

AHORRO ABAJO DE PRESUPUESTO

PRESUPUESTO 565,000.00  
 GASTOS 835,506.97  
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 AHORRO -270,506.97

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	1.00000	10,000.00000	2,500.00000	0.00	0.00
2	10,000.00000	15,000.00000	3,000.00000	0.00	0.00
3	15,000.00000	1,000,000.00000	3,500.00000	0.00	0.00
					----- 0.00

UTILIDAD BRUTA DE SERVICIO

VENTAS DE SERVICIO 2,686,127.03  
 COSTO DE SERVICIO -1,411,518.57  
 DESCUENTOS DE SERVICIO 0.00  
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 1,274,608.46

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	650,000.00000	700,000.00000	4,000.00000	0.00	0.00
2	700,000.00000	750,000.00000	10,000.00000	0.00	0.00
3	750,000.00000	850,000.00000	12,000.00000	0.00	0.00
4	850,000.00000	900,000.00000	14,000.00000	0.00	0.00
5	900,000.00000	950,000.00000	15,500.00000	0.00	0.00
6	950,000.00000	1,000,000.00000	17,000.00000	0.00	0.00
7	1,000,000.00000	1,050,000.00000	18,000.00000	0.00	0.00
8	1,050,000.00000	1,500,000.00000	20,000.00000	0.00	20,000.00
					----- 20,000.00

DIAS VENTA DE CARTERA DE SERVICIO Y REFACCIONES

TOTAL DE CARTERA: 2,107,015.98  
 VENTAS DE SERVICIO: 2,686,127.03  
 VENTAS MOSTRADOR REFACCIONES: 586,640.48  
 DIAS VENTA CARTERA: 19.31

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	25.00000	30.00000	2,500.00000	0.00	0.00
2	20.00000	25.00000	4,750.00000	0.00	0.00
3	15.00000	20.00000	5,500.00000	0.00	5,500.00
4	0.00000	15.00000	7,000.00000	0.00	0.00
					----- 5,500.00

DIAS VENTA DE INVENTARIO DE REFACCIONES

INVENTARIO DE REFACCIONES 1,570,579.12  
 COSTO DE REFACCIONES 1,304,949.22  
 DIAS VENTA 36.11

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	30.00000	45.00000	2,500.00000	0.00	2,500.00
2	20.00000	30.00000	3,500.00000	0.00	0.00
3	10.00000	20.00000	4,500.00000	0.00	0.00
4	0.00000	10.00000	5,000.00000	0.00	0.00
					----- 2,500.00

UTILIDAD BRUTA DE REFACCIONES

VENTAS DE REFACCIONES 586,640.48  
 COSTO DE REFACCIONES -551,043.05  
 DESCUENTOS DE REFACCIONES 36.11  
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 35,633.54

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	25,000.00000	50,000.00000	1,000.00000	0.00	1,000.00
2	50,000.00000	100,000.00000	2,500.00000	0.00	0.00
3	100,000.00000	150,000.00000	3,000.00000	0.00	0.00
4	150,000.00000	250,000.00000	3,250.00000	0.00	0.00
5	250,000.00000	350,000.00000	3,500.00000	0.00	0.00
6	350,000.00000	450,000.00000	3,750.00000	0.00	0.00
7	450,000.00000	550,000.00000	4,000.00000	0.00	0.00
8	550,000.00000	1,000,000.00000	4,250.00000	0.00	0.00
					----- 1,000.00

CSI SERVICIO INTERNO

CSI SERVICIO INTERNO 96.00 %

REPORTE DE COMISIONES: FVA  
 AÑO: 13 MES: 12

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	80.00000	84.90000	2,000.00000	0.00	0.00
2	85.00000	89.90000	3,000.00000	0.00	0.00
3	90.00000	100.00000	4,000.00000	0.00	4,000.00
					4,000.00

UTILIDAD BRUTA DE AUTOMOVILES NUEVOS

UTILIDAD BRUTA 1,723,369.86

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	800,000.00000	900,000.00000	5,000.00000	0.00	0.00
2	900,000.00000	1,000,000.00000	8,000.00000	0.00	0.00
3	1,000,000.00000	1,100,000.00000	12,500.00000	0.00	0.00
4	1,100,000.00000	1,200,000.00000	14,000.00000	0.00	0.00
5	1,200,000.00000	1,300,000.00000	16,000.00000	0.00	0.00
6	1,300,000.00000	1,400,000.00000	18,000.00000	0.00	0.00
7	1,400,000.00000	1,600,000.00000	20,000.00000	0.00	0.00
8	1,600,000.00000	1,800,000.00000	22,000.00000	0.00	22,000.00
9	1,800,000.00000	2,000,000.00000	24,000.00000	0.00	0.00
10	2,000,000.00000	5,000,000.00000	26,000.00000	0.00	0.00
					22,000.00

UTILIDAD BRUTA DE AUTOMOVILES SEMINUEVOS

UTILIDAD BRUTA 416,228.57

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	180,000.00000	200,000.00000	3,000.00000	0.00	0.00
2	200,000.00000	300,000.00000	4,000.00000	0.00	0.00
3	300,000.00000	500,000.00000	7,000.00000	0.00	7,000.00
4	500,000.00000	1,000,000.00000	9,000.00000	0.00	0.00
					7,000.00

UTILIDAD BRUTA DE PVA

UTILIDAD PVA 437,215.53

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	200,000.00000	300,000.00000	3,000.00000	0.00	0.00
2	300,000.00000	600,000.00000	4,000.00000	0.00	4,000.00
3	600,000.00000	3,000,000.00000	4,500.00000	0.00	0.00
					4,000.00

CSI VENTAS INTERNO

CSI INTERNO 89.00 %

	Lim. Inferior	Lim. Superior	% Comision	Multiplicador	Comision
1	80.00000	84.99000	2,000.00000	0.00	0.00
2	85.00000	89.99000	3,000.00000	0.00	3,000.00
3	90.00000	100.00000	4,000.00000	0.00	0.00
					3,000.00

TOTAL DE COMISIONES: ----- 69,000.00  
 SUELDO BASE: ----- 30,000.00  
 TOTAL PERCIBIDO: ----- 99,000.00