

REPORTE DE COMISIONES PARA EL COACH: VICTOR BENJAMIN HERNANDEZ ESPINOZA  
 ENTRE 27/11/13 Y 31/12/13

| ENTREGA                        | FACTURA  | INVENTARIO      | MODELO                | COMISIONES POR F&I |        |                    | AÑO        | BASE PARA CALCULO | TOTAL   |
|--------------------------------|----------|-----------------|-----------------------|--------------------|--------|--------------------|------------|-------------------|---------|
| COMISION SIN BONOS             |          | - BONO POR EDAD | - BONO                | - GASTOS ADMON     | SEGURO | GARANTIA EXTENDIDA | ACCESORIOS | NOTA DE DESCUENTO |         |
| Total de Unidades Entregadas 6 |          |                 |                       |                    |        |                    |            |                   |         |
| CONTA CONTADO                  |          |                 |                       |                    |        |                    |            |                   |         |
| 30/11/13                       | 21/11/13 | 0673-QMN14      | TRAX PAQUETE B        | 0.00               | 0.00   | 0.00               | 2014       | -10,484.92        | -36.60  |
|                                | -29.36   | 9               | 0.00                  | 0.00               | 0.00   | 0.00               |            | -7.24             | 0.00    |
| 30/11/13                       | 21/11/13 | 0673-QMN14      | TRAX PAQUETE B        | 0.00               | 0.00   | 0.00               | 2014       | 10,584.92         | 36.88   |
|                                | 29.64    | 9               | 0.00                  | 0.00               | 0.00   | 0.00               |            | 7.24              | 0.00    |
| 03/12/13                       | 28/11/13 | 2653-QMN13      | TORNADO LINEA NUEVA B | 0.00               | 0.00   | 0.00               | 2013       | 10,929.30         | 30.60   |
|                                | 30.60    | 6               | 0.00                  | 0.00               | 0.00   | 0.00               |            | 0.00              | 0.00    |
| 30.88                          |          |                 | 0.00                  | 0.00               | 0.00   | 0.00               |            | 0.00              | 0.00    |
| SUBSI GMAC SUBSIDIADO          |          |                 |                       |                    |        |                    |            |                   |         |
| 30/11/13                       | 27/11/13 | 0349-QMN14      | AVEO PAQUETE B        | 24.12              | 0.00   | 0.00               | 2014       | 12,861.32         | 152.73  |
|                                | 128.61   | 46              | 0.00                  | 24.12              | 0.00   | 0.00               |            | 0.00              | 0.00    |
| 30/11/13                       | 22/11/13 | 0560-QMN14      | AVEO PAQUETE B        | 34.24              | 0.00   | 0.00               | 2014       | 10,739.33         | 141.63  |
|                                | 107.39   | 18              | 0.00                  | 34.24              | 0.00   | 0.00               |            | 0.00              | 0.00    |
| 30/11/13                       | 21/11/13 | 0661-QMN14      | AVEO PAQUETE E        | -41.98             | 0.00   | 0.00               | 2014       | -12,640.32        | -168.38 |
|                                | -126.40  | 9               | 0.00                  | -41.98             | 0.00   | 0.00               |            | 0.00              | 0.00    |
| 30/11/13                       | 21/11/13 | 0661-QMN14      | AVEO PAQUETE E        | 41.98              | 0.00   | 0.00               | 2014       | 13,330.32         | 175.28  |
|                                | 133.30   | 9               | 0.00                  | 41.98              | 0.00   | 0.00               |            | 0.00              | 0.00    |
| 03/12/13                       | 22/11/13 | 0644-QMN14      | TRAX PAQUETE A        | 70.06              | 0.00   | 70.00              | 2014       | 20,563.04         | 345.69  |
|                                | 205.63   | 12              | 0.00                  | 70.06              | 0.00   | 70.00              |            | 0.00              | 0.00    |
| 03/12/13                       | 26/11/13 | 0751-QMN14      | AVEO PAQUETE M        | 48.50              | 0.00   | 82.40              | 2014       | 10,982.21         | 240.72  |
|                                | 109.82   | 7               | 0.00                  | 48.50              | 0.00   | 82.40              |            | 0.00              | 0.00    |
| 03/12/13                       | 29/11/13 | 0821-QMN14      | CRUZE PAQUETE A       | 46.47              | 0.00   | 0.00               | 2014       | 20,721.99         | 253.69  |
|                                | 207.22   | 4               | 0.00                  | 46.47              | 0.00   | 0.00               |            | 0.00              | 0.00    |
| 765.57                         |          |                 | 0.00                  | 223.39             | 0.00   | 152.40             |            | 0.00              | 0.00    |
| 796.45                         |          |                 | 0.00                  | 223.39             | 0.00   | 152.40             |            | 0.00              | 0.00    |

|   | Objetivo  | Real      | Bono     | Comision |
|---|-----------|-----------|----------|----------|
| Pruebas de Manejo   | 24        | 6         | 500.00   | 0.00     |
| Bebacks   | 24        | 6         | 500.00   | 0.00     |
| Entregas  | 24        | 6         | 1,500.00 | 0.00     |
| Margen de utilidad  | 7.50      | 8.48      | 2,000.00 | 2,000.00 |
| Porcentaje de Cierre 1  | 17.50     | 18.18     | 750.00   | 750.00   |
| Porcentaje de Cierre 2  | 20.00     | 18.18     | 250.00   | 0.00     |
| Share Financiera 1  | 50.00     | 83.33     | 1,000.00 | 1,000.00 |
| Share Financiera 2  | 55.00     | 83.33     | 2,000.00 | 2,000.00 |
| CAMARO Z-28 PIEL DE LUJO                                      | 1         | 0         | 2,000.00 | 0.00     |
| TRAXX   | 4         | 1         | 2,000.00 | 0.00     |
| CAPTIVA   | 2         | 0         | 2,000.00 | 0.00     |
| MALIBU  | 1         | 0         | 2,000.00 | 0.00     |
| CRUZE   | 1         | 1         | 1,000.00 | 1,000.00 |
| AVALANCHE   | 1         | 0         | 4,000.00 | 0.00     |
| TAHOE   | 1         | 0         | 6,000.00 | 0.00     |
| SILVERADO 2500  | 1         | 0         | 3,000.00 | 0.00     |
| SUBURBAN  | 1         | 0         | 6,000.00 | 0.00     |
| SILVERADO 3500  | 1         | 0         | 3,000.00 | 0.00     |
| CARGO VAN Y EXPRESS VAN                                       | 1         | 0         | 3,000.00 | 0.00     |
| TRAVERSE  | 1         | 0         | 4,000.00 | 0.00     |
| PICK UP CREW CAB  | 1         | 0         | 6,000.00 | 0.00     |
| COLORADO  | 1         | 0         | 3,000.00 | 0.00     |
| PICKUP CABINA EXTENDIDA                                       | 1         | 0         | 3,000.00 | 0.00     |
| PICKUP CABINA SENCILLA  | 1         | 0         | 3,000.00 | 0.00     |
| PICKUP 1500   | 3         | 0         | 3,000.00 | 0.00     |
| Objetivo por Venta de Unidades                                | 30        | 6         | 3,000.00 | 0.00     |
| Objetivo por Toma de Unidades Seminuevas                      | 3         | 0         | 2,000.00 | 0.00     |
| Combinado Ventas, Entregas, Tomas, Share y Margen de Utilidad |           |           | 7,000.00 | 0.00     |
| Objetivo Venta de Garantia Extendida                          | 56,000.00 | 15,240.00 | 2,000.00 | 0.00     |
| Objetivo de Entregas Trimestral                               | 30        | 12        | 3,000.00 | 0.00     |
| TOTAL DE COMISIONES   |           |           |          | 7,922.24 |

| Semanas | 03/12/13 | 10/12/13 | 17/12/13 | 24/12/13 | 31/12/13 | Total de Semanas |
|---------|----------|----------|----------|----------|----------|------------------|
|         | 7,922.24 | 0.00     | 0.00     | 0.00     | 0.00     | 7,922.24         |