.00	0.00	0.00	2009	-14,606.27	-233.70
-233.70	34		0.00	0.00	0.00		0.00	0.00		
11/09/13	03/09/13	0120-QMU13	ATTITUDE GL	4P MAN. 1	0.00	0.00	0.00	2009	15,006.27	240.10
240.10	34		0.00	0.00	0.00		0.00	0.00		
11/09/13	23/08/13	0126-QMU13	SENTRA CUSTOM	2.0 T/M	0.00	0.00	0.00	2010	-14,741.32	-235.86
-235.86	29		0.00	0.00	0.00		0.00	0.00		
11/09/13	23/08/13	0126-QMU13	SENTRA CUSTOM	2.0 T/M	0.00	0.00	0.00	2010	15,141.32	242.26
242.26	29		0.00	0.00	0.00		0.00	0.00		
11/09/13	15/08/13	0127-QMU13	CORSA 4 PTAS.		0.00	0.00	0.00	2006	-5,000.76	-80.01
-80.01	28		0.00	0.00	0.00		0.00	0.00		
11/09/13	15/08/13	0127-QMU13	CORSA 4 PTAS.		0.00	0.00	0.00	2006	5,400.76	86.41
86.41	28		0.00	0.00	0.00		0.00	0.00		
11/09/13	29/08/13	0130-QMU13	MATIZ PAQ. A		0.00	0.00	0.00	2011	-16,379.31	-262.07
-262.07	27		0.00	0.00	0.00		0.00	0.00		
11/09/13	29/08/13	0130-QMU13	MATIZ PAQ. A		0.00	0.00	0.00	2011	16,757.80	268.12
268.12	27		0.00	0.00	0.00		0.00	0.00		
11/09/13	06/09/13	0134-QMU13	WRANGLER UNLIMITED	SAHARA 4X4 AUT.	0.00	0.00	0.00	2009	-39,288.17	-628.61
-628.61	22		0.00	0.00	0.00		0.00	0.00		
11/09/13	06/09/13	0134-QMU13	WRANGLER UNLIMITED	SAHARA 4X4 AUT.	0.00	0.00	0.00	2009	39,688.17	635.01
635.01	22		0.00	0.00	0.00		0.00	0.00		
17/09/13	10/09/13	0128-QMU13	ENCLAVE CXL	AWD	0.00	0.00	0.00	2010	42,533.15	680.53
680.53	34		0.00	0.00	0.00		0.00	0.00		
3,680.70			0.00	0.00	0.00		0.00	0.00	3,680.70	

SUBSI GMAC SUBSIDIADO

30/08/13	15/08/13	0089-QMU13	MATIZ PAQ B		51.40	0.00	0.00	2012	17,204.12	429.89
378.49	66		0.00				0.00	0.00		
09/09/13	12/08/13	0110-QMU13	SPARK PAQ. C		-68.56	0.00	0.00	2012	-3,186.76	-138.67
-70.11	41		0.00				0.00	0.00		
09/09/13	12/08/13	0110-QMU13	SPARK PAQ. C		68.56	0.00	0.00	2012	3,484.76	145.22
76.66	41		0.00				0.00	0.00		
385.04			0.00	51.40	0.00	0.00	0.00	0.00	436.44	

5,507.13			0.00	51.40	0.00	0.00	0.00	174.57	0.00	5,733.10
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	Objetivo	Real	Bono	Comision
Pruebas de Manejo	24	20	1,000.00	0.00
Bebacks	24	16	1,000.00	0.00
Entregas	17	11	3,000.00	0.00
Margen de utilidad	9.00	12.85	4,000.00	4,000.00
Porcentaje de Cierre 1	17.50	15.07	1,000.00	0.00
Porcentaje de Cierre 2	20.00	15.07	500.00	0.00
Share Financiera 1	30.00	9.09	2,500.00	0.00
Share Financiera 2	35.00	9.09	500.00	0.00
Objetivo Dias Venta Seminuevos 60	4,865,857.91	5,767,765.51	2,000.00	0.00
Objetivo Dias Venta Seminuevos 45	3,649,393.43	5,767,765.51	2,000.00	0.00
Descuento por 1 Unidad con mas de 75 dias	0	4	1,000.00	Descuento -1,000.00
Descuento por 2 Unidades con mas de 75 dias	0	4	1,000.00	Descuento -1,000.00
Objetivo por Venta de Unidades	17	13	3,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	5	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			6,000.00	0.00
Objetivo Venta de Garantia Extendida	0.00	0.00	0.00	0.00
Objetivo de Entregas Trimestral	44	35	4,000.00	0.00
TOTAL DE COMISIONES				7,733.10

Semanas	03/09/13	10/09/13	17/09/13	24/09/13	24/09/13	Total de Semanas
	8,128.17	1,595.81	0.00	0.00	0.00	9,723.98