

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES
 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	-	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		

Total de Unidades Entregadas 22										
BAN BANCOS										
31/08/13	31/05/13	1935-QMN13	AVEO PAQUETE M				2013	14,655.13		
73.28	92	0.00	0.00		0.00	0.00	0.00	0.00		73.28
17/09/13	10/09/13	2255-QMN13	SPARK PAQ A				2013	16,001.34		
80.01	70	0.00	0.00		0.00	0.00	0.00	0.00		80.01

153.29 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 153.29										
CONTA CONTADO										
31/08/13	22/08/13	0083-QMN14	AVEO NUEVA LINEA PAQUETE C				2014	11,614.83		
32.52	9	0.00	0.00		0.00	0.00	0.00	0.00		32.52
03/09/13	15/08/13	2412-QMN13	CRUZE PAQUETE M				2013	4,944.40		
13.84	29	0.00	0.00		0.00	0.00	0.00	0.00		13.84
10/09/13	06/09/13	2475-QMN13	SPARK PAQ B				2013	0.00		
0.00	12	0.00	0.00		0.00	0.00	0.00	0.00		0.00
17/09/13	31/08/13	1767-QMN13	TAHOE PAQ C				2013	50,328.49		
140.92	159	503.28	0.00		0.00	0.00	0.00	0.00		644.20
17/09/13	13/05/13	1846-QMN13	SPARK PAQ B				2013	9,390.08		
26.29	144	93.90	0.00		0.00	0.00	0.00	0.00		120.19
17/09/13	06/09/13	2475-QMN13	SPARK PAQ B				2013	0.00		
0.00	19	0.00	0.00		0.00	0.00	0.00	0.00		0.00
17/09/13	06/09/13	2475-QMN13	SPARK PAQ B				2013	8,682.27		
24.31	19	0.00	0.00		0.00	0.00	0.00	0.00		24.31
17/09/13	09/09/13	2520-QMN13	TRAX PAQUETE A				2013	13,982.08		
39.15	8	0.00	0.00		0.00	0.00	0.00	0.00		39.15
17/09/13	10/09/13	2524-QMN13	TRAX PAQUETE A				2013	14,111.39		
39.51	8	0.00	0.00		0.00	0.00	0.00	0.00		39.51

316.54 597.18 0.00 0.00 0.00 0.00 0.00 0.00 0.00 913.72										
SUBSI GMAC SUBSIDIADO										
31/08/13	16/08/13	0026-QMN14	AVEO PAQUETE M				2014	-6,928.22		
-69.28	42	0.00	-41.32		0.00	0.00	0.00	0.00		-110.60
31/08/13	16/08/13	0026-QMN14	AVEO PAQUETE M				2014	7,618.22		
76.18	42	0.00	41.32		0.00	0.00	0.00	0.00		117.50
31/08/13	28/06/13	1457-QMN13	SUBURBAN PAQ B				2013	-67,435.88		
-674.36	184	-1,348.72	-128.10		0.00	0.00	0.00	0.00		-2,151.18
31/08/13	31/08/13	1457-QMN13	SUBURBAN PAQ B				2013	146,999.91		
1,470.00	184	2,940.00	0.00		0.00	0.00	0.00	0.00		4,410.00
31/08/13	22/06/13	1784-QMN13	AVEO PAQUETE M				2013	-7,042.07		
-70.42	138	-70.42	-43.01		0.00	-62.00	0.00	0.00		-245.85
31/08/13	22/06/13	1784-QMN13	AVEO PAQUETE M				2013	9,242.07		
92.42	138	92.42	43.01		0.00	62.00	0.00	0.00		289.85
31/08/13	20/08/13	1894-QMN13	CRUZE PAQUETE A				2013	4,352.54		
43.53	119	0.00	58.63		0.00	0.00	0.00	0.00		102.16
31/08/13	26/08/13	2152-QMN13	TRAX PAQUETE C				2013	17,763.74		
177.64	67	0.00	89.55		0.00	0.00	0.00	0.00		267.19
31/08/13	22/08/13	2418-QMN13	PICKUP COLORADO DOB CABINA 4X2				2013	9,788.85		
97.89	21	0.00	101.64		0.00	0.00	0.00	0.00		199.53
03/09/13	22/08/13	0094-QMN14	SONIC PAQUETE D				2014	14,453.19		
144.53	13	0.00	66.41		0.00	134.70	0.00	0.00		345.64
07/09/13	31/08/13	1457-QMN13	SUBURBAN PAQ B				2013	-146,999.91		
-1,470.00	191	-2,940.00	0.00		0.00	0.00	0.00	0.00		-4,410.00
07/09/13	31/08/13	1457-QMN13	SUBURBAN PAQ B				2013	67,435.88		
674.36	191	1,348.72	0.00		0.00	0.00	0.00	0.00		2,023.08
10/09/13	29/08/13	0116-QMN14	AVEO PAQUETE M				2014	11,873.24		
118.73	33	0.00	45.74		0.00	160.00	0.00	0.00		324.47
10/09/13	30/08/13	2375-QMN13	TRAX PAQUETE A				2013	18,723.46		
187.23	41	0.00	69.90		0.00	200.00	0.00	0.00		457.13

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COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO			
10/09/13	29/08/13	2391-QMN13	CRUZE PAQUETE A	0.00	31.72	0.00	0.00	2013	1,840.57	50.13
17/09/13	09/09/13	0100-QMN14	AVEO PAQUETE M	0.00	55.96	0.00	175.00	2014	11,787.03	348.83
17/09/13	09/09/13	0122-QMN14	AVEO PAQUETE B	0.00	53.22	0.00	120.00	2014	5,969.42	232.91
17/09/13	10/09/13	0128-QMN14	AVEO PAQUETE M	0.00	48.31	0.00	110.00	2014	11,873.24	277.04
17/09/13	10/09/13	0171-QMN14	SONIC PAQUETE D	0.00	61.12	0.00	165.00	2014	16,011.17	386.23
17/09/13	21/08/13	1402-QMN13	MALIBU 4 PTAS PAQ C LT	-328.20	-46.64	0.00	0.00	2013	-16,410.10	-538.94
17/09/13	21/08/13	1402-QMN13	MALIBU 4 PTAS PAQ C LT	360.20	46.64	0.00	0.00	2013	18,010.10	586.94
17/09/13	29/08/13	2430-QMN13	SPARK PAQ. C	0.00	38.78	0.00	0.00	2013	13,416.65	172.95
17/09/13	04/09/13	2515-QMN13	CRUZE PAQUETE M	0.00	41.31	0.00	0.00	2013	13,533.64	176.65
1,558.77			54.00	634.19	0.00	1,064.70	0.00	0.00		3,311.66
2,028.60			651.18	634.19	0.00	1,064.70	0.00	0.00		4,378.67

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	47	1,000.00	0.00
Bebacks	90	25	1,000.00	0.00
Entregas	45	22	2,500.00	0.00
Margen de utilidad	7.50	6.97	5,000.00	0.00
Porcentaje de Cierre 1	17.50	16.06	750.00	0.00
Porcentaje de Cierre 2	20.00	16.06	250.00	0.00
Share Financiera 1	50.00	59.09	4,000.00	4,000.00
Share Financiera 2	55.00	59.09	4,000.00	4,000.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	6	4	4,000.00	0.00
CAPTIVA	3	0	4,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	4	4	3,000.00	3,000.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	1	6,000.00	6,000.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	2	0	6,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
COLORADO	1	1	3,000.00	3,000.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	1	0	3,000.00	0.00
Objetivo por Venta de Unidades	46	26	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	3	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			6,000.00	0.00
Objetivo Venta de Garantia Extendida	120,000.00	106,470.00	3,000.00	0.00
Objetivo de Entregas Trimestral	125	119	4,000.00	0.00

TOTAL DE COMISIONES 24,378.67

Semanas	03/09/13	10/09/13	17/09/13	24/09/13	24/09/13	Total de Semanas
	19,343.88	0.00	5,034.79	0.00	0.00	24,378.67