

REPORTE DE COMISIONES PARA EL COACH: CESAR TABARES  
 ENTRE 26/02/14 Y 25/03/14

ENTREGA	FACTURA	INVENTARIO	MODELO		COMISIONES	POR F&I	AÑO	BASE PARA CALCULO		TOTAL
SIN BONOS	COMISION	- BONO POR EDAD	- BONO	- GASTOS ADMON	SEGURO	GARANTIA EXTENDIDA		ACCESORIOS	NOTA DE DESCUENTO	
Total de Unidades Entregadas 17										
BAN BANCOS										
04/03/14	27/01/14	1367-QMN14	TORNADO	NUEVA VERSION	PAQ C		2014	-769.32		
	-3.85	39	0.00	0.00	0.00	0.00		0.00	0.00	-3.85
04/03/14	27/01/14	1367-QMN14	TORNADO	NUEVA VERSION	PAQ C		2014	1,459.32		
	7.30	39	0.00	0.00	0.00	0.00		0.00	0.00	7.30
	3.45		0.00	0.00	0.00	0.00		0.00	0.00	3.45
CONTA CONTADO										
28/02/14	27/02/14	1677-QMN14	TORNADO	NUEVA VERSION	PAQ A		2014	8,634.40		
	24.18	1	0.00	0.00	0.00	0.00		0.00	0.00	24.18
04/03/14	20/02/14	1217-QMN14	AVEO	PAQUETE B			2014	8,772.66		
	24.56	49	0.00	0.00	0.00	0.00		0.00	0.00	24.56
04/03/14	03/03/14	1248-QMN14	TRAX	PAQUETE B			2014	18,586.29		
	52.04	47	0.00	0.00	0.00	0.00		0.00	0.00	52.04
04/03/14	28/02/14	1693-QMN14	TRAX	PAQUETE B			2014	14,467.28		
	40.51	4	0.00	0.00	0.00	0.00		4.34	0.00	44.85
05/03/14	03/03/14	1248-QMN14	TRAX	PAQUETE B			2014	-18,586.29		
	-52.04	48	0.00	0.00	0.00	0.00		0.00	0.00	-52.04
05/03/14	03/03/14	1248-QMN14	TRAX	PAQUETE B			2014	18,586.29		
	52.04	48	0.00	0.00	0.00	0.00		10.86	0.00	62.90
06/03/14	28/02/14	1670-QMN14	AVEO	PAQUETE M			2014	7,005.42		
	19.62	7	0.00	0.00	0.00	0.00		0.00	0.00	19.62
08/03/14	28/02/14	0415-QMN14	SPARK	PAQ B			2014	4,043.58		
	11.32	134	40.44	0.00	0.00	0.00		0.00	0.00	51.76
11/03/14	10/03/14	1733-QMN14	AVEO	PAQUETE M			2014	7,867.48		
	22.03	1	0.00	0.00	0.00	0.00		0.00	0.00	22.03
	194.26		40.44	0.00	0.00	0.00		15.20	0.00	249.90
SUBSI GMAC SUBSIDIADO										
28/02/14	19/02/14	0756-QMN14	SONIC	PAQ E AUTOMATICO			2014	12,574.75		
	125.75	93	0.00	29.80	0.00	0.00		0.00	0.00	155.55
04/03/14	22/02/14	0370-QMN14	SILVERADO	2500 EXTENDIDA	PAQ A		2014	30,899.85		
	309.00	137	309.00	87.16	0.00	200.00		0.00	0.00	905.16
04/03/14	22/02/14	1397-QMN14	SILVERADO	2500 EXTENDIDA	PAQ A		2014	31,832.32		
	318.32	35	0.00	88.00	0.00	200.00		0.00	0.00	606.32
04/03/14	26/02/14	1564-QMN14	SILVERADO	2500 EXTENDIDA	PAQ A		2014	14,185.63		
	141.86	21	0.00	94.57	0.00	159.00		0.00	0.00	395.43
04/03/14	25/02/14	1631-QMN14	MATIZ	PAQ A			2014	7,703.41		
	77.03	7	0.00	34.03	0.00	0.00		0.00	0.00	111.06
06/03/14	25/02/14	1111-QMN14	SPARK	PAQ B			2014	8,600.21		
	86.00	65	0.00	39.03	0.00	69.00		0.00	0.00	194.03
06/03/14	25/02/14	1330-QMN14	SPARK	PAQ. C			2014	10,164.29		
	101.64	43	0.00	43.62	0.00	0.00		0.00	0.00	145.26
06/03/14	26/02/14	1634-QMN14	AVEO	NUEVA LINEA	PAQUETE C		2014	13,944.84		
	139.45	9	0.00	25.40	0.00	0.00		0.00	0.00	164.85
07/03/14	25/02/14	1062-QMN14	SPARK	PAQ B			2014	23,313.50		
	233.14	70	0.00	15.38	0.00	69.00		0.00	0.00	317.52
07/03/14	25/02/14	1629-QMN14	TRAX	PAQUETE B			2014	17,987.47		
	179.87	10	0.00	71.85	0.00	160.00		0.00	0.00	411.72
11/03/14	25/02/14	1062-QMN14	SPARK	PAQ B			2014	-23,313.50		
	-233.14	74	0.00	-15.38	0.00	-69.00		0.00	0.00	-317.52
11/03/14	25/02/14	1062-QMN14	SPARK	PAQ B			2014	6,817.50		
	68.17	74	0.00	15.38	0.00	69.00		0.00	0.00	152.55
	1,547.09		309.00	528.84	0.00	857.00		0.00	0.00	3,241.93
	1,744.80		349.44	528.84	0.00	857.00		15.20	0.00	3,495.28

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ENTREGA FACTURA INVENTARIO MODELO	COMISIONES POR F&I			AÑO	BASE PARA CALCULO	TOTAL	
	COMISION SIN BONOS	- BONO POR EDAD - EDAD	- BONO				- GASTOS ADMON
			Objetivo	Real	Bono	Comision	
Pruebas de Manejo			90	22	1,000.00	0.00	
Bebacks			90	20	1,000.00	0.00	
Entregas			42	17	2,500.00	0.00	
Margen de utilidad			7.50	7.16	4,000.00	0.00	
Porcentaje de Cierre 1			17.50	24.29	750.00	750.00	
Porcentaje de Cierre 2			20.00	24.29	250.00	250.00	
Share Financiera 1			50.00	58.82	1,000.00	1,000.00	
Share Financiera 2			55.00	58.82	2,000.00	2,000.00	
CAMARO Z-28 PIEL DE LUJO			1	0	2,000.00	0.00	
TRAXX			5	3	2,000.00	0.00	
CAPTIVA			2	0	2,000.00	0.00	
MALIBU			1	0	4,000.00	0.00	
CRUZE			2	0	1,000.00	0.00	
AVALANCHE			1	0	3,000.00	0.00	
TAHOE			1	0	6,000.00	0.00	
SUBURBAN			1	0	6,000.00	0.00	
SILVERADO 3500			1	0	3,000.00	0.00	
CARGO VAN Y EXPRESS VAN			1	0	3,000.00	0.00	
TRAVERSE			1	0	4,000.00	0.00	
PICK UP CREW CAB			1	0	6,000.00	0.00	
PICKUP CABINA EXTENDIDA			1	3	3,000.00	3,000.00	
PICKUP CABINA SENCILLA			2	0	3,000.00	0.00	
PICKUP 1500			2	0	3,000.00	0.00	
Objetivo por Venta de Unidades			42	19	4,000.00	0.00	
Objetivo por Toma de Unidades Seminuevas			5	1	4,000.00	0.00	
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad					12,000.00	0.00	
Objetivo Venta de Garantia Extendida			104,250.00	85,700.00	3,000.00	0.00	
Objetivo de Entregas Trimestral			122	77	8,000.00	0.00	
TOTAL DE COMISIONES						10,495.28	
Semanas	04/03/14	11/03/14	18/03/14	25/03/14	25/03/14	Total de Semanas	
	9,072.60	1,422.68	0.00	0.00	0.00	10,495.28	