REPORTE DE COMISIONES PARA EL COACH: ALBERTO GALLEGOS RIOS
ENTRE 01/01/14 Y 28/01/14

ENTREGA	FACTURA	INVENTARIO	MODELO					AÑO	BASE PARA CALCULO		
	COMISION SIN BONOS	- BONO POR EDAD - EDAD	BONO	- GASTOS ADMON	COMISIONES POR F&I SEGURO	GARANTIA EXTENDIDA	ACCESORIOS		NOTA DE DESCUENTO		TOTAL
			Total de Unidades Entregadas 20								
BAN	CREDITO CON BANCOS										
28/01/14	16/01/14	0981-TCN13	AVANZA HI SMT					2013	4,308.54		
	10.77	13	0.00	0.00	0.00	0.00			0.00	0.00	10.77
	10.77		0.00	0.00	0.00	0.00			0.00	0.00	10.77
CONTA	CONTADO										
06/01/14	30/11/13	0158-TCN14	HILUX PICK UP CHASSIS CAB					2014	11,077.86		
	-60.92	38	0.00	0.00	0.00	0.00			-13.28	0.00	-74.21
06/01/14	30/11/13	0158-TCN14	HILUX PICK UP CHASSIS CAB					2014	11,077.86		
	60.92	38	0.00	0.00	0.00	0.00			4.21	0.00	65.14
06/01/14	19/12/13	0188-TCN14	HILUX PICK UP CHASSIS CAB					2014	-10,489.55		
	-57.25	18	0.00	0.00	0.00	0.00			-10.91	0.00	-68.16
06/01/14	19/12/13	0189-TCN14	HILUX PICK UP CHASSIS CAB					2014	10,489.55		
	57.25	18	0.00	0.00	0.00	0.00			2.09	0.00	59.34
06/01/14	26/12/13	0198-TCN14	COROLLA BASE AT					2014	-25,322.99		
	-139.28	14	0.00	0.00	0.00	0.00			0.00	0.00	-139.28
06/01/14	26/12/13	0198-TCN14	COROLLA BASE AT					2014	25,441.03		
	139.93	14	0.00	0.00	0.00	0.00			0.00	0.00	139.93
06/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	-33,979.03		
	-186.88	38	0.00	0.00	0.00	0.00			0.00	0.00	-186.88
06/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	-33,979.03		
	186.88	38	0.00	0.00	0.00	0.00			0.00	0.00	186.88
06/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	35,796.79		
	196.88	38	0.00	0.00	0.00	0.00			6.88	0.00	203.76
06/01/14	31/12/13	0962-TCN13	AVANZA HI 4AT					2013	10,736.05		
	59.05	28	0.00	0.00	0.00	0.00			0.00	0.00	59.05
06/01/14	19/12/13	0967-TCN13	RAV4 LE					2013	-25,427.28		
	-139.85	21	0.00	0.00	0.00	0.00			0.00	0.00	-139.85
06/01/14	19/12/13	0967-TCN13	RAV4 LE					2013	26,052.68		
	143.29	21	0.00	0.00	0.00	0.00			0.00	0.00	143.29
06/01/14	20/12/13	0971-TCN13	RAV4 LE					2013	25,427.28		
	-139.85	17	0.00	0.00	0.00	0.00			0.00	0.00	-139.85
06/01/14	20/12/13	0971-TCN13	RAV4 LE					2013	26,958.11		
	148.27	17	0.00	0.00	0.00	0.00			0.00	0.00	148.27
07/01/14	12/12/13	0852-TCN14	TACOMA DOB CAB TRD SPORT					2014	-38,651.65		
	-212.58	92	-386.52	0.00	0.00	0.00			0.00	0.00	-599.10
07/01/14	12/12/13	0852-TCN14	TACOMA DOB CAB TRD SPORT					2014	38,651.65		
	212.58	92	386.52	0.00	64.35	0.00			0.00	0.00	663.45
07/01/14	26/12/13	0198-TCN14	COROLLA BASE AT					2014	-25,441.03		
	-139.93	15	0.00	0.00	0.00	0.00			0.00	0.00	-139.93
07/01/14	26/12/13	0198-TCN14	COROLLA BASE AT					2014	25,441.03		
	139.93	15	0.00	0.00	45.58	0.00			0.00	0.00	185.51
07/01/14	06/01/14	0225-TCN14	TACOMA 4X4					2014	40,902.10		
	224.96	7	0.00	0.00	0.00	0.00			0.00	0.00	224.96
07/01/14	31/10/13	0913-TCN13	HILUX PICK UP D CAB SR A/C					2013	-18,995.22		
	-104.47	68	-189.95	0.00	0.00	0.00			-30.61	0.00	-325.03
07/01/14	31/10/13	0913-TCN13	HILUX PICK UP D CAB SR A/C					2013	18,995.22		
	104.47	68	189.95	0.00	41.34	0.00			30.61	0.00	366.37
07/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	-35,796.79		
	-196.88	39	0.00	0.00	0.00	0.00			-6.88	0.00	-203.76
07/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	35,796.79		
	196.88	39	0.00	0.00	57.83	0.00			6.88	0.00	261.59
08/01/14	19/12/13	0190-TCN14	TACOMA DOB CAB TRD SPORT					2014	-39,029.10		
	-214.66	20	0.00	0.00	0.00	0.00			0.00	0.00	-214.66
08/01/14	19/12/13	0190-TCN14	TACOMA DOB CAB TRD SPORT					2014	39,029.10		
	214.66	20	0.00	0.00	0.00	0.00			29.40	0.00	244.06
14/01/14	12/12/13	0852-TCN14	TACOMA DOB CAB TRD SPORT					2014	-38,651.65		
	-212.58	99	-386.52	0.00	-64.35	0.00			0.00	0.00	-663.45
14/01/14	12/12/13	0852-TCN14	TACOMA DOB CAB TRD SPORT					2014	38,651.65		
	212.58	99	386.52	0.00	64.35	0.00			0.00	0.00	663.45
14/01/14	20/12/13	0195-TCN14	TACOMA DOB CAB TRD SPORT					2014	-38,677.30		
	-212.73	25	0.00	0.00	0.00	0.00			0.00	0.00	-212.73
14/01/14	20/12/13	0195-TCN14	TACOMA DOB CAB TRD SPORT					2014	38,677.30		
	212.73	25	0.00	0.00	0.00	0.00			126.59	0.00	339.32
14/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	-33,979.03		
	-186.88	46	0.00	0.00	-57.83	0.00			-6.88	0.00	-251.59
14/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	35,796.79		
	196.88	46	0.00	0.00	57.83	0.00			2.22	0.00	256.93
14/01/14	31/12/13	0962-TCN13	AVANZA HI 4AT					2013	-10,736.05		
	-59.05	36	0.00	0.00	0.00	0.00			0.00	0.00	-59.05
14/01/14	31/12/13	0962-TCN13	AVANZA HI 4AT					2013	10,736.05		
	59.05	36	0.00	0.00	0.00	0.00			47.89	0.00	106.94
20/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	-35,796.79		
	-196.88	52	0.00	0.00	-57.83	0.00			-2.22	0.00	-256.93
20/01/14	18/12/13	0946-TCN13	RAV4 LIMITED					2013	35,796.79		
	196.88	52	0.00	0.00	55.63	0.00			2.22	0.00	254.73
21/01/14	17/01/14	0838-TCN13	TACOMA DOB CAB TRD SPORT					2013	37,245.45		
	204.85	144	428.32	0.00	0.00	0.00			0.00	0.00	633.17
23/01/14	06/01/14	0225-TCN14	TACOMA 4X4					2014	-40,902.10		
	-224.96	23	0.00	0.00	0.00	0.00			0.00	0.00	-224.96
23/01/14	06/01/14	0225-TCN14	TACOMA 4X4					2014	42,223.31		
	232.23	23	0.00	0.00	0.00	0.00			0.00	0.00	232.23
27/01/14	31/12/13	0962-TCN13	AVANZA HI 4AT					2013	-10,736.05		
	-59.05	49	0.00	0.00	0.00	0.00			-47.89	0.00	-106.94
27/01/14	31/12/13	0962-TCN13	AVANZA HI 4AT					2013	10,736.05		
	59.05	49	0.00	0.00	0.00	34.38			47.89	0.00	141.32
28/01/14	23/01/14	0017-TCN14	COROLLA S MT					2014	28,852.86		
	158.69	132	331.01	0.00	0.00	0.00			0.00	0.00	490.50
28/01/14	17/12/13	0141-TCN14	HILUX PICK UP D CAB SR A/C					2014	22,461.41		
	123.54	63	224.61	0.00	0.00	0.00			0.00	0.00	348.15
28/01/14	23/01/14	0276-TCN14	TACOMA DOB CAB TRD SPORT					2014	37,424.26		
	205.83	5	0.00	0.00	0.00	0.00			0.00	0.00	205.83
28/01/14	27/01/14	0282-TCN14	AVANZA HI 4AT					2014	17,296.99		
	95.13	1	0.00	0.00	0.00	0.00			0.00	0.00	95.13
28/01/14	28/01/14	0285-TCN14	AVANZA HI SMT					2014	16,468.77		
	90.53	0	0.00	0.00	0.00	0.00			0.00	0.00	90.53
28/01/14	28/01/14	0287-TCN14	YARIS SEDAN PREMIUM AT					2014	17,865.96		
	98.26	0	0.00	0.00	0.00	0.00			0.00	0.00	98.26
28/01/14	02/12/13	0929-TCN13	AVANZA HI 4AT					2013	-10,736.05		
	-59.05	77	-107.37	0.00	0.00	0.00			0.00	0.00	-166.42
28/01/14	02/12/13	0929-TCN13	AVANZA HI 4AT					2013	10,736.05		
	59.05	77	107.37	0.00	33.84	0.00			0.00	0.00	200.26
	1,310.62		984.74	0.00	240.74	34.38			188.21	0.00	2,758.69
TOY	CREDITO TOYOTA FS										
02/01/14	27/12/13	0186-TCN14	HILUX PICK UP CHASSIS CAB					2014	-14,692.31		
	-98.01	15	0.00	0.00	-113.60	0.00			-50.43	0.00	-244.04
06/01/14	03/12/13	0162-TCN14	SIENNA LIMITED					2014	-61,830.62		
	-340.07	37	0.00	0.00	-179.71	0.00			0.00	0.00	-519.78
06/01/14	03/12/13	0162-TCN14	SIENNA LIMITED					2014	62,035.79		
	341.20	37	0.00	0.00	179.71	0.00			0.00	0.00	520.91
06/01/14	05/12/13	0164-TCN14	COROLLA S PLUS AT					2014	-31,821.27		
	-175.02	35	0.00	0.00	-109.96	-28.13			0.00	0.00	-313.11
06/01/14	05/12/13	0164-TCN14	COROLLA S PLUS AT					2014	36,206.99		
	199.14	35	0.00	0.00	109.96	28.13			0.00	0.00	337.23
06/01/14	26/12/13	0201-TCN14	SIENNA LIMITED					2014	-61,830.62		
	-340.07	11	0.00	0.00	0.00	0.00			0.00	0.00	-340.07
06/01/14	26/12/13	0201-TCN14	SIENNA LIMITED					2014	61,830.62		
	340.07	11	0.00	0.00	260.28	39.15			0.00	0.00	639.50
06/01/14	22/11/13	0037-TCN13	RAV4 PLATINUM					2013	-37,126.70		
	-204.20	45	0.00	0.00	-98.22	-29.74			0.00	0.00	-332.16
06/01/14	22/11/13	0037-TCN13	RAV4 PLATINUM					2013	40,085.94		
	220.47	45	0.00	0.00	98.22	29.74			0.00	0.00	348.43
06/01/14	12/12/13	0848-TCN13	AVANZA HI 4AT					2013	-10,736.05		
	-59.05	48	0.00	0.00	-176.10	-28.13			0.00	0.00	-263.28
06/01/14	12/12/13	0848-TCN13	AVANZA HI 4AT					2013	11,717.44		
	64.45	40	0.00	0.00	176.10	28.13			0.00	0.00	268.68
06/01/14	29/11/13	0945-TCN13	YARIS SEDAN PREMIUM MT					2013	-7,060.02		
	-38.83	39	0.00	0.00	-176.50	0.00			0.00	0.00	-215.33
06/01/14	29/11/13	0945-TCN13	YARIS SEDAN PREMIUM MT					2013	8,075.42		
	48.81	39	0.00	0.00	176.50	0.00			0.00	0.00	225.31
06/01/14	30/11/13	0950-TCN13	RAV4 LE					2013	-25,427.28		
	-139.85	37	0.00	0.00	-140.53	-29.74			0.00	0.00	-310.12
06/01/14	30/11/13	0950-TCN13	RAV4 LE					2013	28,753.96		
	158.15	37	0.00	0.00	140.53	29.74			0.00	0.00	328.42
06/01/14	16/12/13	0968-TCN13	RAV4 XLE					2013	-28,806.32		
	-158.43	21	0.00	0.00	-249.39	-29.74			-27.92	0.00	-465.49
06/01/14	16/12/13	0968-TCN13	RAV4 XLE					2013	28,924.36		
	159.08	21	0.00	0.00	249.39	29.74			27.93	0.00	466.14
07/01/14	29/10/13	0087-TCN14	COROLLA S AT					2014	-30,419.06		
	-167.30	70	-304.19	0.00	-203.26	-28.13			0.00	0.00	-702.88
07/01/14	29/10/13	0087-TCN14	COROLLA S AT					2014	30,874.50		
	169.81	70	308.75	0.00	203.26	28.13			0.00	0.00	709.95
07/01/14	27/12/13	0186-TCN14	HILUX PICK UP CHASSIS CAB					2014	-14,692.31		
	98.01	20	0.00	0.00	113.60	0.00			50.43	0.00	244.04
07/01/14	31/12/13	0965-TCN13	RAV4 LE					2013	-15,093.47		
	83.01	27	0.00	0.00	233.77	29.74			0.00	0.00	346.52
07/01/14	07/01/14	0975-TCN13	RAV4 LIMITED					2013	-22,057.03		
	121.31	52	0.00	0.00	254.85	29.74			0.00	0.00	405.90
07/01/14	26/12/13	0976-TCN13	AVANZA HI 4AT					2013	-10,736.05		
	-59.05	12	0.00	0.00	0.00	0.00			0.00	0.00	-59.05
07/01/14	26/12/13	0976-TCN13	AVANZA HI 4AT					2013	10,736.05		
	59.05	12	0.00	0.00	151.29	28.13			0.00	0.00	238.47
08/01/14	27/12/13	0186-TCN14	HILUX PICK UP CHASSIS CAB					2014	-14,692.31		
	-98.01	21	0.00	0.00	-113.60	0.00			-50.43	0.00	-244.04
08/01/14	27/12/13	0186-TCN14	HILUX PICK UP CHASSIS CAB					2014	14,692.31		
	98.01	21	0.00	0.00	113.60	0.00			61.29	0.00	255.70
08/01/14	07/01/14	0975-TCN13	RAV4 LIMITED					2013	-22,057.03		
	-121.31	13	0.00	0.00	-254.85	-29.74			0.00	0.00	-405.90
08/01/14	08/01/14	0975-TCN13	RAV4 LIMITED					2013	22,057.03		
	121.31	13	0.00	0.00	254.85	29.74			0.00	0.00	405.90
11/01/14	22/11/13	0038-TCN13	RAV4 LE					2013	-26,488.86		
	-145.69	59	0.00	0.00	-210.00	-29.74			-6.98	0.00	-392.41
11/01/14	22/11/13	0038-TCN13	RAV4 LE					2013	26,488.86		
	146.00	59	0.00	0.00	210.00	29.74			2.37	0.00	387.80
11/01/14	31/12/13	0966-TCN13	RAV4 LE					2013	-15,093.47		
	-83.01	31	0.00	0.00	-233.77	-29.74			0.00	0.00	-346.52
13/01/14	08/01/14	0975-TCN13	RAV4 LIMITED					2013	-22,057.03		
	-121.31	18	0.00	0.00	-254.85	-29.74			0.00	0.00	-405.90
14/01/14	26/11/13	0140-TCN14	HILUX PICK UP CHASSIS CAB					2014	-14,691.96		
	-98.01	49	0.00	0.00	0.00	0.00			-189.76	0.00	-270.51
14/01/14	26/11/13	0140-TCN14	HILUX PICK UP CHASSIS CAB					2014	14,691.96		
	98.01	49	0.00	0.00	0.00	0.00			183.13	0.00	263.94
14/01/14	26/12/13	0201-TCN14	SIENNA LIMITED					2014	-61,830.62		
	-340.07	19	0.00	0.00	-260.28	-39.15			0.00	0.00	-639.50
14/01/14	26/12/13	0201-TCN14	SIENNA LIMITED					2014	61,830.62		
	340.07	19	0.00	0.00	260.28	39.15			0.00	0.00	639.50
14/01/14	31/12/13	0966-TCN13	RAV4 LE					2013	28,834.56		
	154.13	24	0.00	0.00	233.77	29.74			0.00	0.00	417.64
14/01/14	08/01/14	0975-TCN13	RAV4 LIMITED					2013	33,979.03		
	186.88	19	0.00	0.00	254.85	29.74			0.00	0.00	471.47
15/01/14	03/12/13	0162-TCN14	SIENNA LIMITED					2014	-62,035.79		
	-341.20	46	0.00	0.00	-179.71	0.00			0.00	0.00	-520.91
15/01/14	03/12/13	0162-TCN14	SIENNA LIMITED					2014	56,156.48		
	308.86	46	0.00	0.00	179.71	0.00			0.00	0.00	488.57
18/01/14	26/11/13	0140-TCN14	HILUX PICK UP CHASSIS CAB					2014	-14,691.96		
	-98.01	53	0.00	0.00	0.00	0.00			-183.13	0.00	-263.94

REPORTE DE COMISIONES PARA EL COACH: ALBERTO GALLEGOS RIOS
ENTRE 01/01/14 Y 28/01/14

ENTREGA FACTURA INVENTARIO SIN BONOS	COMISION - BONO POR EDAD EDAD	MODELO - BONO	COMISIONES POR FAI - GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	AÑO ACCESORIOS	BASE PARA CALCULO NOTA DE DESCUENTO	TOTAL
18/01/14 26/11/13 0140-TCN14		HILUX PICK UP CHASSIS CAB				2014	47,663.80	
202.15	53	0.00	0.00	0.00	0.00	103.13	0.00	445.28
18/01/14 27/12/13 0186-TCN14		HILUX PICK UP CHASSIS CAB				2014	-14,692.31	
-80.81	31	0.00	0.00	-113.60	0.00	-61.29	0.00	-255.70
18/01/14 27/12/13 0186-TCN14		HILUX PICK UP CHASSIS CAB				2014	23,192.31	
127.56	31	0.00	0.00	113.60	0.00	61.29	0.00	302.45
18/01/14 08/01/14 0236-TCN14		RAV4 L4 AWD XLE				2014	37,715.82	
207.44	10	0.00	0.00	241.72	39.15	0.00	0.00	488.31
21/01/14 11/01/14 0054-TCN14		COROLLA LE AT				2014	27,751.46	
152.63	185	319.14	0.00	196.32	28.13	0.00	0.00	696.22
21/01/14 27/12/13 0186-TCN14		HILUX PICK UP CHASSIS CAB				2014	23,192.31	
-127.56	34	0.00	0.00	-113.60	0.00	-61.29	0.00	-302.45
21/01/14 27/12/13 0186-TCN14		HILUX PICK UP CHASSIS CAB				2014	23,192.31	
127.56	34	0.00	0.00	113.60	0.00	61.29	0.00	302.45
21/01/14 19/12/13 0193-TCN14		HILUX PICK UP D CAB SR A/C				2014	22,784.72	
125.32	33	0.00	0.00	189.77	29.74	0.00	0.00	344.83
21/01/14 31/12/13 0221-TCN14		HILUX PICK UP BASIC CAB L4 16V AC				2014	18,090.66	
99.50	21	0.00	0.00	171.87	29.74	0.00	0.00	300.31
21/01/14 08/01/14 0236-TCN14		RAV4 L4 AWD XLE				2014	37,715.82	
207.44	13	0.00	0.00	0.00	0.00	0.00	0.00	207.44
23/01/14 08/01/14 0235-TCN14		RAV4 L4 AWD XLE				2014	-37,715.82	
-207.44	15	0.00	0.00	0.00	0.00	0.00	0.00	-207.44
23/01/14 08/01/14 0235-TCN14		RAV4 L4 AWD XLE				2014	38,741.41	
213.08	15	0.00	0.00	0.00	0.00	0.00	0.00	213.08
23/01/14 08/01/14 0236-TCN14		RAV4 L4 AWD XLE				2014	-37,715.82	
-207.44	15	0.00	0.00	-241.72	-39.15	0.00	0.00	-488.31
23/01/14 08/01/14 0236-TCN14		RAV4 L4 AWD XLE				2014	39,467.98	
217.07	15	0.00	0.00	241.72	39.15	0.00	0.00	497.94
23/01/14 08/01/14 0975-TCN13		RAV4 LIMITED				2013	33,979.03	
-186.88	28	0.00	0.00	-254.85	-29.74	0.00	0.00	-471.47
23/01/14 08/01/14 0975-TCN13		RAV4 LIMITED				2013	36,502.13	
200.76	28	0.00	0.00	254.85	29.74	0.00	0.00	485.35
23/01/14 26/12/13 0976-TCN13		AVANZA HI 4AT				2013	10,736.05	
-59.05	28	0.00	0.00	-151.29	-28.13	0.00	0.00	-238.47
23/01/14 26/12/13 0976-TCN13		AVANZA HI 4AT				2013	11,589.95	
63.74	28	0.00	0.00	151.29	28.13	0.00	0.00	243.16
24/01/14 23/01/14 0273-TCN14		COROLLA S PLUS AT				2014	32,289.77	
177.59	1	0.00	0.00	171.97	28.13	0.00	0.00	377.69
25/01/14 23/01/14 0273-TCN14		COROLLA S PLUS AT				2014	32,289.77	
-177.59	2	0.00	0.00	-171.97	-28.13	0.00	0.00	-377.69
25/01/14 23/01/14 0273-TCN14		COROLLA S PLUS AT				2014	32,289.77	
177.59	2	0.00	0.00	171.97	28.13	5.30	0.00	382.99
27/01/14 24/01/14 0060-TCN14		COROLLA LE AT				2014	27,536.60	
151.45	110	316.67	0.00	0.00	0.00	0.00	0.00	468.12
27/01/14 24/01/14 0060-TCN14		COROLLA LE AT				2014	27,536.60	
-151.45	110	-316.67	0.00	0.00	0.00	0.00	0.00	-468.12
27/01/14 20/12/13 0970-TCN13		RAV4 LE				2013	-25,427.20	
-139.85	40	0.00	0.00	-85.34	-29.74	0.00	0.00	-254.93
27/01/14 26/12/13 0970-TCN13		RAV4 LE				2013	28,861.41	
158.74	40	0.00	0.00	85.34	29.74	0.00	0.00	273.82
28/01/14 08/01/14 0235-TCN14		RAV4 L4 AWD XLE				2014	38,741.41	
-213.08	20	0.00	0.00	0.00	0.00	0.00	0.00	-213.08
28/01/14 08/01/14 0235-TCN14		RAV4 L4 AWD XLE				2014	38,741.41	
213.08	20	0.00	0.00	42.69	0.00	0.00	0.00	255.77
28/01/14 24/01/14 0270-TCN14		HIGHLANDER LIMITED BLUE-RAY				2014	57,554.86	
316.55	4	0.00	0.00	279.69	39.15	0.00	0.00	635.39
28/01/14 27/01/14 0390-TCN13		SIENNA XLE PIEL				2013	38,421.47	
211.32	362	499.48	0.00	229.94	39.15	0.00	0.00	979.89
2,165.64		823.18	0.00	2,423.36	359.95	4.98	0.00	5,777.11
3,487.63		1,807.92	0.00	2,864.10	394.33	103.19	0.00	8,546.57

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	50	34	1,000.00	0.00
Rebacks	50	31	1,000.00	0.00
Entregas	50	55	5,000.00	0.00
Margen de utilidad	8.00	8.53	500.00	500.00
Porcentaje de Cierre 1	15.00	24.39	1,000.00	1,000.00
Porcentaje de Cierre 2	18.00	24.39	500.00	500.00
Share Financiera 1	50.00	50.00	1,000.00	1,000.00
Share Financiera 2	55.00	50.00	500.00	0.00
CSI 1	95.00	96.50000	1,000.00	1,000.00
CSI 2	98.00	96.50000	500.00	0.00
CAMRY	2	0	2,000.00	0.00
COROLLA	8	3	3,000.00	0.00
HIGHLANDER	1	1	2,000.00	3,000.00
HILUX	8	3	3,000.00	0.00
LANDCRUISER	1	0	25,000.00	0.00
RAV4	4	4	2,000.00	0.00
RAV4	4	4	2,000.00	2,000.00
SEQUOIA	1	0	3,000.00	0.00
SIENNA	3	1	3,000.00	0.00
TACOMA	3	3	3,000.00	3,000.00
TUNDRA	1	0	3,000.00	0.00
Objetivo por Venta de Unidades	25	15	2,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	5	2	2,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			11,000.00	0.00
Objetivo Venta de Garantia Extendida	80,000.00	86,237.88	5,000.00	5,000.00
Objetivo de Entregas Trimestral	95	95	10,000.00	10,000.00
			TOTAL DE COMISIONES	35,546.57

Semanas	07/01/14	14/01/14	21/01/14	28/01/14	28/01/14	Total de Semanas
	3,663.15	0.00	5,668.14	26,215.28	0.00	35,546.57