

REPORTE DE COMISIONES PARA EL COACH: ARTURO CARRASCO TOVAR
 ENTRE 01/01/14 Y 28/01/14

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD -	-	-	SEGURO	GARANTIA	ACCESORIOS	NOTA DE		
	EDAD	EDAD	BONO	GASTOS		EXTENDIDA		DESCUENTO		
				ADMON						
Total de Unidades Entregadas 8										
BAN BANCOS										
04/01/14	20/12/13	0642-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	-2,091.90	0.00	-10.46
	-10.46	44								
04/01/14	20/12/13	0642-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	10,315.90	0.00	51.58
	51.58	44								
	41.12		0.00	0.00	0.00	0.00		0.00	0.00	41.12
CONTA CONTADO										
07/01/14	16/12/13	0341-QMN14	MATIZ PAQ A	0.00	0.00	0.00	2014	7,207.20	0.00	20.18
	20.18	85								
07/01/14	06/01/14	0599-QMN14	SPARK PAQ A	0.00	0.00	0.00	2014	18,117.79	0.00	50.73
	50.73	52								
07/01/14	28/12/13	0953-QMN14	SUBURBAN PAQ B	0.00	0.00	0.00	2014	56,321.64	0.00	157.70
	157.70	26								
07/01/14	30/12/13	1094-QMN14	AVEO PAQUETE M	0.00	0.00	0.00	2014	10,962.21	0.00	30.69
	30.69	8						7.24		
07/01/14	06/01/14	1143-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	0.00	2014	14,031.27	0.00	39.29
	39.29	3								
07/01/14	06/01/14	1143-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	0.00	2014	-14,031.27	0.00	-39.29
	-39.29	3								
07/01/14	06/01/14	1143-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	0.00	0.00	2014	11,445.06	0.00	32.05
	32.05	3								
	291.35		0.00	0.00	0.00	0.00		7.24	0.00	298.59
SUBSI GMAC SUBSIDIADO										
07/01/14	18/12/13	0659-QMN14	AVEO NUEVA LINEA PAQUETE C	0.00	40.30	0.00	2014	6,103.55	0.00	61.04
	61.04	47				78.00				179.34
07/01/14	14/12/13	0818-QMN14	TRAX PAQUETE B	0.00	77.94	0.00	2014	19,458.75	0.00	194.59
	194.59	39								272.53
07/01/14	26/12/13	1037-QMN14	TRAX PAQUETE A	0.00	72.04	0.00	2014	14,298.26	0.00	142.98
	142.98	17								215.02
	398.61		0.00	190.28	0.00	78.00		0.00	0.00	666.89
	731.08		0.00	190.28	0.00	78.00		7.24	0.00	1,006.60

	Objetivo	Real	Bono	Comision
Pruebas de Manejo	90	2	1,000.00	0.00
Bebacks	90	5	1,000.00	0.00
Entregas	45	8	2,500.00	0.00
Margen de utilidad	7.50	9.39	4,000.00	4,000.00
Porcentaje de Cierre 1	17.50	26.67	750.00	750.00
Porcentaje de Cierre 2	20.00	26.67	250.00	250.00
Share Financiera 1	50.00	37.50	1,000.00	0.00
Share Financiera 2	55.00	37.50	2,000.00	0.00
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00
TRAXX	5	2	2,000.00	0.00
CAPTIVA	2	0	2,000.00	0.00
MALIBU	1	0	2,000.00	0.00
CRUZE	2	0	1,000.00	0.00
AVALANCHE	1	0	3,000.00	0.00
TAHOE	1	0	6,000.00	0.00
SUBURBAN	1	1	6,000.00	6,000.00
SILVERADO 3500	1	0	3,000.00	0.00
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00
TRAVERSE	1	0	4,000.00	0.00
PICK UP CREW CAB	1	0	6,000.00	0.00
PICKUP CABINA EXTENDIDA	1	0	3,000.00	0.00
PICKUP CABINA SENCILLA	2	0	3,000.00	0.00
PICKUP 1500	2	0	3,000.00	0.00
Objetivo por Venta de Unidades	45	3	4,000.00	0.00
Objetivo por Toma de Unidades Seminuevas	5	0	4,000.00	0.00
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			12,000.00	0.00
Objetivo Venta de Garantia Extendida	104,250.00	7,800.00	3,000.00	0.00
Objetivo de Entregas Trimestral	151	123	8,000.00	0.00

TOTAL DE COMISIONES 12,006.60

Semanas	07/01/14	14/01/14	21/01/14	28/01/14	28/01/14	Total de Semanas
	12,006.60	0.00	0.00	0.00	0.00	12,006.60