

REPORTE DE COMISIONES PARA EL COACH: GERARDO MUÑOZ SANCHEZ  
 ENTRE 27/11/13 Y 31/12/13

ENTREGA	FACTURA	INVENTARIO	MODELO	-	COMISIONES	POR F&I	AÑO	BASE PARA CALCULO	TOTAL
SIN BONOS	COMISION	- BONO POR EDAD -	-	GASTOS	SEGURO	GARANTIA	ACCESORIOS	NOTA DE	
		EDAD	BONO	ADMON		EXTENDIDA		DESCUENTO	
Total de Unidades Entregadas 6									
CONTA CONTADO									
30/11/13	20/11/13	0543-QMN14	SILVERADO	2500	EXTENDIDA	PAQ A	2014	25,531.51	71.49
	71.49	21	0.00	0.00	0.00	0.00	0.00	0.00	
30/11/13	20/11/13	0543-QMN14	SILVERADO	2500	EXTENDIDA	PAQ A	2014	-25,531.51	-71.49
	-71.49	21	0.00	0.00	0.00	0.00	0.00	0.00	
30/11/13	20/11/13	0543-QMN14	SILVERADO	2500	EXTENDIDA	PAQ A	2014	27,731.51	77.65
	77.65	21	0.00	0.00	0.00	0.00	0.00	0.00	
16/12/13	11/11/13	0109-QMN14	AVEO PAQUETE M				2014	-7,338.97	-20.55
	-20.55	131	-73.39	0.00	0.00	0.00	0.00	0.00	
16/12/13	11/11/13	0109-QMN14	AVEO PAQUETE M				2014	5,270.00	14.76
	14.76	131	52.70	0.00	0.00	0.00	0.00	0.00	
17/12/13	10/12/13	0704-QMN14	MATIZ PAQ A				2014	8,134.76	22.78
	22.78	25	0.00	0.00	0.00	0.00	0.00	0.00	
23/12/13	21/12/13	1032-QMN14	CAPTIVA PAQ A				2014	6,503.33	18.21
	18.21	2	0.00	0.00	0.00	0.00	0.00	0.00	
	112.85		-20.69	0.00	0.00	0.00	0.00	0.00	92.16
SUBSI GMAC SUBSIDIADO									
03/12/13	27/11/13	0753-QMN14	SONIC PAQUETE D				2014	11,272.67	112.73
	112.73	7	0.00	17.17	0.00	0.00	39.66	0.00	
09/12/13	27/11/13	0753-QMN14	SONIC PAQUETE D				2014	-11,272.67	-112.73
	-112.73	13	0.00	-17.17	0.00	0.00	-39.66	0.00	
09/12/13	27/11/13	0753-QMN14	SONIC PAQUETE D				2014	11,962.67	119.63
	119.63	13	0.00	17.17	0.00	0.00	39.66	0.00	
17/12/13	06/12/13	0485-QMN14	MATIZ PAQ B				2014	6,246.81	62.47
	62.47	46	0.00	31.41	0.00	0.00	0.00	0.00	
23/12/13	09/12/13	0397-QMN14	PICKUP SILVERADO	1500	CAB. REG. "G"		2014	3,790.85	37.91
	37.91	59	0.00	89.48	0.00	0.00	27.21	0.00	
23/12/13	22/10/13	2508-QMN13	SONIC PAQ F				2013	-6,225.45	-62.25
	-62.25	115	0.00	-58.51	0.00	-54.99	0.00	0.00	
23/12/13	22/10/13	2508-QMN13	SONIC PAQ F				2013	7,015.45	70.15
	70.15	115	0.00	58.51	0.00	54.99	0.00	0.00	
	227.91		0.00	138.06	0.00	0.00	66.87	0.00	432.84
	340.76		-20.69	138.06	0.00	0.00	66.87	0.00	525.00

	Objetivo	Real	Bono	Comision		
Pruebas de Manejo	33	7	500.00	0.00		
Bebacks	30	2	500.00	0.00		
Entregas	12	6	4,000.00	0.00		
Margen de utilidad	7.50	4.65	2,000.00	0.00		
Porcentaje de Cierre 1	17.50	40.00	500.00	500.00		
Porcentaje de Cierre 2	20.00	40.00	250.00	250.00		
Share Financiera 1	40.00	50.00	500.00	500.00		
Share Financiera 2	45.00	50.00	500.00	500.00		
CAMARO Z-28 PIEL DE LUJO	1	0	2,000.00	0.00		
TRAXX	2	0	3,000.00	0.00		
CAPTIVA	1	1	3,000.00	3,000.00		
MALIBU	1	0	2,000.00	0.00		
CRUZE	2	0	2,000.00	0.00		
AVALANCHE	1	0	4,000.00	0.00		
TAHOE	1	0	6,000.00	0.00		
SUBURBAN	1	0	6,000.00	0.00		
SILVERADO 3500	1	0	3,000.00	0.00		
CARGO VAN Y EXPRESS VAN	1	0	3,000.00	0.00		
TRAVERSE	1	0	4,000.00	0.00		
PICK UP CREW CAB	1	0	6,000.00	0.00		
COLORADO	1	0	3,000.00	0.00		
PICKUP CABINA EXTENDIDA	1	1	3,000.00	3,000.00		
PICKUP CABINA SENCILLA	1	0	3,000.00	0.00		
PICKUP 1500	1	1	3,000.00	3,000.00		
Objetivo por Venta de Unidades	12	12	3,000.00	3,000.00		
Objetivo por Toma de Unidades Seminuevas	2	0	3,000.00	0.00		
Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad			15,000.00	0.00		
Objetivo Venta de Garantia Extendida	25,000.00	0.00	2,000.00	0.00		
Objetivo de Entregas Trimestral	42	23	3,000.00	0.00		
		TOTAL DE COMISIONES		14,275.00		
Semanas	03/12/13	10/12/13	17/12/13	24/12/13	31/12/13	Total de Semanas
	4,997.21	6.90	90.18	9,180.71	0.00	14,275.00