

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR  
 ENTRE 29/01/14 Y 25/02/14

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	- NOTA DE DESCUENTO		
Total de Unidades Entregadas 38										
BAN BANCOS										
30/01/14	20/01/14	1146-QMN14	TRAX PAQUETE B				2014	-22,280.41		
	-111.40	26	0.00	0.00	0.00	0.00	0.00	0.00		-111.40
30/01/14	22/01/14	1258-QMN14	SPARK PAQ A				2014	-5,344.01		
	-26.72	14	0.00	0.00	0.00	0.00	0.00	0.00		-26.72
30/01/14	22/01/14	1258-QMN14	SPARK PAQ A				2014	5,948.01		
	29.74	14	0.00	0.00	0.00	0.00	0.00	0.00		29.74
11/02/14	30/01/14	1146-QMN14	TRAX PAQUETE B				2014	22,280.41		
	111.40	38	0.00	0.00	0.00	0.00	0.00	0.00		111.40
11/02/14	06/02/14	1437-QMN14	AVEO PAQUETE M				2014	6,962.69		
	34.81	12	0.00	0.00	0.00	0.00	0.00	0.00		34.81
12/02/14	17/01/14	1279-QMN14	TORNADO LINEA NUEVA B				2014	8,907.04		
	44.54	26	0.00	0.00	0.00	0.00	0.00	0.00		44.54
12/02/14	06/02/14	1437-QMN14	AVEO PAQUETE M				2014	-6,962.69		
	-34.81	13	0.00	0.00	0.00	0.00	0.00	0.00		-34.81
12/02/14	06/02/14	1437-QMN14	AVEO PAQUETE M				2014	6,869.15		
	34.35	13	0.00	0.00	0.00	0.00	0.00	0.00		34.35
17/02/14	21/12/13	1030-QMN14	CAMARO PAQUETE A				2014	-15,452.35		
	-77.26	58	0.00	0.00	0.00	0.00	0.00	0.00		-77.26
17/02/14	21/12/13	1030-QMN14	CAMARO PAQUETE A				2014	16,142.35		
	80.71	58	0.00	0.00	0.00	0.00	0.00	0.00		80.71
17/02/14	06/02/14	1437-QMN14	AVEO PAQUETE M				2014	-6,869.15		
	-34.35	18	0.00	0.00	0.00	0.00	0.00	0.00		-34.35
17/02/14	06/02/14	1437-QMN14	AVEO PAQUETE M				2014	12,300.15		
	61.50	18	0.00	0.00	0.00	0.00	0.00	0.00		61.50
	112.51		0.00	0.00	0.00	0.00	0.00	0.00		112.51
CONTA CONTADO										
31/01/14	31/01/14	0199-QMU13	SENTRA CUSTOM CVT				2009	16,353.45		
	49.06	62	0.00	0.00	0.00	0.00	0.00	0.00		49.06
31/01/14	31/01/14	0556-QMN14	TRAX PAQUETE C				2014	25,953.33		
	77.86	80	0.00	0.00	0.00	0.00	0.00	0.00		77.86
31/01/14	09/12/13	0612-QMN14	AVEO PAQUETE B				2014	10,755.76		
	32.27	73	0.00	0.00	0.00	0.00	0.00	0.00		32.27
31/01/14	25/01/14	1215-QMN14	AVEO PAQUETE B				2014	12,651.97		
	37.96	17	0.00	0.00	0.00	0.00	0.00	0.00		37.96
31/01/14	27/01/14	1255-QMN14	AVEO PAQUETE B				2014	6,970.97		
	20.91	15	0.00	0.00	0.00	0.00	0.00	0.00		20.91
31/01/14	25/01/14	1325-QMN14	SPARK PAQ A				2014	6,479.93		
	19.44	9	0.00	0.00	0.00	0.00	0.00	0.00		19.44
31/01/14	27/01/14	1326-QMN14	SPARK PAQ A				2014	6,479.93		
	19.44	9	0.00	0.00	0.00	0.00	0.00	0.00		19.44
31/01/14	29/01/14	1418-QMN14	AVEO PAQUETE B				2014	11,789.90		
	35.37	3	0.00	0.00	0.00	0.00	0.00	0.00		35.37
31/01/14	29/01/14	1428-QMN14	SPARK PAQ. C				2014	12,690.79		
	38.07	2	0.00	0.00	0.00	0.00	0.00	0.00		38.07
04/02/14	31/01/14	0199-QMU13	SENTRA CUSTOM CVT				2009	-16,353.45		
	-49.06	66	0.00	0.00	0.00	0.00	0.00	0.00		-49.06
04/02/14	31/01/14	0199-QMU13	SENTRA CUSTOM CVT				2009	17,057.65		
	51.17	66	0.00	0.00	0.00	0.00	0.00	0.00		51.17
04/02/14	21/01/14	1084-QMN14	TRAVERSE PAQUETE B				2014	27,693.49		
	83.08	38	0.00	0.00	0.00	0.00	0.00	0.00		83.08
04/02/14	16/01/14	1109-QMN14	SPARK PAQ A				2014	-4,853.38		
	-14.56	35	0.00	0.00	0.00	0.00	0.00	0.00		-14.56
04/02/14	16/01/14	1109-QMN14	SPARK PAQ A				2014	4,853.38		
	14.56	35	0.00	0.00	0.00	0.00	0.00	0.00		14.56
04/02/14	25/01/14	1215-QMN14	AVEO PAQUETE B				2014	-12,651.97		
	-37.96	21	0.00	0.00	0.00	0.00	0.00	0.00		-37.96

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ENTREGA	FACTURA	INVENTARIO	MODELO			COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
	COMISION	- BONO POR	EDAD -	-	GASTOS	SEGURO	GARANTIA		-	NOTA DE	
	SIN BONOS	EDAD	BONO	ADMN			EXTENDIDA	ACCESORIOS		DESCUENTO	
04/02/14	25/01/14 40.03	1215-QMN14 21	AVEO PAQUETE B 0.00		0.00	0.00		2014	13,341.97	0.00	40.03
04/02/14	14/01/14 -33.82	1234-QMN14 21	AVEO PAQUETE M 0.00		0.00	0.00		2014	-11,272.66	0.00	-33.82
04/02/14	14/01/14 33.82	1234-QMN14 21	AVEO PAQUETE M 0.00		0.00	0.00		2014	11,272.66	0.00	33.82
04/02/14	16/01/14 -29.94	1236-QMN14 20	AVEO PAQUETE M 0.00		0.00	0.00		2014	-9,979.56	0.00	-29.94
04/02/14	16/01/14 33.06	1236-QMN14 20	AVEO PAQUETE M 0.00		0.00	0.00		2014	11,019.56	0.00	33.06
04/02/14	27/01/14 47.26	1312-QMN14 14	TRAX PAQUETE A 0.00		0.00	0.00		2014	15,752.68	0.00	47.26
04/02/14	01/02/14 33.82	1480-QMN14 3	AVEO PAQUETE M 0.00		0.00	0.00		2014	11,272.66	0.00	33.82
07/02/14	26/10/13 -53.36	0630-QMN13 447	TRAX PAQUETE A -533.62		0.00	0.00		2013	-17,787.24	0.00	-586.98
08/02/14	26/10/13 12.54	0630-QMN13 448	TRAX PAQUETE A 125.38		0.00	0.00		2013	4,179.24	0.00	137.92
10/02/14	03/12/13 -376.15	0142-QMN14 172	SUBURBAN PAQ C -1,253.82		0.00	0.00		2014	-125,381.97	0.00	-1,629.97
10/02/14	03/12/13 373.66	0142-QMN14 172	SUBURBAN PAQ C 1,245.53		0.00	0.00		2014	124,553.38	0.00	1,619.19
11/02/14	04/01/14 10.37	0471-QMN14 103	CRUZE PAQUETE A 0.00		0.00	0.00		2014	3,456.94	0.00	10.37
11/02/14	30/01/14 36.15	1357-QMN14 18	SONIC PAQ A 0.00		0.00	0.00		2014	12,048.55	0.00	36.15
11/02/14	29/01/14 -38.07	1428-QMN14 13	SPARK PAQ. C 0.00		0.00	0.00		2014	-12,690.79	0.00	-38.07
11/02/14	29/01/14 40.14	1428-QMN14 13	SPARK PAQ. C 0.00		0.00	0.00		2014	13,380.79	0.00	40.14
11/02/14	30/01/14 37.96	1451-QMN14 12	AVEO PAQUETE B 0.00		0.00	0.00		2014	12,651.97	0.00	37.96
11/02/14	30/01/14 -37.96	1451-QMN14 12	AVEO PAQUETE B 0.00		0.00	0.00		2014	-12,651.97	0.00	-37.96
11/02/14	30/01/14 40.33	1451-QMN14 12	AVEO PAQUETE B 0.00		0.00	0.00		2014	13,441.97	0.00	40.33
11/02/14	04/02/14 40.33	1471-QMN14 11	AVEO PAQUETE B 0.00		0.00	0.00		2014	13,441.97	0.00	40.33
11/02/14	01/02/14 55.77	1476-QMN14 11	CAMARO PAQUETE A 0.00		0.00	0.00		2014	18,589.10	0.00	55.77
11/02/14	06/02/14 42.61	1483-QMN14 5	SONIC PAQ E AUTOMATICO 0.00		0.00	0.00		2014	14,203.71	0.00	42.61
17/02/14	07/02/14 26.23	0924-QMN14 68	MATIZ PAQ A 0.00		0.00	0.00		2014	8,743.41	0.00	26.23
17/02/14	15/01/14 29.96	1235-QMN14 33	AVEO PAQUETE M 0.00		0.00	0.00		2014	9,985.42	0.00	29.96
17/02/14	06/02/14 42.67	1320-QMN14 27	AVEO PAQUETE M 0.00		0.00	0.00		2014	14,222.66	0.00	42.67
17/02/14	29/01/14 -35.37	1418-QMN14 20	AVEO PAQUETE B 0.00		0.00	0.00		2014	-11,789.90	0.00	-35.37
17/02/14	29/01/14 37.44	1418-QMN14 20	AVEO PAQUETE B 0.00		0.00	0.00		2014	12,479.90	0.00	37.44
17/02/14	01/02/14 -55.77	1476-QMN14 17	CAMARO PAQUETE A 0.00		0.00	0.00		2014	-18,589.10	0.00	-55.77
17/02/14	01/02/14 58.14	1476-QMN14 17	CAMARO PAQUETE A 0.00		0.00	0.00		2014	19,379.10	0.00	58.14
18/02/14	13/02/14 36.15	1238-QMN14 34	AVEO PAQUETE B 0.00		0.00	0.00		2014	12,048.86	0.00	36.15



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ENTREGA	FACTURA	INVENTARIO	MODELO	COMISIONES POR F&I			AÑO	BASE PARA CALCULO		TOTAL
COMISION SIN BONOS	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA	ACCESORIOS	-	NOTA DE DESCUENTO		
17/02/14	05/02/14	0939-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	0.00	2014	8,169.20	0.00	170.39
103.75	68		0.00	66.64			0.00	0.00		
18/02/14	11/02/14	0247-QMN14	MATIZ PAQ A	0.00	116.84		2014	7,467.76	0.00	330.51
94.84	145		74.68	44.15			0.00	0.00		
18/02/14	31/01/14	0407-QMN14	TRAX PAQ D TURBO	0.00	0.00	0.00	2014	28,482.55	0.00	361.73
361.73	117		0.00	0.00			0.00	0.00		
18/02/14	07/02/14	1420-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	13,269.05	0.00	168.52
168.52	20		0.00	0.00			0.00	0.00		
18/02/14	07/02/14	1420-QMN14	AVEO PAQUETE B	0.00	0.00	0.00	2014	-13,269.05	0.00	-168.52
-168.52	20		0.00	0.00			0.00	0.00		
18/02/14	07/02/14	1420-QMN14	AVEO PAQUETE B	0.00	44.85	0.00	2014	10,346.24	0.00	176.25
131.40	20		0.00	44.85			0.00	0.00		
18/02/14	11/02/14	1560-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	0.00	2014	13,514.93	0.00	220.26
171.64	7		0.00	48.62			0.00	0.00		
18/02/14	08/02/14	2259-QMN13	TORNADO NUEVA VERSION PAQ A	0.00	152.40		2013	21,587.10	0.00	930.07
274.16	222		431.74	71.77			0.00	0.00		
-----			2,290.78	696.56	618.65	0.00	468.63	0.00	0.00	4,074.62
-----			3,266.99	280.03	618.65	0.00	468.63	0.00	0.00	4,634.30
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	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	22	1,000.00	0.00
Bebacks	90	31	1,000.00	0.00
Entregas	45	38	2,500.00	0.00
Margen de utilidad	7.50	6.89	4,000.00	0.00
Porcentaje de Cierre 1	17.50	42.22	750.00	750.00
Porcentaje de Cierre 2	20.00	42.22	250.00	250.00
Share Financiera 1	50.00	34.21	1,000.00	0.00
Share Financiera 2	55.00	34.21	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	1	2,000.00	2,000.00
TRAXX	5	3	2,000.00	0.00
CAPTIVA	2	0	2,000.00	0.00
MALIBU	1	1	2,000.00	2,000.00
CRUZE	2	1	1,000.00	0.00
AVALANCHE	1	0	3,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	0	6,000.00	0.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	1	4,000.00	4,000.00
PICK UP CREW CAB	1	0	6,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	2	0	3,000.00	0.00
PICKUP 1500	2	0	3,000.00	0.00
Objetivo por Venta de Unidades	45	37	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	0	1	0.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	104,250.00	36,900.00	3,000.00	0.00
Objetivo de Entregas Trimestral	85	77	8,000.00	0.00
TOTAL DE COMISIONES				13,634.30

Semanas	04/02/14	11/02/14	18/02/14	25/02/14	25/02/14	Total de Semanas
	5,800.32	4,668.03	3,165.95	0.00	0.00	13,634.30