

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO	-	COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	EDAD - BONO	GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO		

Total de Unidades Entregadas 31										
BAN BANCOS										
10/09/13	04/09/13	2171-QMN13	AVEO PAQUETE J	0.00	0.00	0.00	2013	8,899.36	0.00	44.50
	44.50	74						0.00	0.00	
10/09/13	02/09/13	2296-QMN13	TRAX PAQUETE A	0.00	0.00	0.00	2013	14,413.22	0.00	72.07
	72.07	55						0.00	0.00	
17/09/13	11/09/13	0153-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	10,068.76	0.00	50.34
	50.34	19						0.00	0.00	
17/09/13	04/09/13	2171-QMN13	AVEO PAQUETE J	0.00	0.00	0.00	2013	-8,899.36	0.00	-44.50
	-44.50	81						0.00	0.00	
17/09/13	04/09/13	2171-QMN13	AVEO PAQUETE J	0.00	0.00	0.00	2013	9,589.36	0.00	47.95
	47.95	81						0.00	0.00	
17/09/13	02/09/13	2296-QMN13	TRAX PAQUETE A	0.00	0.00	0.00	2013	-14,413.22	0.00	-72.07
	-72.07	62						0.00	0.00	
17/09/13	02/09/13	2296-QMN13	TRAX PAQUETE A	0.00	0.00	0.00	2013	15,103.22	0.00	75.52
	75.52	62						0.00	0.00	
17/09/13	05/09/13	2516-QMN13	CRUZE PAQUETE F	0.00	0.00	0.00	2013	16,459.55	0.00	82.30
	82.30	12						0.00	0.00	

	256.11		0.00	0.00	0.00	0.00		0.00	0.00	256.11
CONTA CONTADO										
31/08/13	28/08/13	0076-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	12,913.24	0.00	45.20
	45.20	4						0.00	0.00	
31/08/13	14/08/13	0125-QMN14	SONIC PAQ F	0.00	0.00	0.00	2014	-16,959.45	0.00	-59.36
	-59.36	17						0.00	0.00	
31/08/13	14/08/13	0125-QMN14	SONIC PAQ F	0.00	0.00	0.00	2014	17,649.45	0.00	61.77
	61.77	17						0.00	0.00	
03/09/13	02/09/13	0078-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	9,896.00	0.00	34.64
	34.64	33						0.00	0.00	
03/09/13	23/08/13	2137-QMN13	MATIZ PAQ A	0.00	0.00	0.00	2013	2,459.51	0.00	8.61
	8.61	75						0.00	0.00	
03/09/13	31/08/13	2253-QMN13	SPARK PAQ A	0.00	0.00	0.00	2013	321.52	0.00	1.13
	1.13	56						0.00	0.00	
10/09/13	29/08/13	0080-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	8,856.86	0.00	31.00
	31.00	40						0.00	0.00	
10/09/13	08/06/12	1574-QMN12	AVEO NUEVA LINEA PAQUETE C	-431.32	0.00	0.00	2012	-14,377.35	0.00	-481.64
	-50.32	459						0.00	0.00	
10/09/13	08/06/12	1574-QMN12	AVEO NUEVA LINEA PAQUETE C	431.32	0.00	0.00	2012	14,377.35	0.00	481.64
	50.32	459						0.00	0.00	
10/09/13	06/09/13	1735-QMN13	PICKUP CHEYENNE CREW CAB 4X4 PAQUETE C	141.06	0.00	0.00	2013	14,105.98	0.00	190.43
	49.37	157						0.00	0.00	
10/09/13	28/05/13	1809-QMN13	AVEO PAQUETE B	129.42	0.00	0.00	2013	12,942.20	0.00	174.72
	45.30	144						0.00	0.00	
10/09/13	31/08/13	2253-QMN13	SPARK PAQ A	0.00	0.00	0.00	2013	-321.52	0.00	-1.13
	-1.13	63						0.00	0.00	
10/09/13	31/08/13	2253-QMN13	SPARK PAQ A	0.00	0.00	0.00	2013	9,243.52	0.00	32.35
	32.35	63						0.00	0.00	
10/09/13	04/09/13	2468-QMN13	TRAX PAQUETE A	0.00	0.00	0.00	2013	16,968.29	0.00	59.39
	59.39	12						0.00	0.00	
10/09/13	05/09/13	2494-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G	0.00	0.00	0.00	2013	0.00	0.00	0.00
	0.00	5						0.00	0.00	
10/09/13	07/09/13	2502-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G	0.00	0.00	0.00	2013	0.00	0.00	0.00
	0.00	11						0.00	0.00	
17/09/13	14/08/13	0039-QMN14	AVEO PAQUETE J	0.00	0.00	0.00	2014	-11,964.96	0.00	-41.88
	-41.88	59						0.00	0.00	
17/09/13	14/08/13	0039-QMN14	AVEO PAQUETE J	0.00	0.00	0.00	2014	12,264.96	0.00	42.93
	42.93	59						0.00	0.00	
17/09/13	09/09/13	0049-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	0.00	2014	12,476.90	0.00	43.67
	43.67	59						0.00	0.00	

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ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
	COMISION	- BONO POR	EDAD -		SEGURO	GARANTIA			NOTA DE	
	SIN BONOS	EDAD	BONO	GASTOS		EXTENDIDA	ACCESORIOS		DESCUENTO	
				ADMON						
17/09/13	03/09/13	0165-QMN14	AVEO NUEVA LINEA PAQUETE C				2014	11,873.79		
	41.56	17	0.00	0.00	0.00	0.00		0.00	0.00	41.56
17/09/13	06/09/13	1735-QMN13	PICKUP CHEYENNE CREW CAB 4X4 PAQUETE C				2013	-14,105.98		
	-49.37	164	-141.06	0.00	0.00	0.00		0.00	0.00	-190.43
17/09/13	06/09/13	1735-QMN13	PICKUP CHEYENNE CREW CAB 4X4 PAQUETE C				2013	38,527.98		
	134.85	164	385.28	0.00	0.00	0.00		0.00	0.00	520.13
17/09/13	25/07/13	2205-QMN13	AVEO PAQUETE B				2013	-10,235.27		
	-35.82	54	0.00	0.00	0.00	0.00		0.00	0.00	-35.82
17/09/13	25/07/13	2205-QMN13	AVEO PAQUETE B				2013	10,925.27		
	38.24	54	0.00	0.00	0.00	0.00		0.00	0.00	38.24
17/09/13	05/09/13	2494-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G				2013	0.00		
	0.00	12	0.00	0.00	0.00	0.00		0.00	0.00	0.00
17/09/13	05/09/13	2494-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G				2013	5,189.86		
	18.16	12	0.00	0.00	0.00	0.00		0.00	0.00	18.16
17/09/13	07/09/13	2502-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G				2013	0.00		
	0.00	18	0.00	0.00	0.00	0.00		0.00	0.00	0.00
17/09/13	07/09/13	2502-QMN13	PICKUP SILVERADO 1500 CAB. REG. PAQ. G				2013	5,049.86		
	17.67	18	0.00	0.00	0.00	0.00		0.00	0.00	17.67
	518.28		514.70	0.00	0.00	0.00		0.00	0.00	1,032.98
CREDI CREDITO										
10/09/13	29/08/13	2399-QMN13	MALIBU NUEVO PAQUETE G				2013	31,799.48		
	111.30	12	0.00	0.00	0.00	0.00		0.00	0.00	111.30
10/09/13	29/08/13	2399-QMN13	MALIBU NUEVO PAQUETE G				2013	-31,799.48		
	-111.30	12	0.00	0.00	0.00	0.00		0.00	0.00	-111.30
10/09/13	29/08/13	2399-QMN13	MALIBU NUEVO PAQUETE G				2013	23,178.79		
	81.13	12	0.00	0.00	0.00	0.00		0.00	0.00	81.13
	81.13		0.00	0.00	0.00	0.00		0.00	0.00	81.13
SUBSI GMAC SUBSIDIADO										
31/08/13	28/08/13	0013-QMN14	AVEO PAQUETE B				2014	13,252.55		
	165.66	4	0.00	72.09	0.00	137.50		0.00	0.00	375.25
31/08/13	26/08/13	2366-QMN13	TRAX PAQUETE C				2013	23,066.24		
	288.33	32	0.00	47.35	0.00	0.00		0.00	0.00	335.68
31/08/13	26/08/13	2423-QMN13	TRAX PAQUETE A				2013	14,822.84		
	185.29	10	0.00	65.33	0.00	0.00		0.00	0.00	250.62
31/08/13	22/08/13	2426-QMN13	SPARK PAQ B				2013	12,246.95		
	153.09	9	0.00	49.84	0.00	81.25		0.00	0.00	284.18
03/09/13	28/08/13	0127-QMN14	AVEO PAQUETE B				2014	13,942.55		
	174.28	19	0.00	0.00	0.00	0.00		26.94	0.00	201.22
04/09/13	28/08/13	0127-QMN14	AVEO PAQUETE B				2014	-13,942.55		
	-174.28	20	0.00	0.00	0.00	0.00		-26.94	0.00	-201.22
04/09/13	28/08/13	0127-QMN14	AVEO PAQUETE B				2014	13,942.55		
	174.28	20	0.00	60.30	0.00	195.00		26.94	0.00	456.52
10/09/13	31/08/13	0047-QMN14	AVEO PAQUETE J				2014	14,619.89		
	182.75	52	0.00	60.85	0.00	0.00		0.00	0.00	243.60
10/09/13	31/08/13	1628-QMN13	CAPTIVA PAQ A				2013	7,011.59		
	87.64	178	70.12	33.11	0.00	0.00		0.00	0.00	190.87
10/09/13	31/05/13	2001-QMN13	TRAX PAQUETE A				2013	14,373.22		
	179.67	102	0.00	0.00	0.00	0.00		0.00	0.00	179.67
10/09/13	03/09/13	2245-QMN13	SPARK PAQ A				2013	7,079.34		
	88.49	66	0.00	37.36	0.00	90.00		0.00	0.00	215.85
10/09/13	29/08/13	2392-QMN13	CRUZE PAQUETE M				2013	8,392.67		
	104.91	12	0.00	92.47	0.00	122.50		0.00	0.00	319.88
10/09/13	03/09/13	2474-QMN13	SPARK PAQ B				2013	7,756.11		
	96.95	12	0.00	51.24	0.00	70.00		0.00	0.00	218.19
17/09/13	11/09/13	0184-QMN14	SONIC PAQ F				2014	14,515.82		
	181.45	7	0.00	94.41	0.00	137.50		0.00	0.00	413.36
17/09/13	11/09/13	0194-QMN14	AVEO NUEVA LINEA PAQUETE C				2014	10,968.31		
	137.10	6	0.00	73.14	0.00	0.00		0.00	0.00	210.24

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 ENTRE 28/08/13 Y 24/09/13

ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES			AÑO	BASE PARA CALCULO	TOTAL		
COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	POR F&I GARANTIA EXTENDIDA	ACCESORIOS	NOTA DE DESCUENTO				
17/09/13	11/09/13	1619-QMN13	SPARK PAQ. C	93.23	57.95	0.00	87.50	2013	4,661.54	0.00	296.95
17/09/13	03/09/13	2245-QMN13	SPARK PAQ A	0.00	-37.36	0.00	-90.00	2013	-7,079.34	0.00	-215.85
17/09/13	03/09/13	2245-QMN13	SPARK PAQ A	0.00	37.36	0.00	90.00	2013	7,769.34	0.00	224.48
17/09/13	29/08/13	2392-QMN13	CRUZE PAQUETE M	0.00	-92.47	0.00	-122.50	2013	-8,392.67	0.00	-319.88
17/09/13	29/08/13	2392-QMN13	CRUZE PAQUETE M	0.00	92.47	0.00	122.50	2013	9,082.67	0.00	328.50
2,101.13			163.35	795.44	0.00	921.25	26.94	0.00		4,008.11	
2,956.65			678.05	795.44	0.00	921.25	26.94	0.00		5,378.33	

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	51	1,000.00	0.00
Bebacks	90	33	1,000.00	0.00
Entregas	45	31	2,500.00	0.00
Margen de utilidad	7.50	6.50	5,000.00	0.00
Porcentaje de Cierre 1	17.50	20.53	750.00	750.00
Porcentaje de Cierre 2	20.00	20.53	250.00	250.00
Share Financiera 1	50.00	45.16	4,000.00	0.00
Share Financiera 2	55.00	45.16	4,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	6	5	4,000.00	0.00
CAPTIVA	3	1	4,000.00	0.00
MALIBU	1	1	2,000.00	2,000.00
CRUZE	4	2	3,000.00	0.00
AVALANCHE	1	0	4,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	2	0	6,000.00	0.00
PICK UP CREW CAB	1	1	6,000.00	6,000.00
COLORADO	1	0	3,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00
PICKUP 1500	1	2	3,000.00	3,000.00
Objetivo por Venta de Unidades	46	34	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	6	4	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			6,000.00	0.00
Objetivo Venta de Garantia Extendida	120,000.00	73,700.00	3,000.00	0.00
Objetivo de Entregas Trimestral	137	138	4,000.00	4,000.00
TOTAL DE COMISIONES				21,378.33

Semanas	03/09/13	10/09/13	17/09/13	24/09/13	24/09/13	Total de Semanas
	10,231.14	4,937.68	6,209.51	0.00	0.00	21,378.33