



GUIA RAPIDA PARA VENDEDOR "PLAN PYMES - NAFINSA"
APLICABLES DEL 12 AL 31 DE AGOSTO DEL 2015

| MODELO | PROMOCIÓN | CODIGO | | PAQUETE | PRECIO LISTA | DESCUENTO AL CLIENTE FINAL | PRECIO | | | Oferta Comercial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------------------|----------------------|-----------------|---------------|-------------------|--------------|----------------------------|-----------|----------------------------------|----------------------|--|--|-------------------|--|--|-------------------|-----------|------------|------------|-----------------|-----------------|------------|------|-----------------|-----------------|-------|-------|-----------------|-----------------|-------|-------|-----------------|-----------------|-------|-------|-----------------|-----------------|-------|-------|-------------------|-------------------|-------|-------|-------------------|-----------|------------|------------|-----------------|-----------------|------------|------|-----------------|-----------------|-------|-------|-----------------|-----------------|-------|-------|-----------------|-----------------|-------|-------|-----------------|-----------------|-------|-------|-----------------|-------|-------|-------|
| | | GMM | Cotizador GMF | | | | GMF | 0% Comisión por Apertura CON GMF | Año de seguro gratis | Tasa especial PLAN PYMES - NAFINSA | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MATIZ 2015 | PLAN PYMES - NAFINSA | MJY | RCCM | A | \$104,500 | \$0 | | | | "1 año" | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | | | | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B | \$109,900 | \$0 | | | | GNP | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SPARK 2015 | PLAN PYMES - NAFINSA | MKO | RCCM | A | \$128,400 | \$4,900 | \$123,500 | | "1 año" | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | | | | | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B | \$141,700 | \$4,900 | \$136,800 | | | ABA Seguros | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C | \$168,000 | \$4,400 | \$163,600 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| G | \$175,000 | \$4,300 | \$170,700 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| H | \$175,000 | \$4,300 | \$170,700 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AVEO 2015 | PLAN PYMES - NAFINSA | MKO | RCCM | A | \$153,300 | \$14,500 | \$138,800 | | "1 año" | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
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| | | | | 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| M | \$157,900 | \$14,500 | \$143,400 | | | Zurich | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B | \$175,100 | \$14,500 | \$160,600 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| J | \$178,200 | \$14,500 | \$163,700 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| F | \$176,100 | \$14,500 | \$161,600 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C | \$191,400 | \$14,500 | \$176,900 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| D | \$200,600 | \$14,500 | \$186,100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| E | \$214,800 | \$14,500 | \$200,300 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SONIC 2015 | PLAN PYMES - NAFINSA | MKO | RCCM | A | \$184,700 | \$14,200 | \$170,500 | | "1 año" | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| D | \$206,000 | \$13,500 | \$192,500 | | | GNP | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| E | \$221,400 | \$13,800 | \$207,600 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| F | \$238,600 | \$14,000 | \$224,600 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SONIC RS 2015 | PLAN PYMES - NAFINSA | MKO | RCCM | H | \$278,800 | \$15,100 | \$263,700 | | "1 año" | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | Qualitas | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| TRAX 2015 | PLAN PYMES - NAFINSA | MKO | RCCM | A | \$267,200 | \$26,500 | \$240,700 | | "1 año" | | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B | \$292,300 | \$22,400 | \$269,900 | | | ABA Seguros | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C | \$339,500 | \$22,100 | \$317,400 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| D | \$368,700 | \$23,700 | \$345,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| TORNADO 2015 | PLAN PYMES - NAFINSA | MKN | RCCN | A | \$201,500 | \$20,000 | \$181,500 | | | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| B | \$215,500 | \$20,000 | \$195,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| C | \$240,500 | \$20,000 | \$220,500 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| COLORADO 2015 | PLAN PYMES - NAFINSA | N/A | RCCN | Q | \$414,100 | \$0 | | | | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| T | \$475,400 | \$0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| V | \$487,000 | \$0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| SILVERADO 1500 2015 | PLAN PYMES - NAFINSA | MKN | RCCN | D | \$320,500 | \$36,200 | \$284,300 | | | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| E | \$327,100 | \$36,300 | \$290,800 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| F | \$352,400 | \$53,300 | \$299,100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| G | \$352,400 | \$53,300 | \$299,100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| SILVERADO 2500 2015 | PLAN PYMES - NAFINSA | MKN | RCCN | A | \$388,100 | \$36,500 | \$351,600 | | | <p style="text-align: center;">CLIENTE A</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.49</td> <td>9.22</td> <td>8.79</td> </tr> <tr> <td>24 Meses</td> <td>11.25</td> <td>10.98</td> <td>10.56</td> </tr> <tr> <td>36 Meses</td> <td>11.91</td> <td>11.86</td> <td>11.43</td> </tr> <tr> <td>48 Meses</td> <td>12.56</td> <td>12.51</td> <td>12.08</td> </tr> <tr> <td>60 Meses</td> <td>12.81</td> <td>12.70</td> <td>12.64</td> </tr> </tbody> </table> <p style="text-align: center;">CLIENTE B</p> <table border="1" style="margin: auto;"> <thead> <tr> <th colspan="4" style="background-color: #003366; color: white;">Inversión Inicial</th> </tr> <tr> <th></th> <th>10-19.99%</th> <th>20 -29.99%</th> <th>30%+</th> </tr> </thead> <tbody> <tr> <td>12 Meses</td> <td>9.54</td> <td>9.33</td> <td>8.90</td> </tr> <tr> <td>24 Meses</td> <td>11.30</td> <td>11.09</td> <td>10.66</td> </tr> <tr> <td>36 Meses</td> <td>11.96</td> <td>11.96</td> <td>11.54</td> </tr> <tr> <td>48 Meses</td> <td>12.62</td> <td>12.62</td> <td>12.19</td> </tr> <tr> <td>60 Meses</td> <td>12.91</td> <td>12.81</td> <td>12.74</td> </tr> </tbody> </table> <p><small>Nota: - La tasa que se utilizará para el perfil de Cliente C es de 2.13 puntos porcentuales arriba que la del Cliente perfil A (ejemplo: Si Perfil A es 10% perfil C sería 12.13%) - 2.5% de comisión por apertura - No aplica sobretasa</small></p> | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.49 | 9.22 | 8.79 | 24 Meses | 11.25 | 10.98 | 10.56 | 36 Meses | 11.91 | 11.86 | 11.43 | 48 Meses | 12.56 | 12.51 | 12.08 | 60 Meses | 12.81 | 12.70 | 12.64 | Inversión Inicial | | | | | 10-19.99% | 20 -29.99% | 30%+ | 12 Meses | 9.54 | 9.33 | 8.90 | 24 Meses | 11.30 | 11.09 | 10.66 | 36 Meses | 11.96 | 11.96 | 11.54 | 48 Meses | 12.62 | 12.62 | 12.19 | 60 Meses | 12.91 | 12.81 | 12.74 | | | | |
| | | | | Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 12 Meses | 9.49 | 9.22 | 8.79 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 24 Meses | 11.25 | 10.98 | 10.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | 36 Meses | 11.91 | 11.86 | 11.43 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.56 | 12.51 | 12.08 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.81 | 12.70 | 12.64 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Inversión Inicial | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 10-19.99% | 20 -29.99% | 30%+ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 Meses | 9.54 | 9.33 | 8.90 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 Meses | 11.30 | 11.09 | 10.66 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 Meses | 11.96 | 11.96 | 11.54 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 Meses | 12.62 | 12.62 | 12.19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 Meses | 12.91 | 12.81 | 12.74 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| J | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |